



Powering the Region's Real Estate Industry

NORTHWEST
MULTIPLE LISTING SERVICE®

2022

Skagit

Annual Statistical Review and Highlights



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Member Offices

2,603



Total Members/Subscribers

33,861



Counties

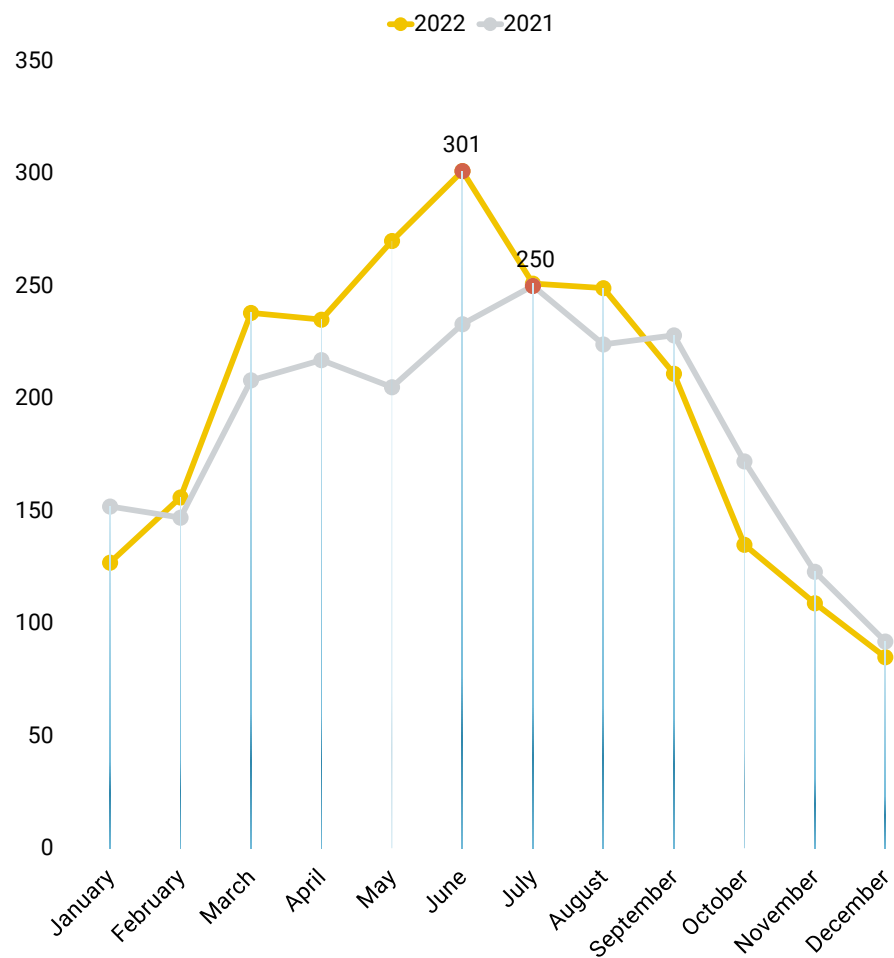
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Skagit: Residential Homes and Condominiums

New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes & condominiums.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2022	2021	% chg.
January	127	152	-16.45%
February	156	147	6.12%
March	238	208	14.42%
April	235	217	8.29%
May	270	205	31.71%
June	301	233	29.18%
July	251	250	0.40%
August	249	224	11.16%
September	211	228	-7.46%
October	135	172	-21.51%
November	109	123	-11.38%
December	85	92	-7.61%
Total	2,367	2,251	
% chg.	5.15%		

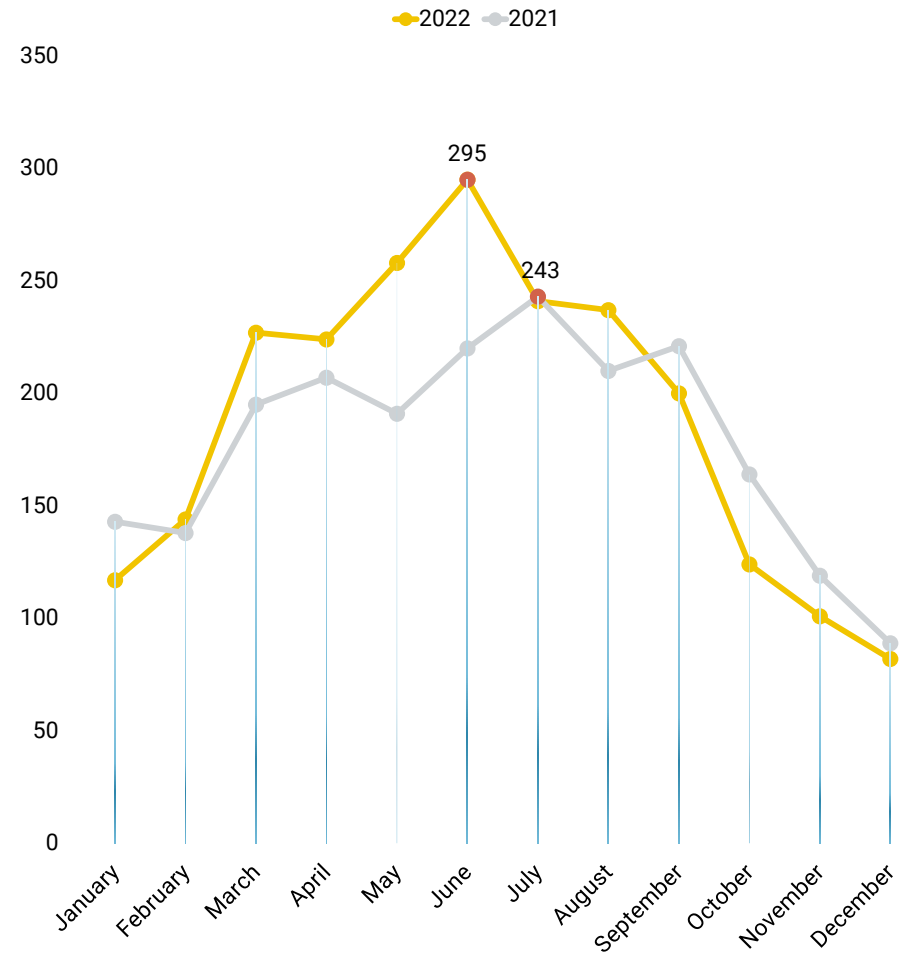


Skagit: Residential Homes Only

New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes only.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2022	2021	% chg.
January	117	143	-18.18%
February	144	138	4.35%
March	227	195	16.41%
April	224	207	8.21%
May	258	191	35.08%
June	295	220	34.09%
July	241	243	-0.82%
August	237	210	12.86%
September	200	221	-9.50%
October	124	164	-24.39%
November	101	119	-15.13%
December	82	89	-7.87%
Total	2,250	2,140	
% chg.	5.14%		

