



Powering the Region's Real Estate Industry

NORTHWEST
MULTIPLE LISTING SERVICE®

2022

Pierce

Annual Statistical Review and Highlights



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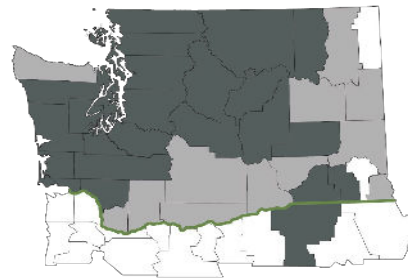
Member Offices

2,603



Total Members/Subscribers

33,861



Counties

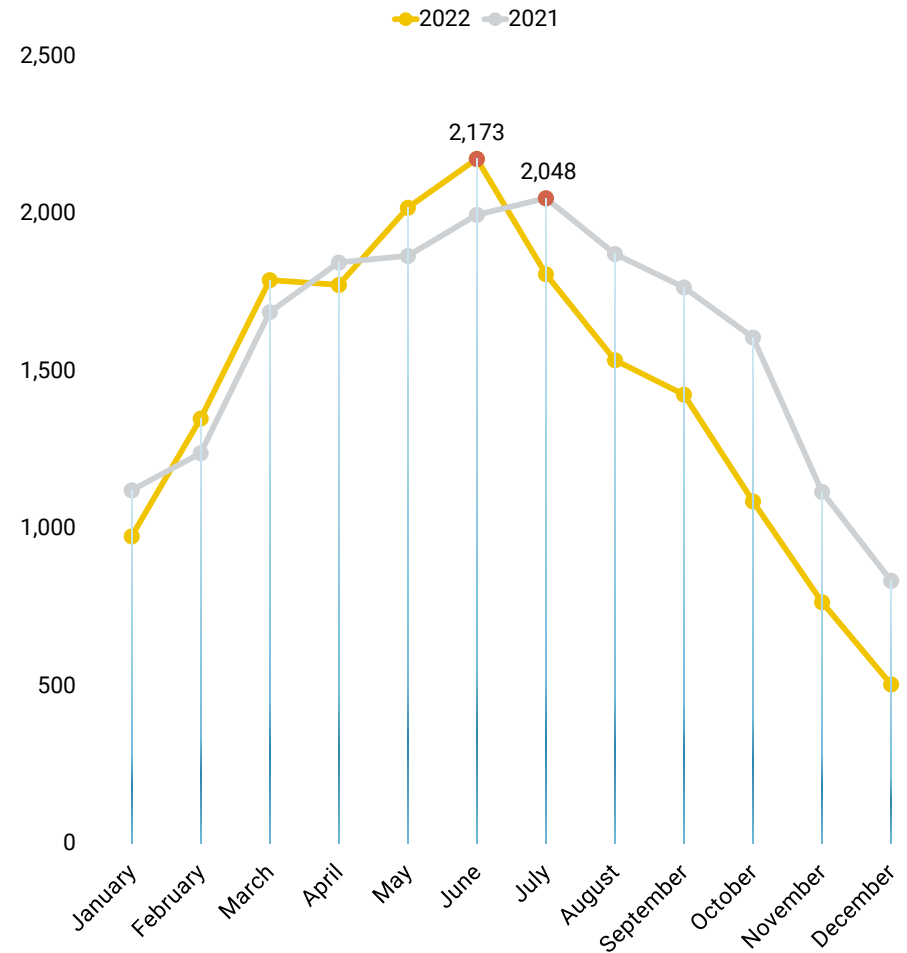
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Pierce: Residential Homes and Condominiums

New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes & condominiums.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2022	2021	% chg.
January	975	1,121	-13.02%
February	1,349	1,239	8.88%
March	1,788	1,686	6.05%
April	1,773	1,844	-3.85%
May	2,018	1,865	8.20%
June	2,173	1,995	8.92%
July	1,807	2,048	-11.77%
August	1,534	1,871	-18.01%
September	1,425	1,765	-19.26%
October	1,086	1,606	-32.38%
November	766	1,116	-31.36%
December	505	834	-39.45%
Total	17,199	18,990	
% chg.			-9.43%

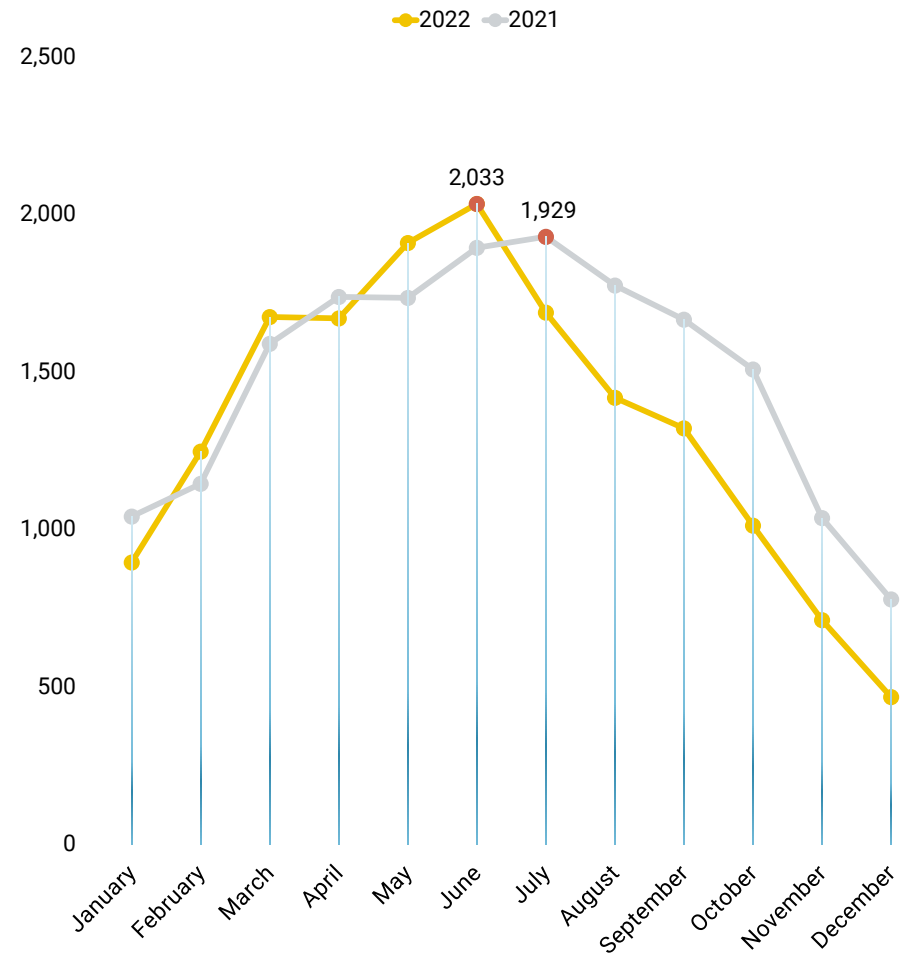


Pierce: Residential Homes Only

New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes only.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2022	2021	% chg.
January	895	1,041	-14.02%
February	1,247	1,145	8.91%
March	1,674	1,589	5.35%
April	1,670	1,738	-3.91%
May	1,909	1,735	10.03%
June	2,033	1,894	7.34%
July	1,688	1,929	-12.49%
August	1,418	1,774	-20.07%
September	1,321	1,666	-20.71%
October	1,012	1,508	-32.89%
November	712	1,036	-31.27%
December	468	778	-39.85%
Total	16,047	17,833	
% chg.			-10.02%

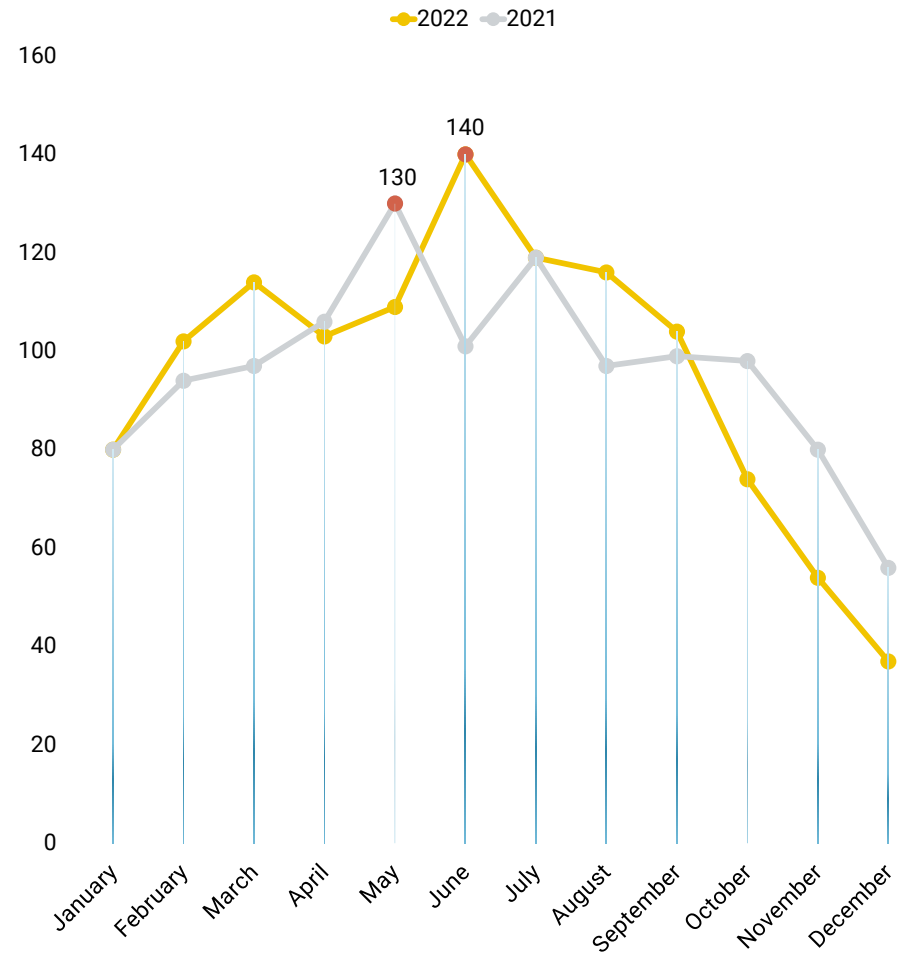


Pierce: Condominiums Only

New Listings by Month

A comparison of new listings added each month this year vs. last year, for condominiums only.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2022	2021	% chg.
January	80	80	0.00%
February	102	94	8.51%
March	114	97	17.53%
April	103	106	-2.83%
May	109	130	-16.15%
June	140	101	38.61%
July	119	119	0.00%
August	116	97	19.59%
September	104	99	5.05%
October	74	98	-24.49%
November	54	80	-32.50%
December	37	56	-33.93%
Total	1,152	1,157	
% chg.	-0.43%		

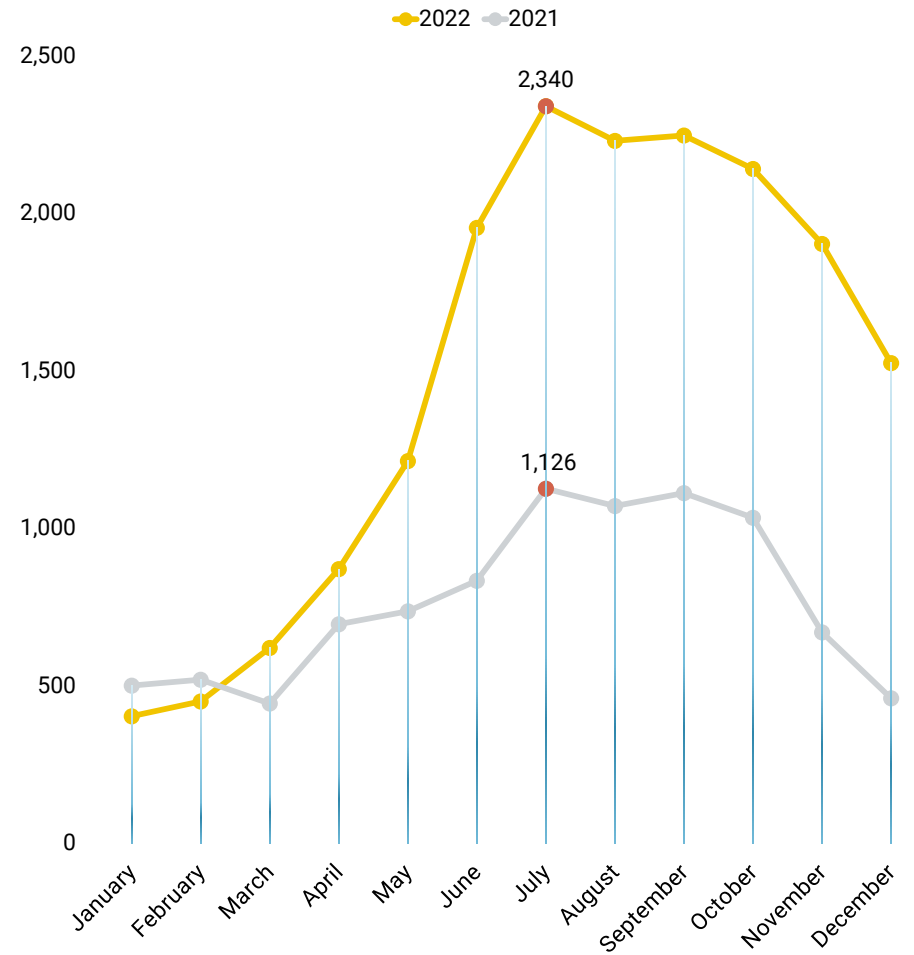


Pierce: Residential Homes and Condominiums

Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes & condominiums.
Active Listings: Inventory on market.