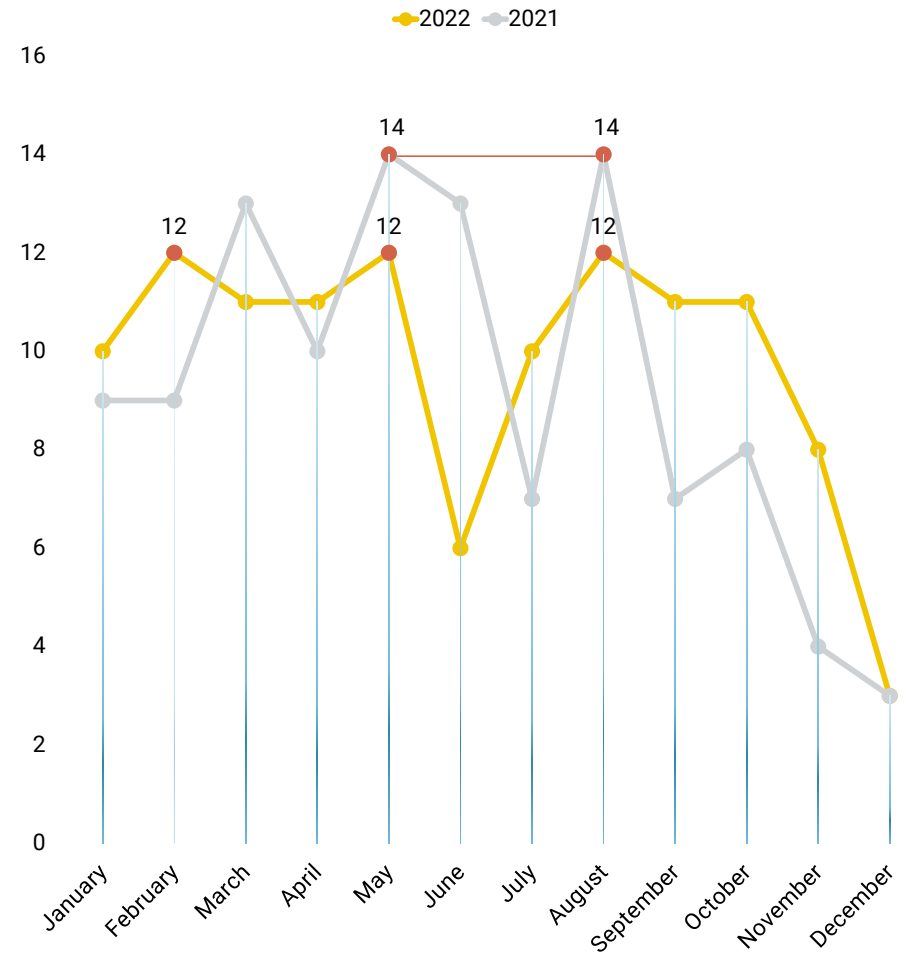


Skagit: Condominiums Only

New Listings by Month

A comparison of new listings added each month this year vs. last year, for condominiums only.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2022	2021	% chg.
January	10	9	11.11%
February	12	9	33.33%
March	11	13	-15.38%
April	11	10	10.00%
May	12	14	-14.29%
June	6	13	-53.85%
July	10	7	42.86%
August	12	14	-14.29%
September	11	7	57.14%
October	11	8	37.50%
November	8	4	100.00%
December	3	3	0.00%
Total	117	111	
% chg.	5.41%		

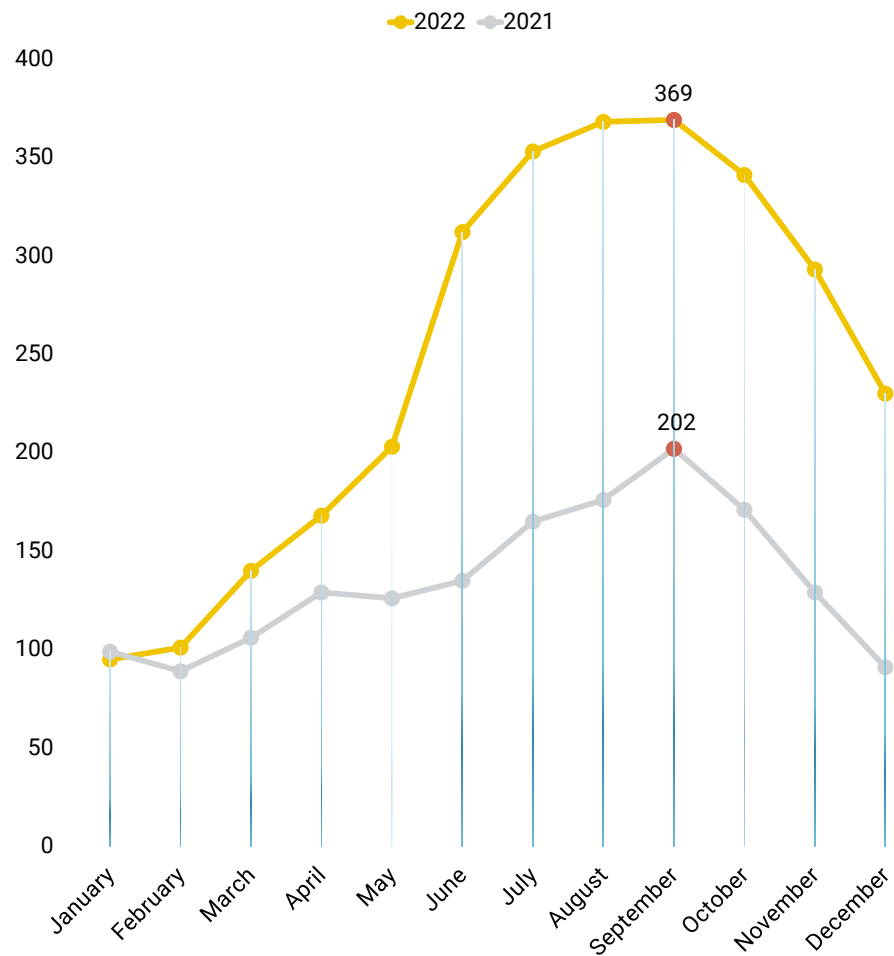


Skagit: Residential Homes and Condominiums

Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes & condominiums.
Active Listings: Inventory on market.

	2022	2021	% chg.
January	95	99	-4.04%
February	101	89	13.48%
March	140	106	32.08%
April	168	129	30.23%
May	203	126	61.11%
June	312	135	131.11%
July	353	165	113.94%
August	368	176	109.09%
September	369	202	82.67%
October	341	171	99.42%
November	293	129	127.13%
December	230	91	152.75%
Total	2,973	1,618	
% chg.			83.75%