	2022	2021	% chg.
January	404	501	-19.36%
February	451	520	-13.27%
March	621	444	39.86%
April	871	696	25.14%
May	1,214	737	64.72%
June	1,954	834	134.29%
July	2,340	1,126	107.82%
August	2,230	1,071	108.22%
September	2,247	1,112	102.07%
October	2,141	1,034	107.06%
November	1,903	670	184.03%
December	1,525	461	230.80%
Total	17,901	9,206	
% chg.			94.45%

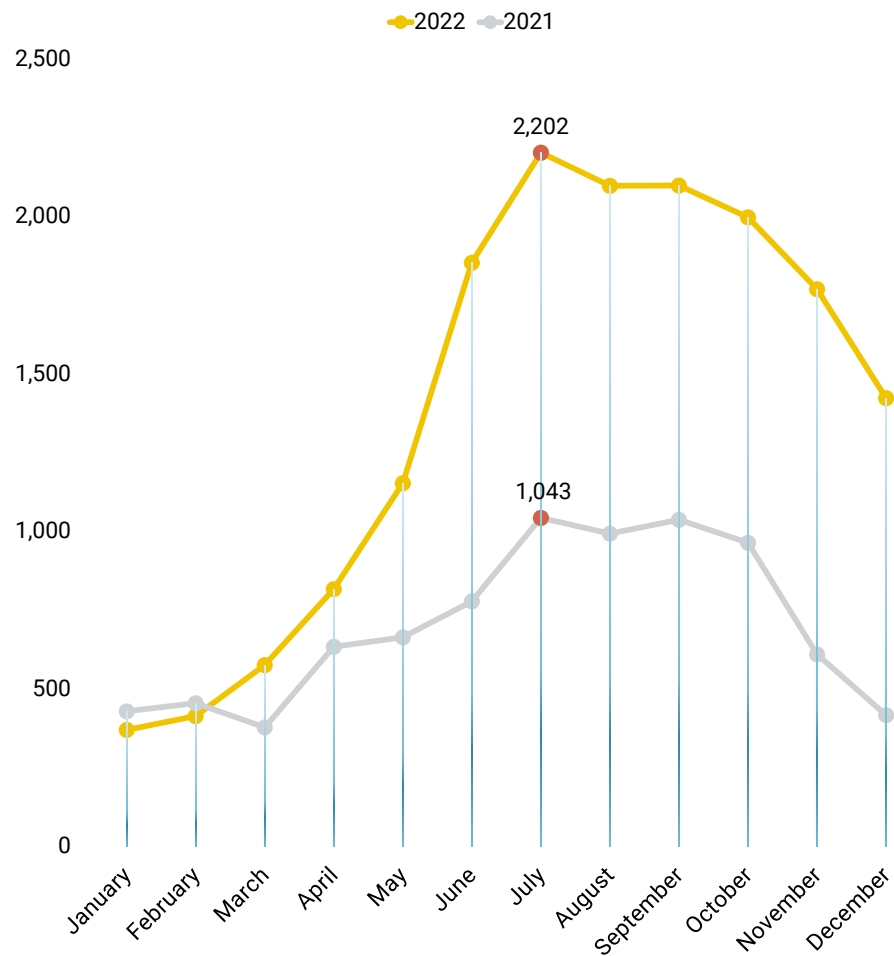


Pierce: Residential Homes Only

Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes only.
Active Listings: Inventory on market.

	2022	2021	% chg.
January	370	429	-13.75%
February	414	455	-9.01%
March	576	378	52.38%
April	817	634	28.86%
May	1,153	664	73.64%
June	1,853	778	138.17%
July	2,202	1,043	111.12%
August	2,097	993	111.18%
September	2,098	1,037	102.31%
October	1,997	964	107.16%
November	1,769	610	190.00%
December	1,423	417	241.25%
Total	16,769	8,402	
% chg.			99.58%

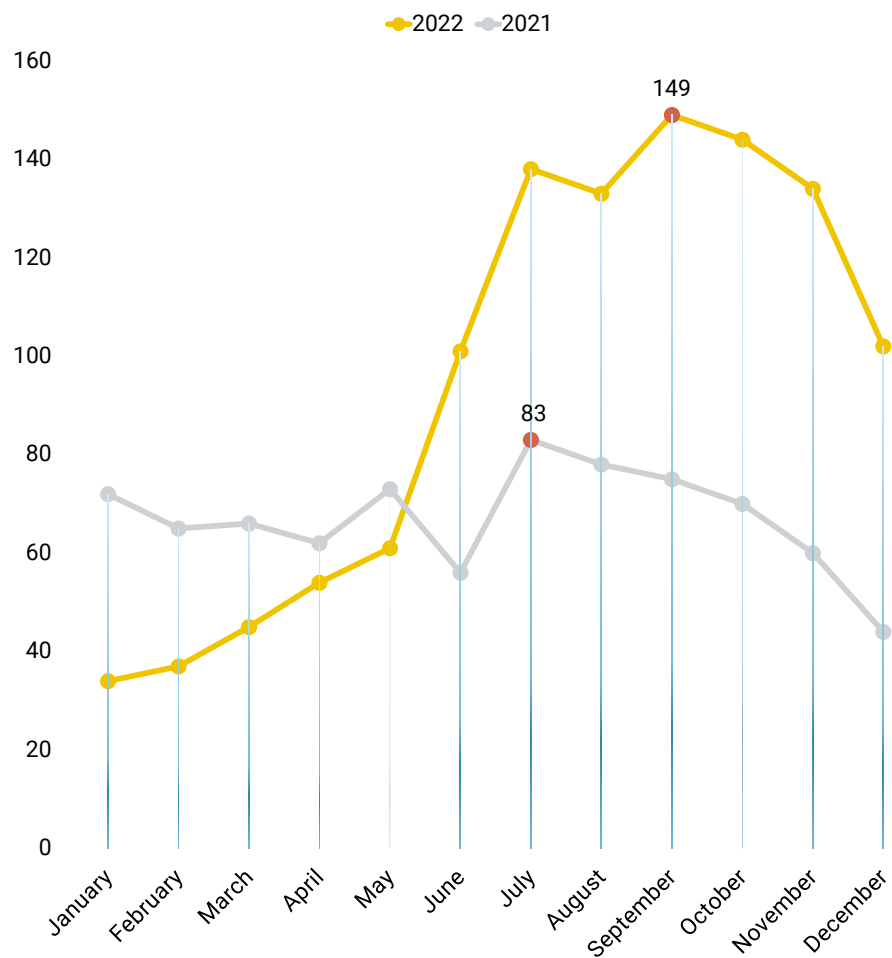


Pierce: Condominiums Only

Active Listings by Month

A comparison of active listings each month this year vs. last year, for condominiums only.
Active Listings: Inventory on market.

	2022	2021	% chg.
January	34	72	-52.78%
February	37	65	-43.08%
March	45	66	-31.82%
April	54	62	-12.90%
May	61	73	-16.44%
June	101	56	80.36%
July	138	83	66.27%
August	133	78	70.51%
September	149	75	98.67%
October	144	70	105.71%
November	134	60	123.33%
December	102	44	131.82%
Total	1,132	804	
% chg.			40.80%



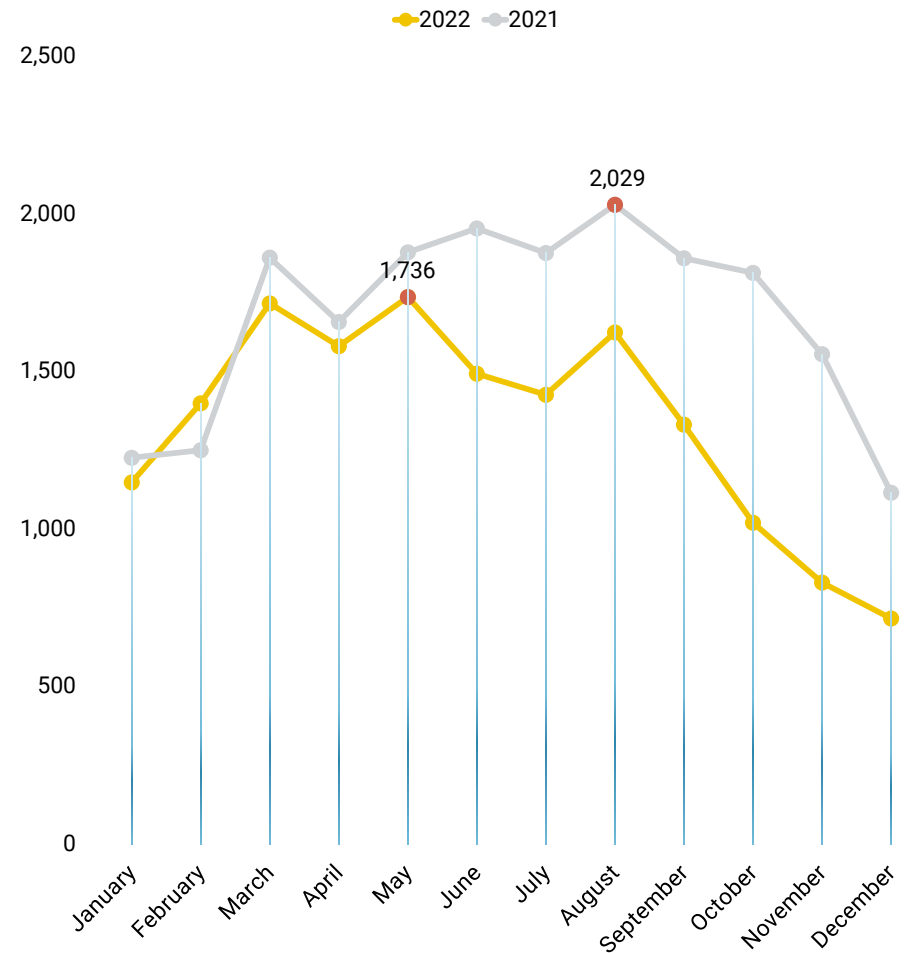
Pierce: Residential Homes and Condominiums

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes & condominiums.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2022	2021	% chg.
January	1,148	1,226	-6.36%
February	1,399	1,250	11.92%
March	1,716	1,861	-7.79%
April	1,580	1,657	-4.65%
May	1,736	1,878	-7.56%
June	1,493	1,954	-23.59%
July	1,426	1,876	-23.99%
August	1,624	2,029	-19.96%
September	1,331	1,859	-28.40%
October	1,020	1,813	-43.74%
November	830	1,555	-46.62%
December	716	1,115	-35.78%
Total	16,019	20,073	
% chg.			-20.20%



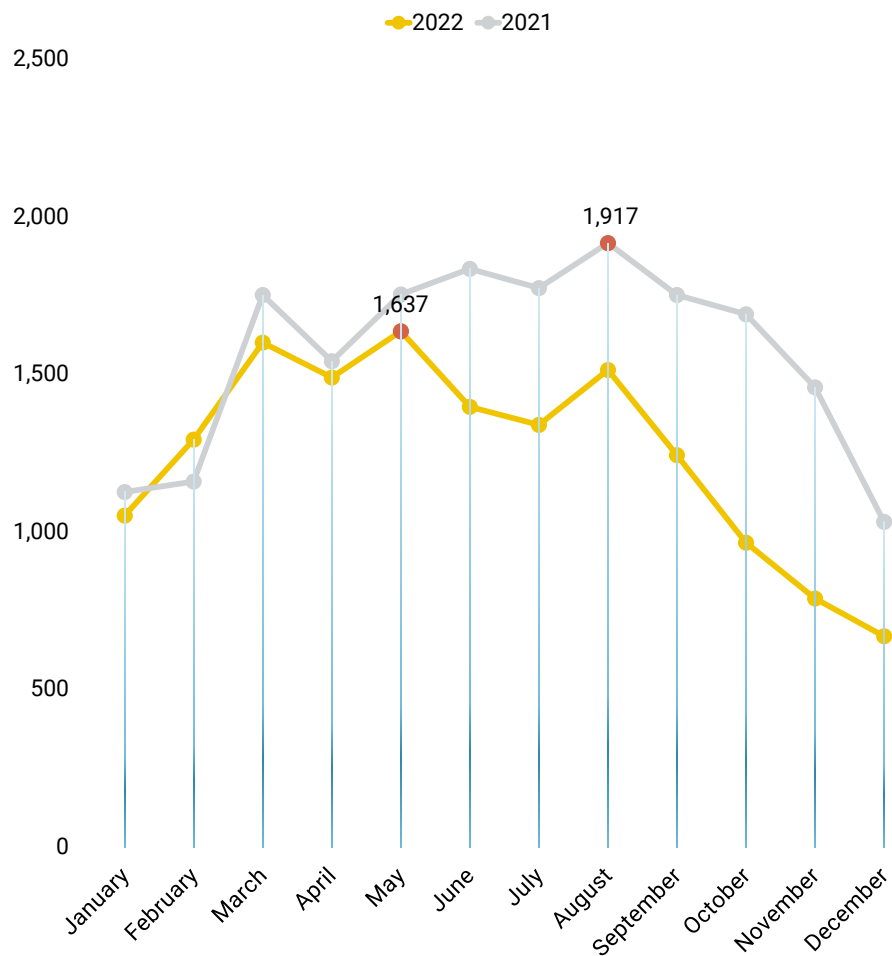
Pierce: Residential Homes Only

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2022	2021	% chg.
January	1,052	1,127	-6.65%
February	1,293	1,160	11.47%
March	1,601	1,752	-8.62%
April	1,490	1,542	-3.37%
May	1,637	1,754	-6.67%
June	1,397	1,835	-23.87%
July	1,340	1,774	-24.46%
August	1,514	1,917	-21.02%
September	1,244	1,752	-29.00%
October	966	1,691	-42.87%
November	789	1,459	-45.92%
December	669	1,032	-35.17%
Total	14,992	18,795	
% chg.			-20.23%