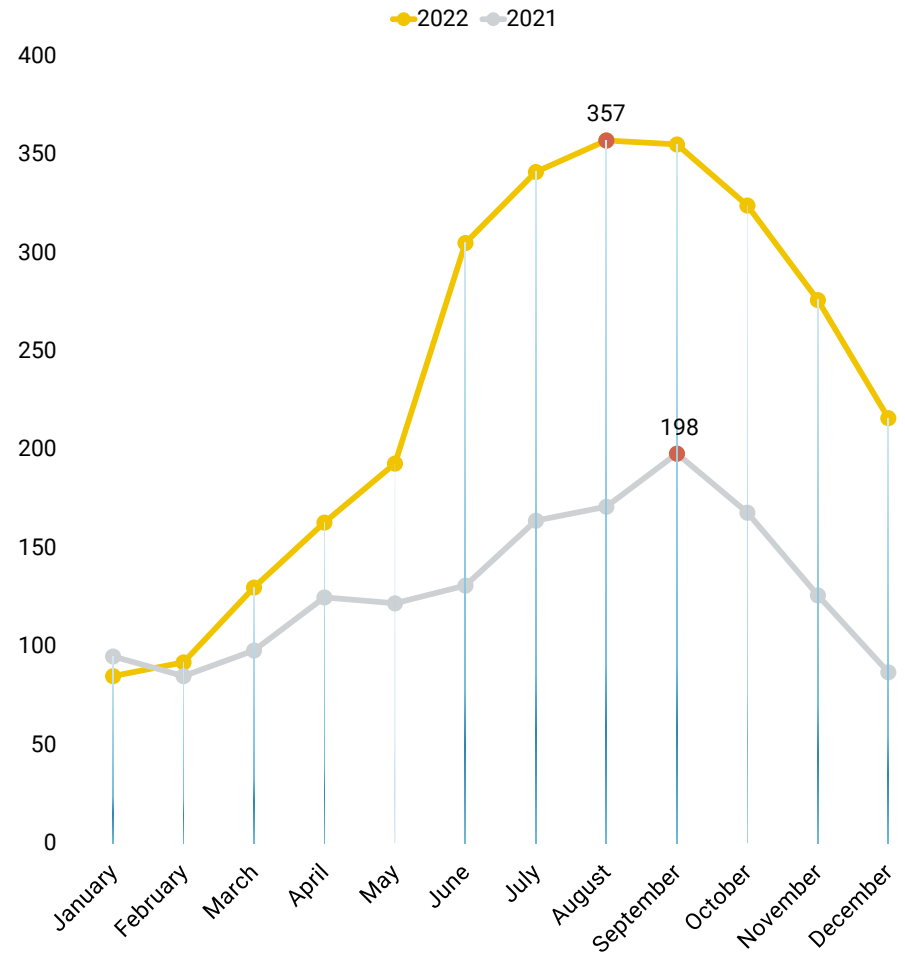


Skagit: Residential Homes Only

Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes only.
Active Listings: Inventory on market.

	2022	2021	% chg.
January	85	95	-10.53%
February	92	85	8.24%
March	130	98	32.65%
April	163	125	30.40%
May	193	122	58.20%
June	305	131	132.82%
July	341	164	107.93%
August	357	171	108.77%
September	355	198	79.29%
October	324	168	92.86%
November	276	126	119.05%
December	216	87	148.28%
Total	2,837	1,570	
% chg.			80.70%

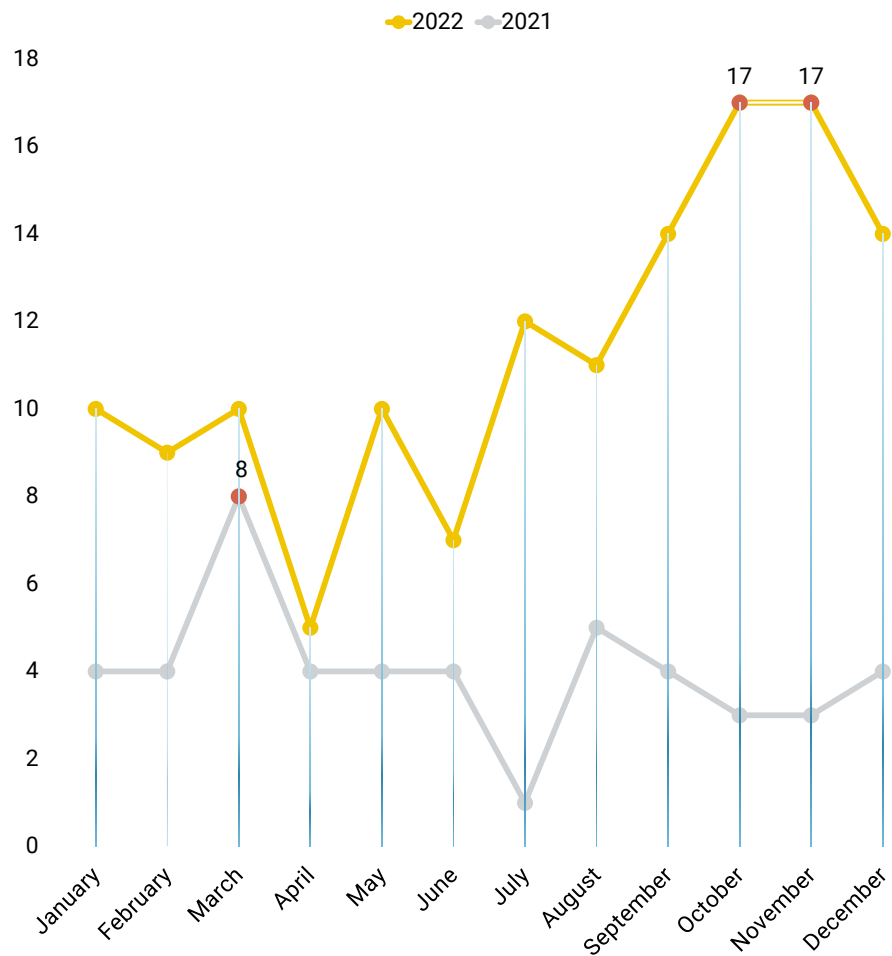


Skagit: Condominiums Only

Active Listings by Month

A comparison of active listings each month this year vs. last year, for condominiums only.
Active Listings: Inventory on market.

	2022	2021	% chg.
January	10	4	150.00%
February	9	4	125.00%
March	10	8	25.00%
April	5	4	25.00%
May	10	4	150.00%
June	7	4	75.00%
July	12	1	1100.00%
August	11	5	120.00%
September	14	4	250.00%
October	17	3	466.67%
November	17	3	466.67%
December	14	4	250.00%
Total	136	48	
% chg.	183.33%		



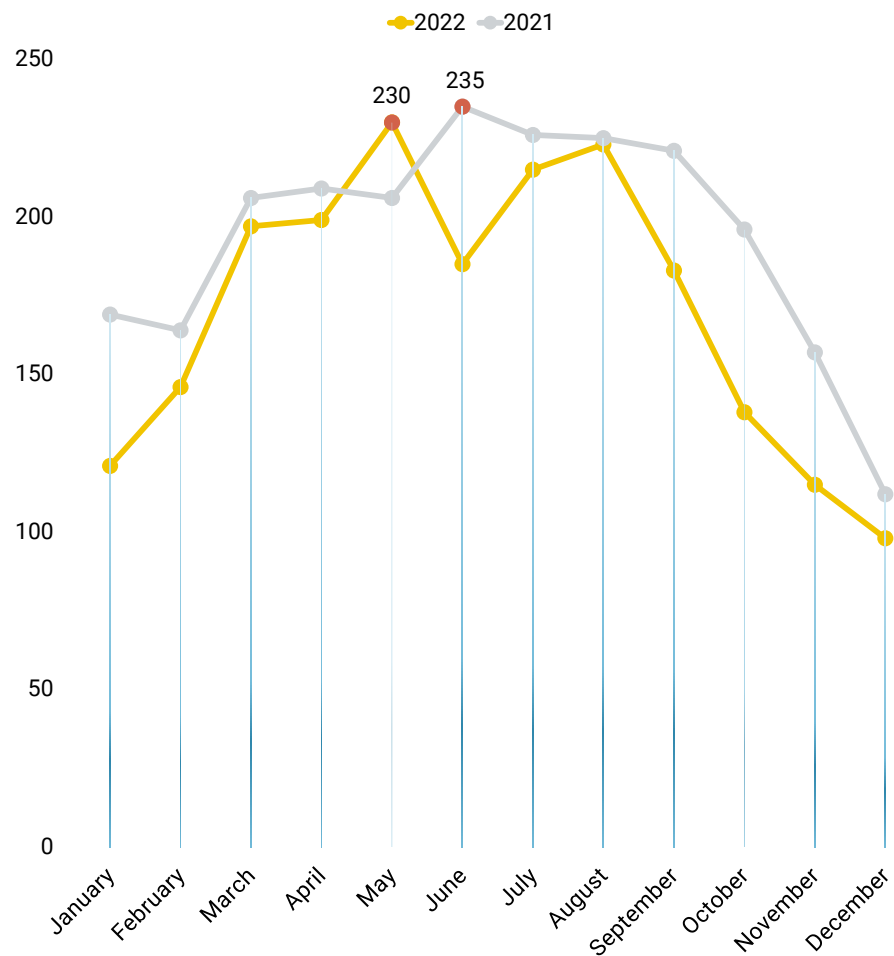
Skagit: Residential Homes and Condominiums

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes & condominiums.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2022	2021	% chg.
January	121	169	-28.40%
February	146	164	-10.98%
March	197	206	-4.37%
April	199	209	-4.78%
May	230	206	11.65%
June	185	235	-21.28%
July	215	226	-4.87%
August	223	225	-0.89%
September	183	221	-17.19%
October	138	196	-29.59%
November	115	157	-26.75%
December	98	112	-12.50%
Total	2,050	2,326	
% chg.	-11.87%		



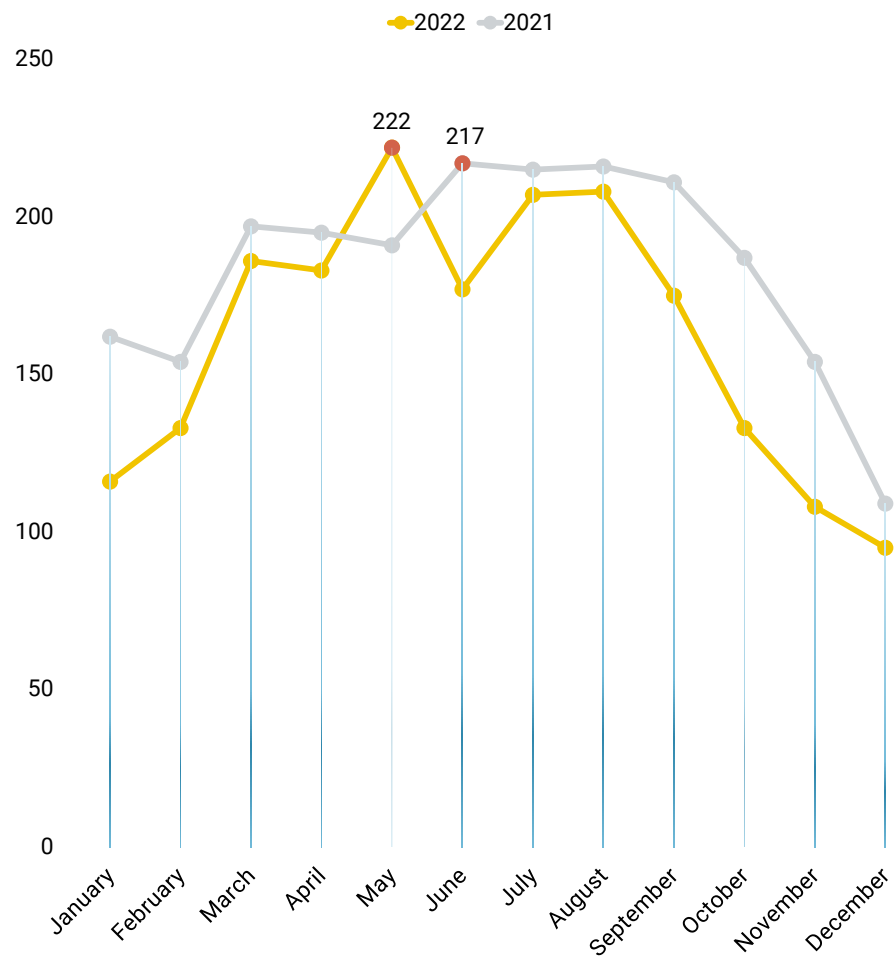
Skagit: Residential Homes Only

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2022	2021	% chg.
January	116	162	-28.40%
February	133	154	-13.64%
March	186	197	-5.58%
April	183	195	-6.15%
May	222	191	16.23%
June	177	217	-18.43%
July	207	215	-3.72%
August	208	216	-3.70%
September	175	211	-17.06%
October	133	187	-28.88%
November	108	154	-29.87%
December	95	109	-12.84%
Total	1,943	2,208	
% chg.	-12.00%		