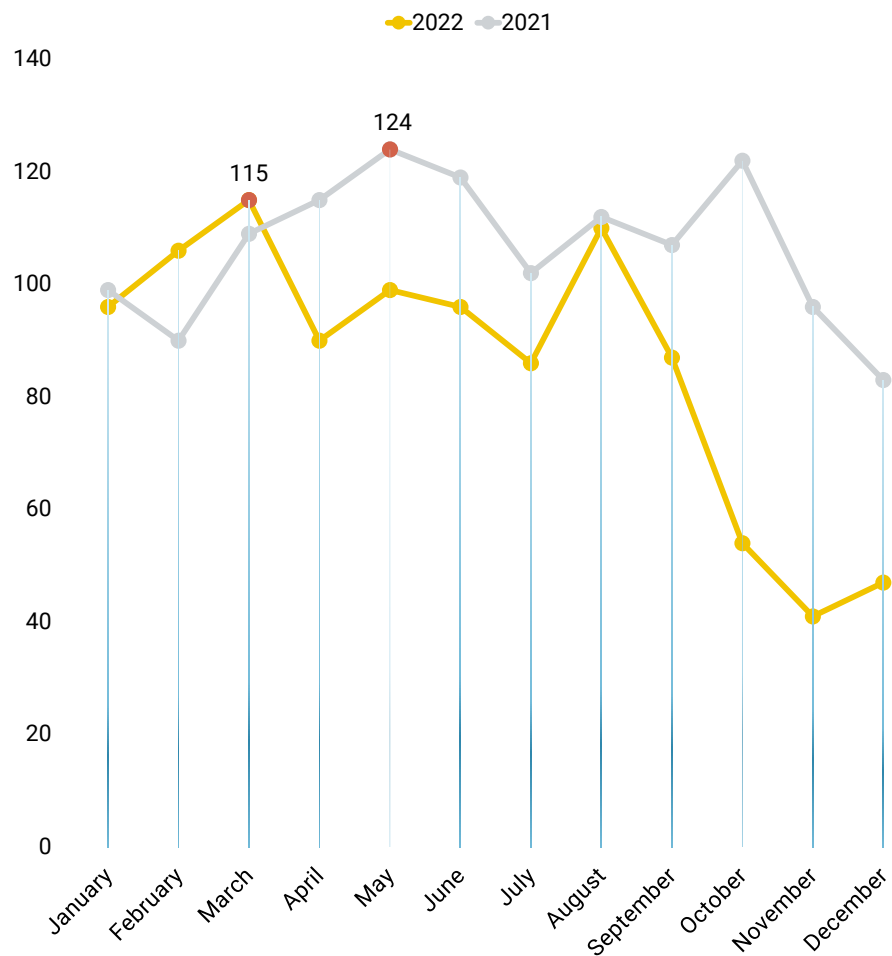
Pierce: Condominiums Only

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for condominiums only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2022	2021	% chg.
January	96	99	-3.03%
February	106	90	17.78%
March	115	109	5.50%
April	90	115	-21.74%
May	99	124	-20.16%
June	96	119	-19.33%
July	86	102	-15.69%
August	110	112	-1.79%
September	87	107	-18.69%
October	54	122	-55.74%
November	41	96	-57.29%
December	47	83	-43.37%
Total	1,027	1,278	
% chg.	-19.64%		

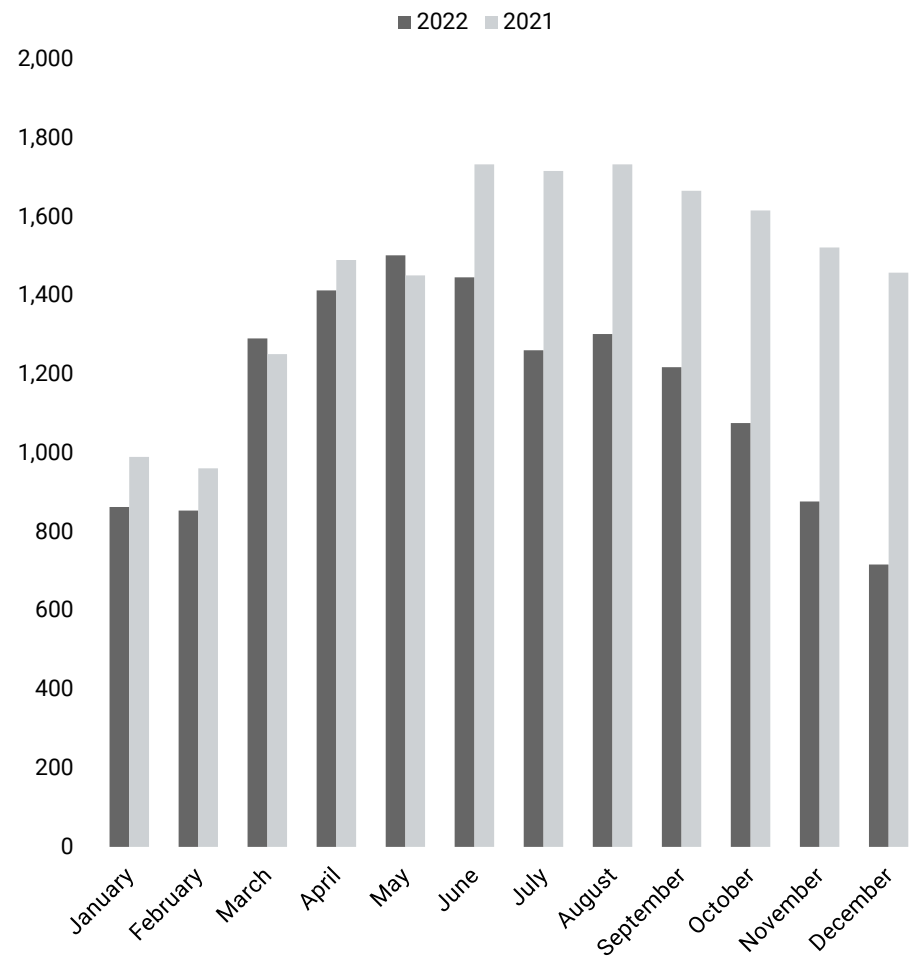


Pierce: Residential Homes and Condominiums

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes & condominiums.

	2022	2021	% chg.
January	863	990	-12.83%
February	854	961	-11.13%
March	1,291	1,251	3.20%
April	1,413	1,490	-5.17%
May	1,502	1,451	3.51%
June	1,446	1,733	-16.56%
July	1,261	1,716	-26.52%
August	1,302	1,733	-24.87%
September	1,218	1,666	-26.89%
October	1,076	1,616	-33.42%
November	877	1,522	-42.38%
December	717	1,458	-50.82%
Total	13,820	17,587	
% chg.			-21.42%

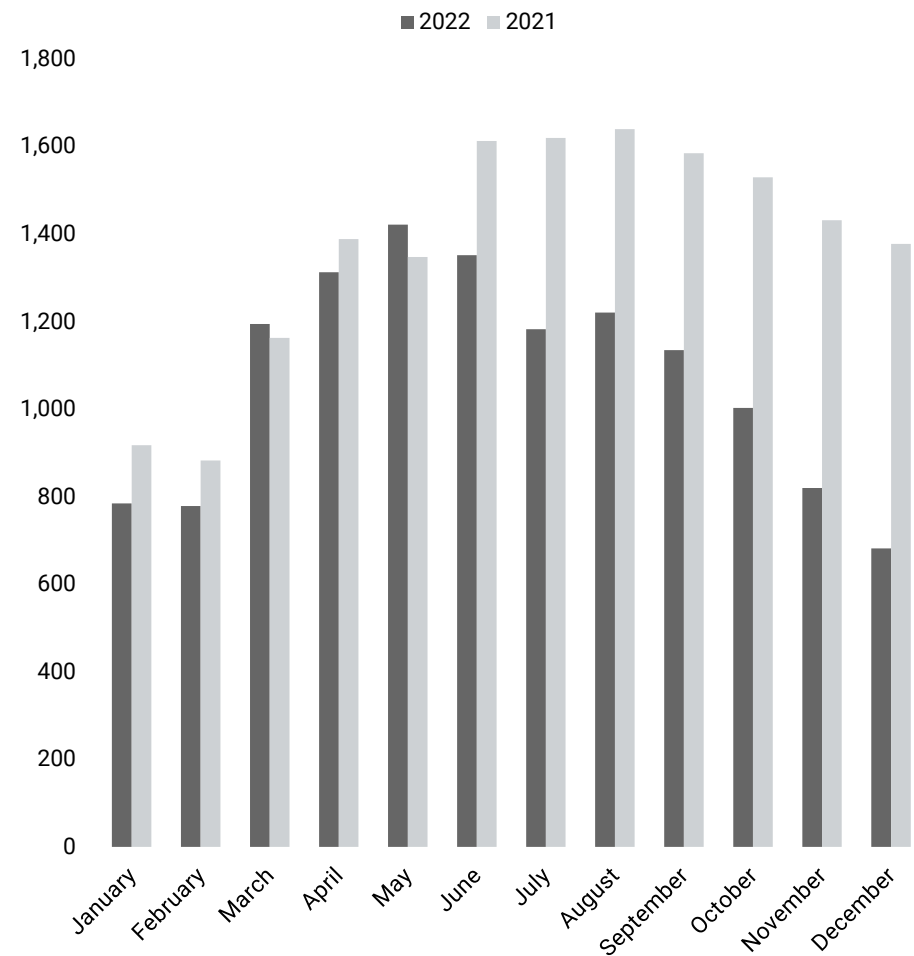


Pierce: Residential Homes Only

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes only.

	2022	2021	% chg.
January	785	918	-14.49%
February	779	883	-11.78%
March	1,195	1,163	2.75%
April	1,313	1,389	-5.47%
May	1,422	1,348	5.49%
June	1,352	1,613	-16.18%
July	1,183	1,620	-26.98%
August	1,221	1,640	-25.55%
September	1,135	1,585	-28.39%
October	1,003	1,530	-34.44%
November	820	1,432	-42.74%
December	682	1,378	-50.51%
Total	12,890	16,499	
% chg.			-21.87%

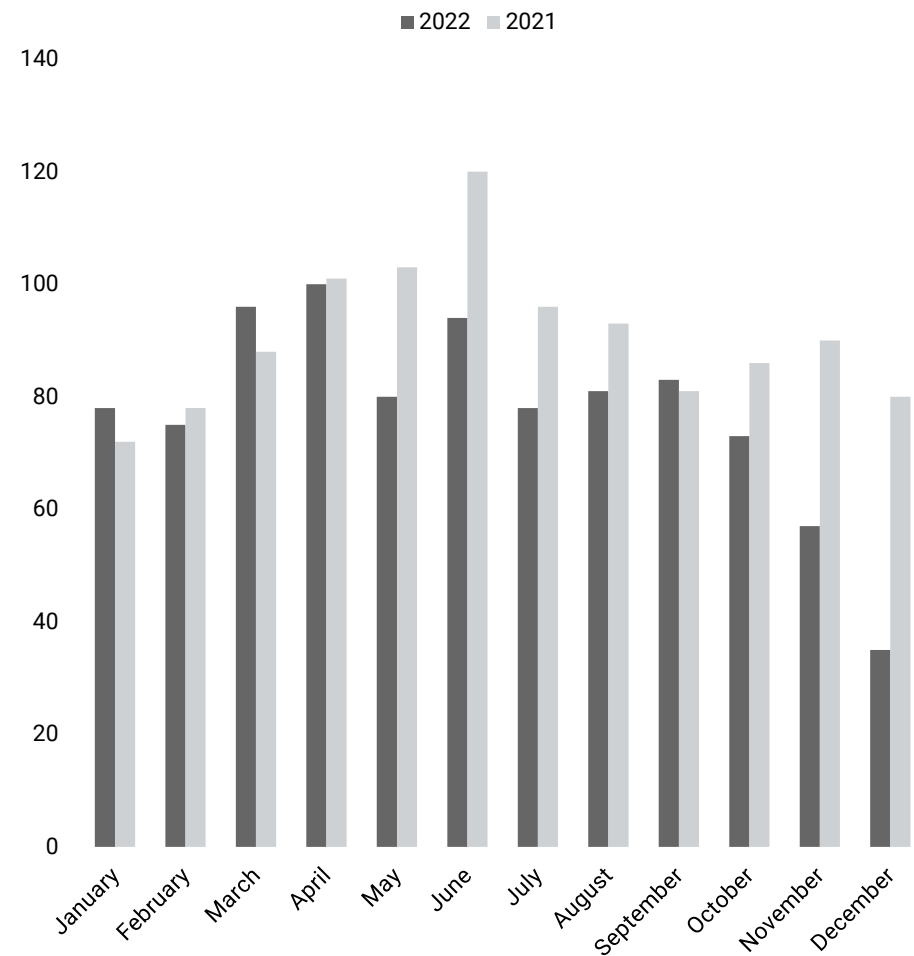


Pierce: Condominiums Only

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for condominiums only.

	2022	2021	% chg.
January	78	72	8.33%
February	75	78	-3.85%
March	96	88	9.09%
April	100	101	-0.99%
May	80	103	-22.33%
June	94	120	-21.67%
July	78	96	-18.75%
August	81	93	-12.90%
September	83	81	2.47%
October	73	86	-15.12%
November	57	90	-36.67%
December	35	80	-56.25%
Total	930	1,088	
% chg.			-14.52%