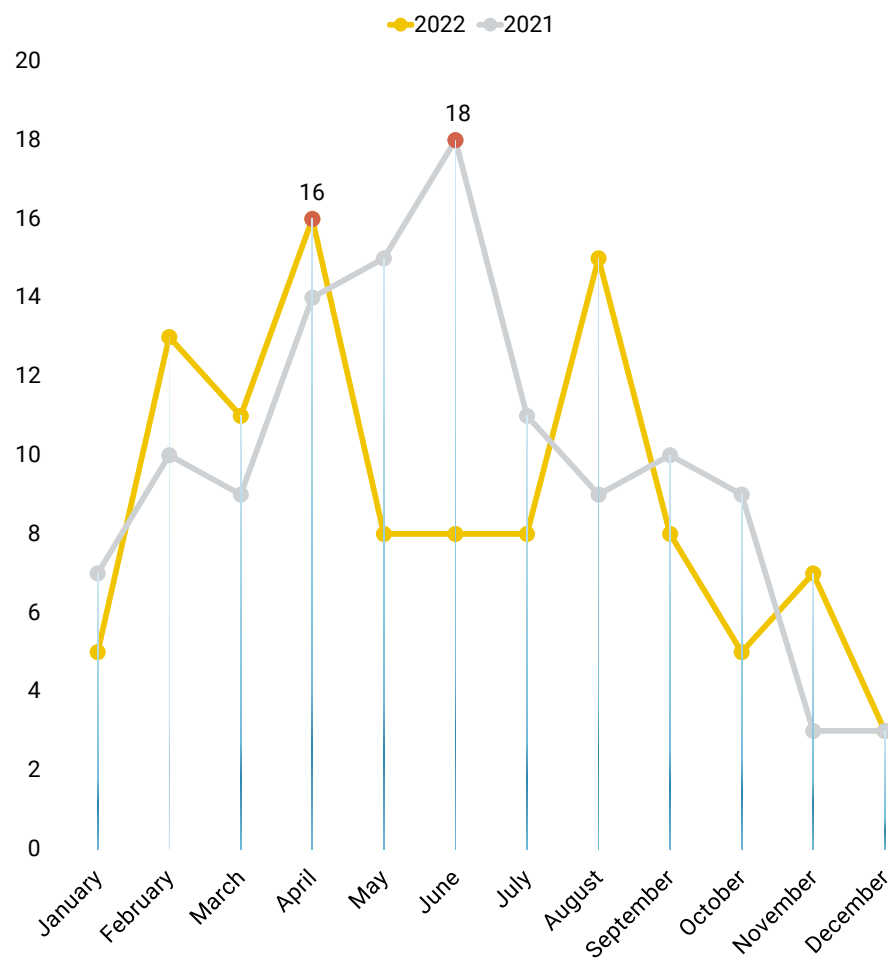
Skagit: Condominiums Only

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for condominiums only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2022	2021	% chg.
January	5	7	-28.57%
February	13	10	30.00%
March	11	9	22.22%
April	16	14	14.29%
May	8	15	-46.67%
June	8	18	-55.56%
July	8	11	-27.27%
August	15	9	66.67%
September	8	10	-20.00%
October	5	9	-44.44%
November	7	3	133.33%
December	3	3	0.00%
Total	107	118	
% chg.	-9.32%		

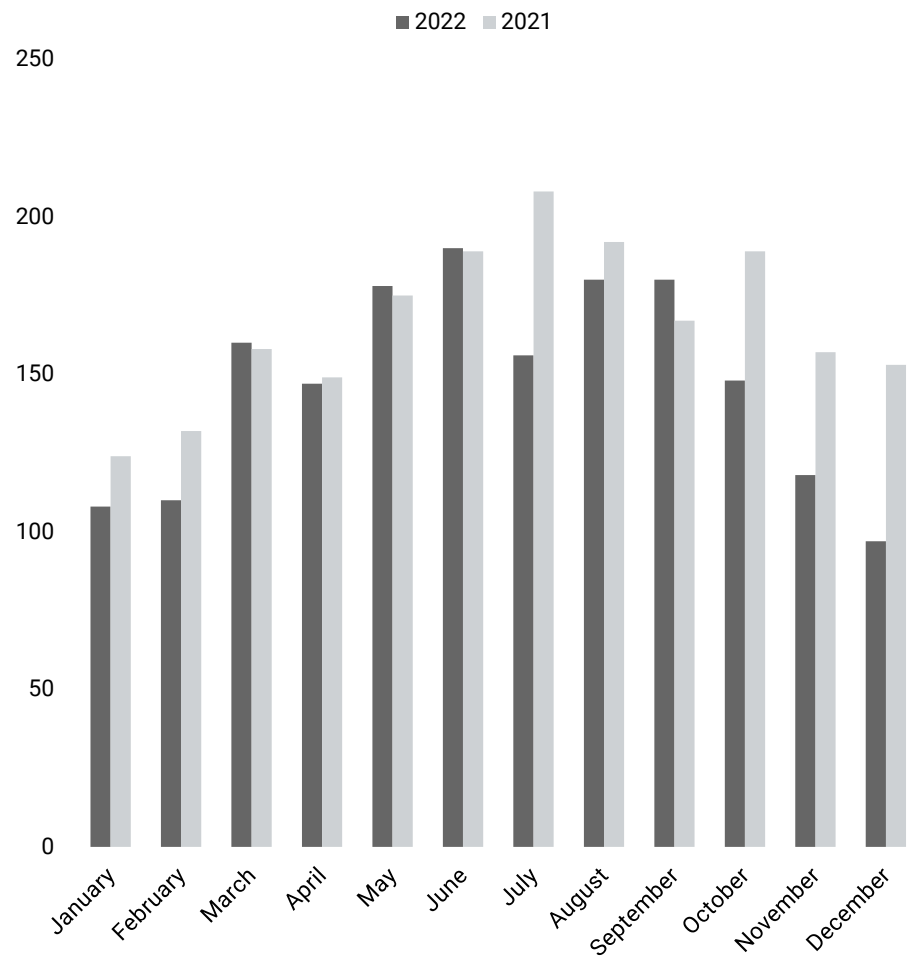


Skagit: Residential Homes and Condominiums

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes & condominiums.

	2022	2021	% chg.
January	108	124	-12.90%
February	110	132	-16.67%
March	160	158	1.27%
April	147	149	-1.34%
May	178	175	1.71%
June	190	189	0.53%
July	156	208	-25.00%
August	180	192	-6.25%
September	180	167	7.78%
October	148	189	-21.69%
November	118	157	-24.84%
December	97	153	-36.60%
Total	1,772	1,993	
% chg.			-11.09%

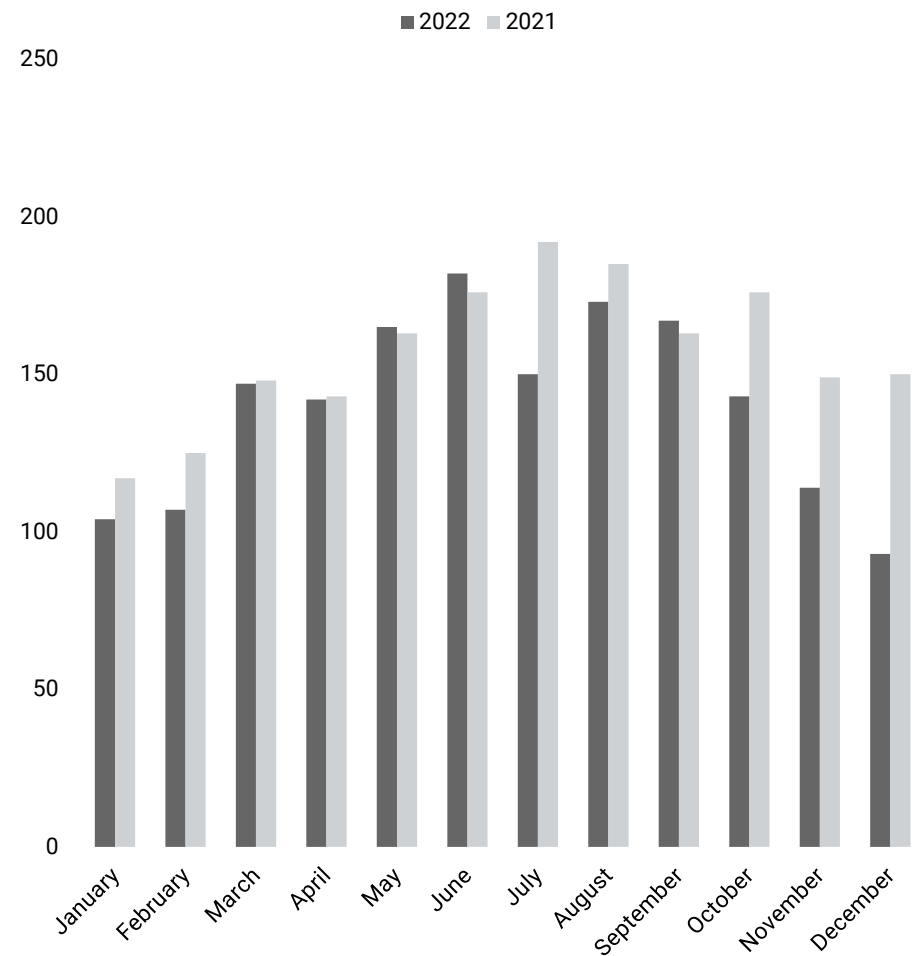


Skagit: Residential Homes Only

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes only.