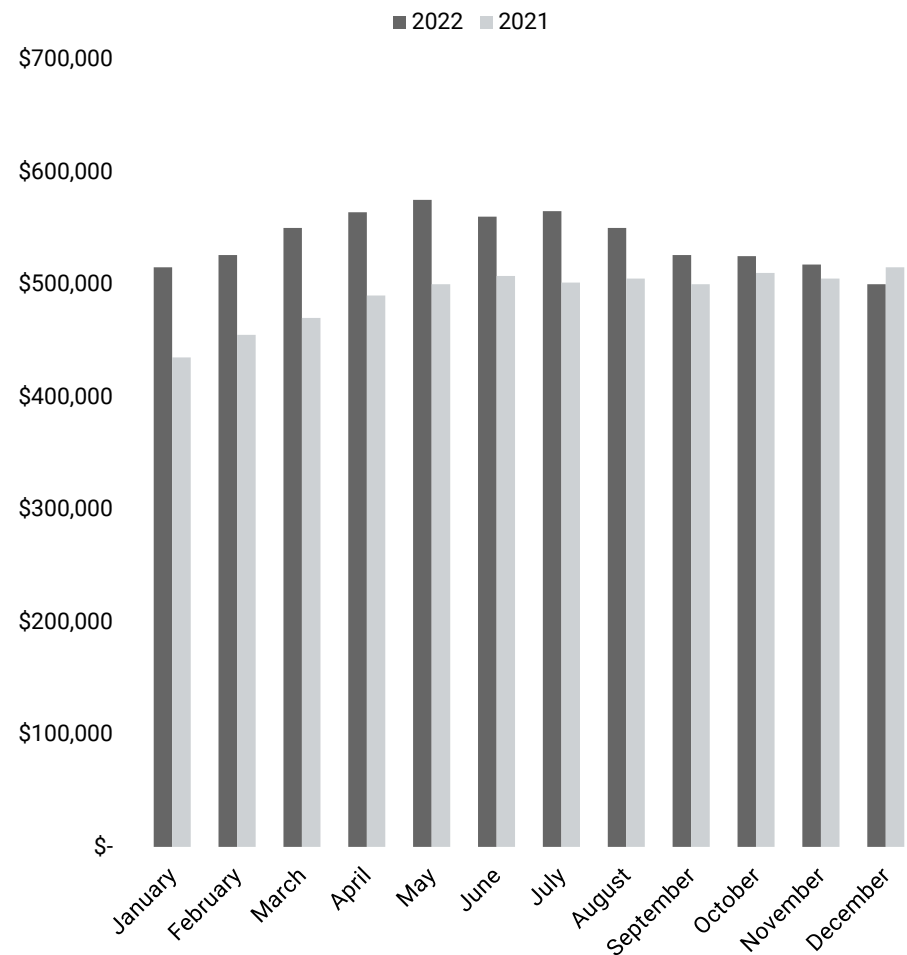


Pierce: Residential Homes and Condominiums

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes & condominiums. The median is the "middle" price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2022	2021	% chg.
January	\$ 515,000	\$ 435,000	18.39%
February	\$ 526,000	\$ 455,000	15.60%
March	\$ 550,000	\$ 470,000	17.02%
April	\$ 564,000	\$ 490,000	15.10%
May	\$ 575,000	\$ 500,000	15.00%
June	\$ 560,000	\$ 507,375	10.37%
July	\$ 565,000	\$ 501,500	12.66%
August	\$ 550,000	\$ 505,000	8.91%
September	\$ 526,000	\$ 500,000	5.20%
October	\$ 525,000	\$ 510,000	2.94%
November	\$ 517,500	\$ 505,000	2.48%
December	\$ 500,000	\$ 515,000	-2.91%
Total	\$ 545,000	\$ 499,900	
% chg.			9.02%

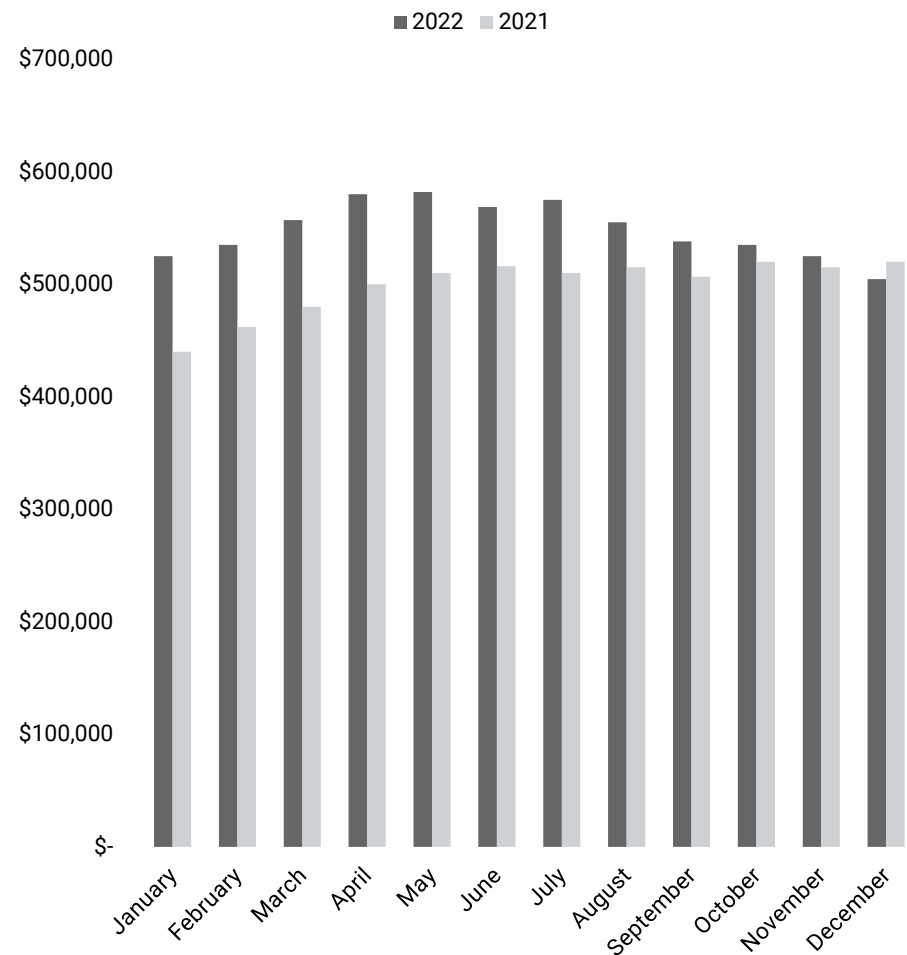


Pierce: Residential Homes Only

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes only. The median is the "middle" price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2022	2021	% chg.
January	\$ 525,000	\$ 440,000	19.32%
February	\$ 535,000	\$ 462,000	15.80%
March	\$ 557,000	\$ 480,000	16.04%
April	\$ 579,980	\$ 500,000	16.00%
May	\$ 582,000	\$ 510,000	14.12%
June	\$ 568,575	\$ 516,000	10.19%
July	\$ 575,000	\$ 510,000	12.75%
August	\$ 555,000	\$ 515,000	7.77%
September	\$ 538,000	\$ 506,650	6.19%
October	\$ 535,000	\$ 520,000	2.88%
November	\$ 525,000	\$ 515,000	1.94%
December	\$ 504,500	\$ 520,000	-2.98%
Total	\$ 551,000	\$ 502,500	
% chg.			9.65%