	2022	2021	% chg.
January	104	117	-11.11%
February	107	125	-14.40%
March	147	148	-0.68%
April	142	143	-0.70%
May	165	163	1.23%
June	182	176	3.41%
July	150	192	-21.88%
August	173	185	-6.49%
September	167	163	2.45%
October	143	176	-18.75%
November	114	149	-23.49%
December	93	150	-38.00%
Total	1,687	1,887	
% chg.			-10.60%

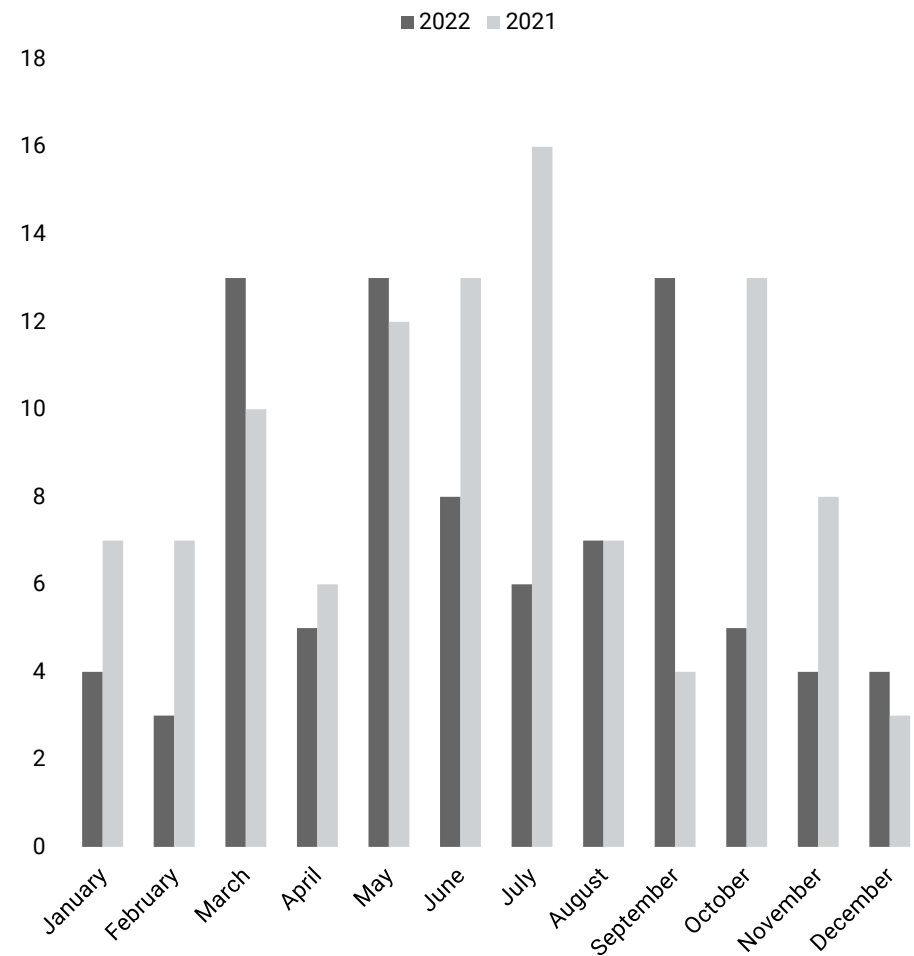


Skagit: Condominiums Only

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for condominiums only.

	2022	2021	% chg.
January	4	7	-42.86%
February	3	7	-57.14%
March	13	10	30.00%
April	5	6	-16.67%
May	13	12	8.33%
June	8	13	-38.46%
July	6	16	-62.50%
August	7	7	0.00%
September	13	4	225.00%
October	5	13	-61.54%
November	4	8	-50.00%
December	4	3	33.33%
Total	85	106	
% chg.			-19.81%

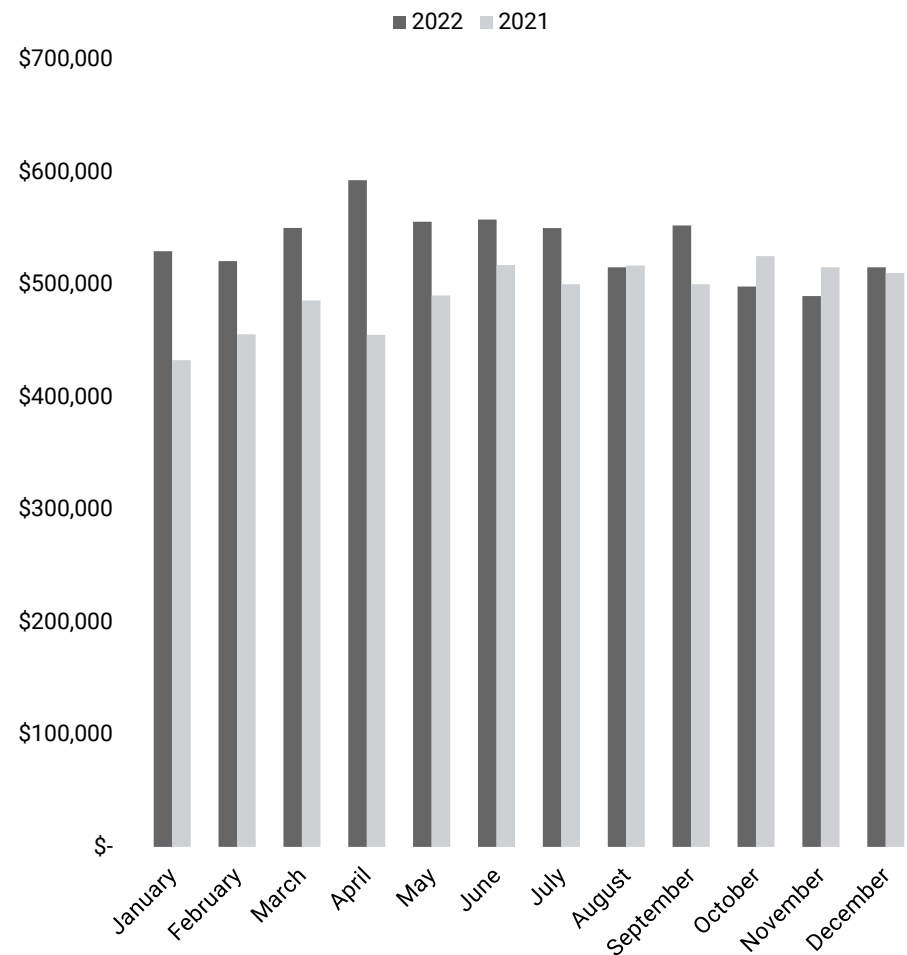


Skagit: Residential Homes and Condominiums

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes & condominiums. The median is the "middle" price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2022		2021	% chg.
January	\$ 529,325	\$ 432,500		22.39%
February	\$ 520,572	\$ 455,500		14.29%
March	\$ 550,000	\$ 485,550		13.27%
April	\$ 592,500	\$ 455,000		30.22%
May	\$ 555,500	\$ 490,000		13.37%
June	\$ 557,500	\$ 517,000		7.83%
July	\$ 549,950	\$ 500,000		9.99%
August	\$ 515,000	\$ 516,653		-0.32%
September	\$ 552,250	\$ 500,000		10.45%
October	\$ 498,000	\$ 525,000		-5.14%
November	\$ 489,500	\$ 515,000		-4.95%
December	\$ 515,000	\$ 510,000		0.98%
Total	\$ 539,750	\$ 492,000		
% chg.				9.71%

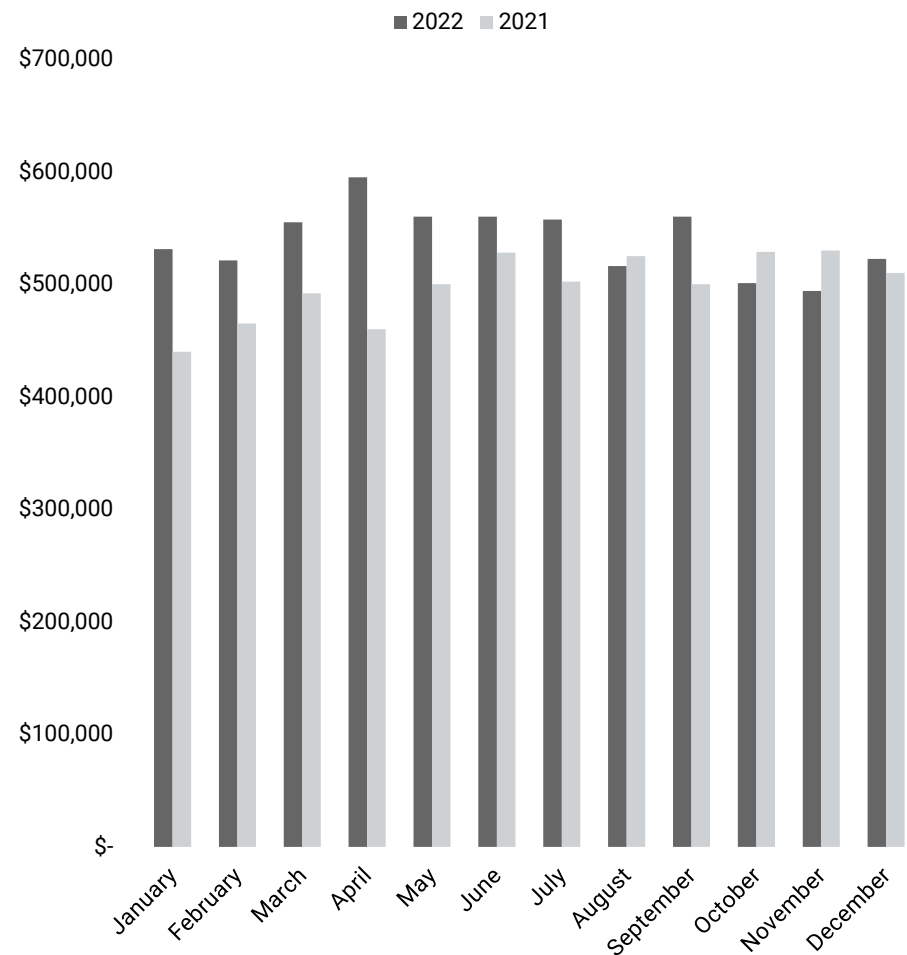


Skagit: Residential Homes Only

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes only. The median is the "middle" price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2022	2021	% chg.
January	\$ 531,250	\$ 440,000	20.74%
February	\$ 521,144	\$ 465,000	12.07%
March	\$ 555,000	\$ 491,980	12.81%
April	\$ 595,000	\$ 460,000	29.35%
May	\$ 560,000	\$ 500,000	12.00%
June	\$ 560,000	\$ 528,132	6.03%
July	\$ 557,500	\$ 502,355	10.98%
August	\$ 516,100	\$ 525,000	-1.70%
September	\$ 560,000	\$ 500,000	12.00%
October	\$ 501,000	\$ 528,750	-5.25%
November	\$ 494,000	\$ 530,000	-6.79%
December	\$ 522,500	\$ 510,000	2.45%
Total	\$ 545,000	\$ 500,000	
% chg.	9.00%		

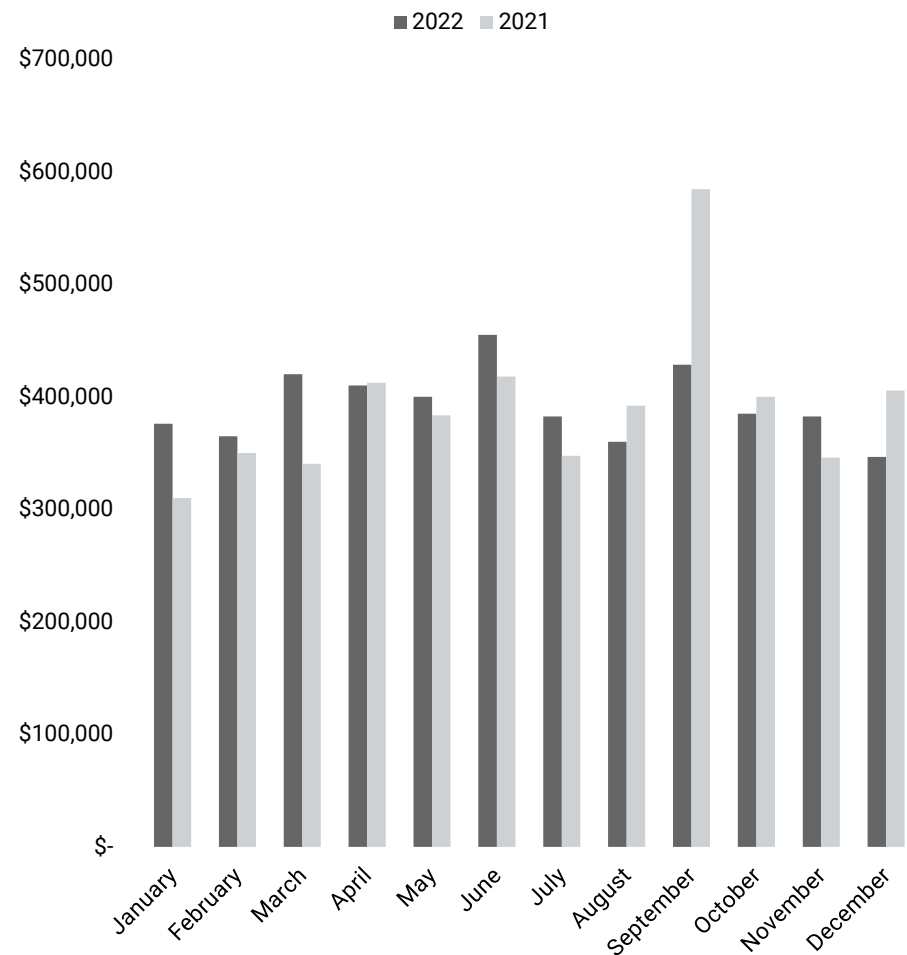


Skagit: Condominiums Only

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for condominiums only. The median is the “middle” price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2022	2021	% chg.
January	\$ 376,000	\$ 310,000	21.29%
February	\$ 364,900	\$ 350,000	4.26%
March	\$ 420,000	\$ 340,500	23.35%
April	\$ 410,000	\$ 412,500	-0.61%
May	\$ 400,000	\$ 383,500	4.30%
June	\$ 455,000	\$ 418,000	8.85%
July	\$ 382,500	\$ 347,500	10.07%
August	\$ 360,000	\$ 392,000	-8.16%
September	\$ 428,500	\$ 584,475	-26.69%
October	\$ 385,000	\$ 400,000	-3.75%
November	\$ 382,500	\$ 346,000	10.55%
December	\$ 346,500	\$ 405,500	-14.55%
Total	\$ 400,000	\$ 355,000	
% chg.			12.68%



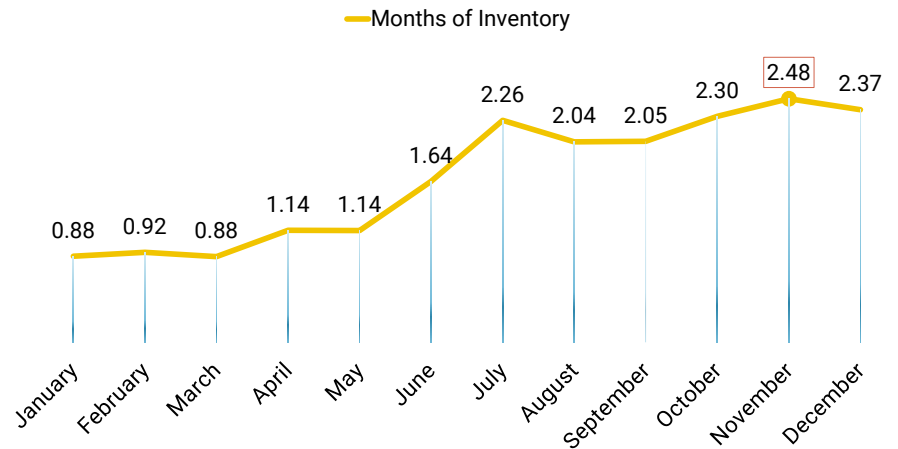
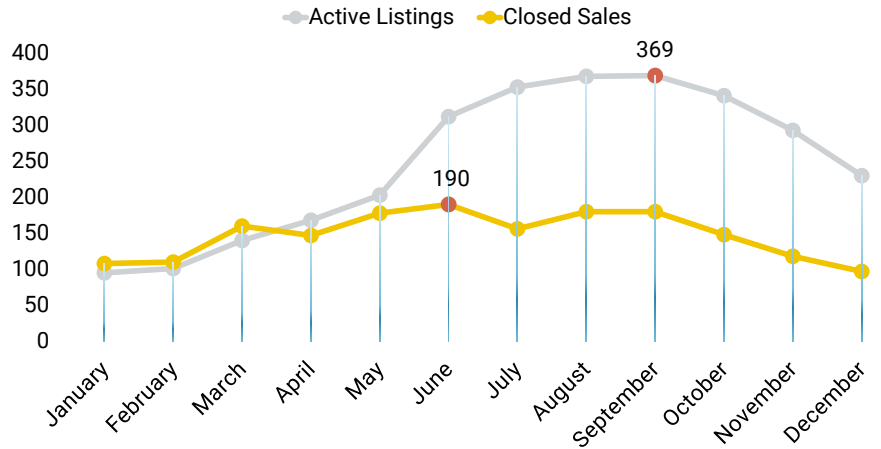
Skagit: Residential Homes and Condominiums

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes & condominiums.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	95	108	0.88
February	101	110	0.92
March	140	160	0.88
April	168	147	1.14
May	203	178	1.14
June	312	190	1.64
July	353	156	2.26
August	368	180	2.04
September	369	180	2.05
October	341	148	2.30
November	293	118	2.48
December	230	97	2.37



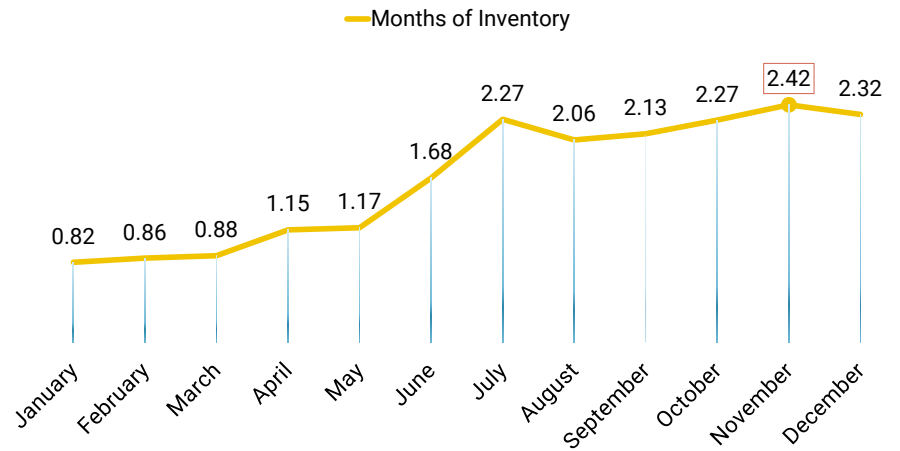
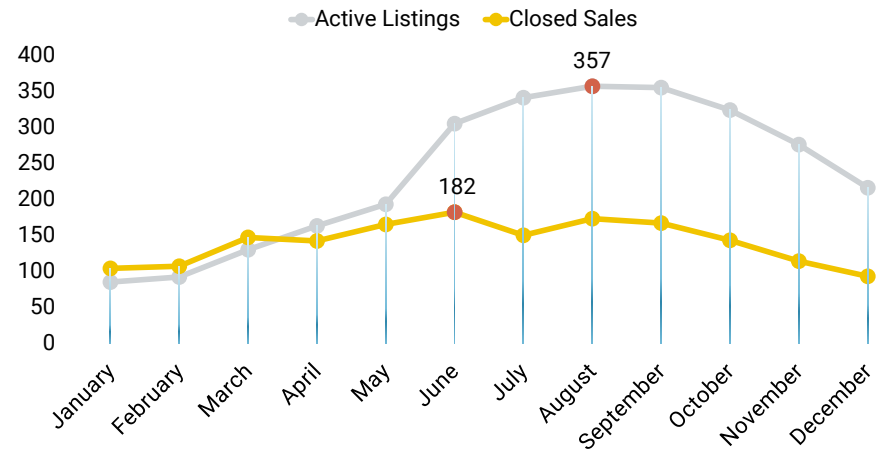
Skagit: Residential Homes Only

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	85	104	0.82
February	92	107	0.86
March	130	147	0.88
April	163	142	1.15
May	193	165	1.17
June	305	182	1.68
July	341	150	2.27
August	357	173	2.06
September	355	167	2.13
October	324	143	2.27
November	276	114	2.42
December	216	93	2.32



Skagit: Condominiums Only

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for condominiums only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	10	4	2.50
February	9	3	3.00
March	10	13	0.77
April	5	5	1.00
May	10	13	0.77
June	7	8	0.88
July	12	6	2.00
August	11	7	1.57
September	14	13	1.08
October	17	5	3.40
November	17	4	4.25
December	14	4	3.50