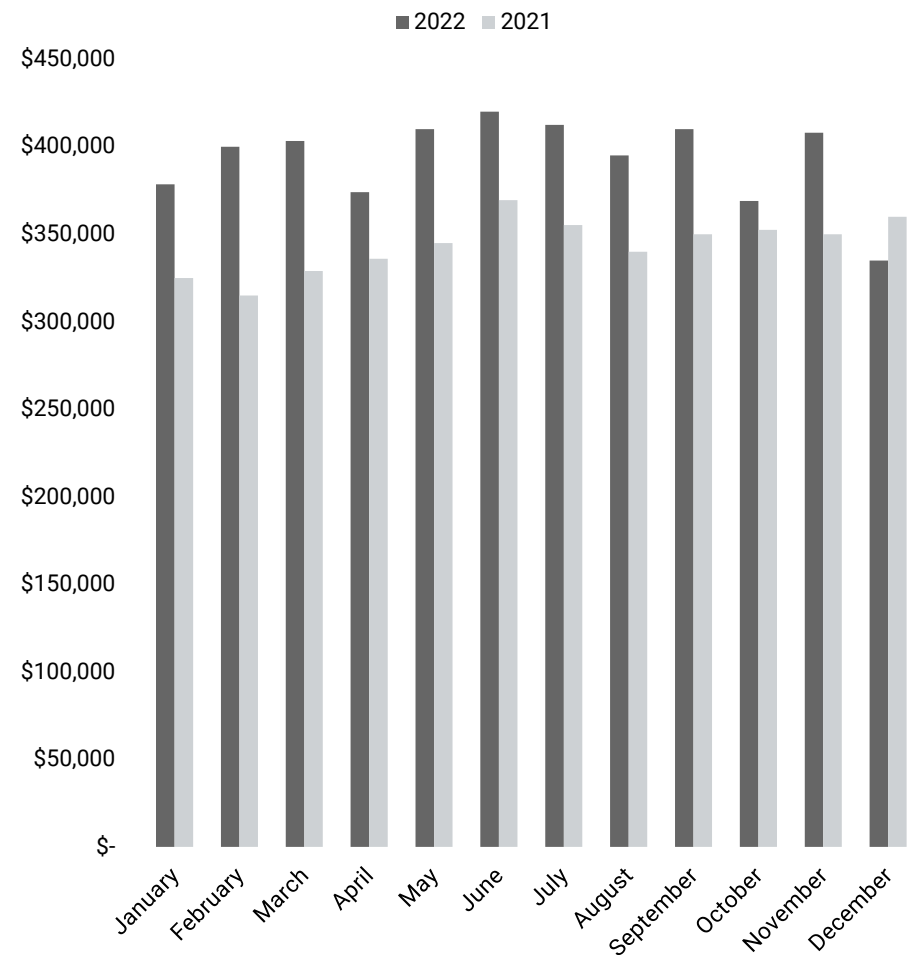


Pierce: Condominiums Only

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for condominiums only. The median is the "middle" price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2022	2021	% chg.
January	\$ 378,500	\$ 324,975	16.47%
February	\$ 400,000	\$ 315,000	26.98%
March	\$ 403,250	\$ 328,975	22.58%
April	\$ 374,000	\$ 335,950	11.33%
May	\$ 410,000	\$ 344,950	18.86%
June	\$ 420,000	\$ 369,500	13.67%
July	\$ 412,500	\$ 355,250	16.12%
August	\$ 395,000	\$ 340,000	16.18%
September	\$ 410,000	\$ 350,000	17.14%
October	\$ 369,000	\$ 352,475	4.69%
November	\$ 408,000	\$ 350,000	16.57%
December	\$ 335,000	\$ 359,950	-6.93%
Total	\$ 399,950	\$ 344,087	
% chg.			16.24%



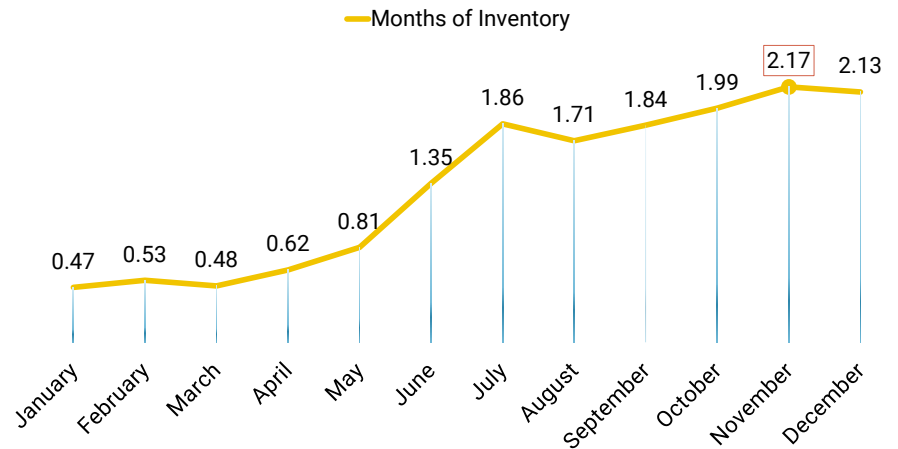
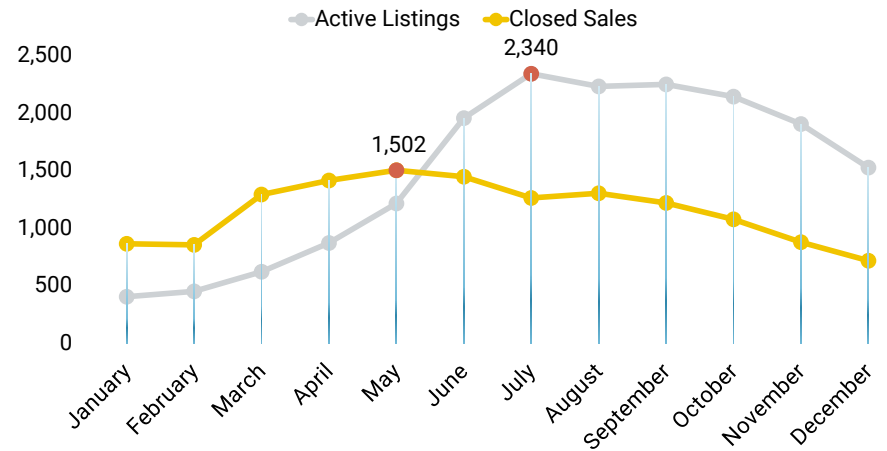
Pierce: Residential Homes and Condominiums

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes & condominiums.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	404	863	0.47
February	451	854	0.53
March	621	1,291	0.48
April	871	1,413	0.62
May	1,214	1,502	0.81
June	1,954	1,446	1.35
July	2,340	1,261	1.86
August	2,230	1,302	1.71
September	2,247	1,218	1.84
October	2,141	1,076	1.99
November	1,903	877	2.17
December	1,525	717	2.13



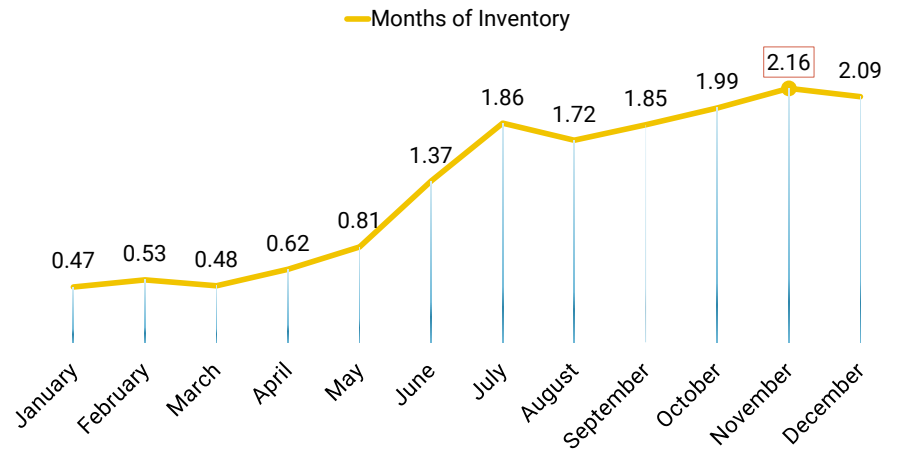
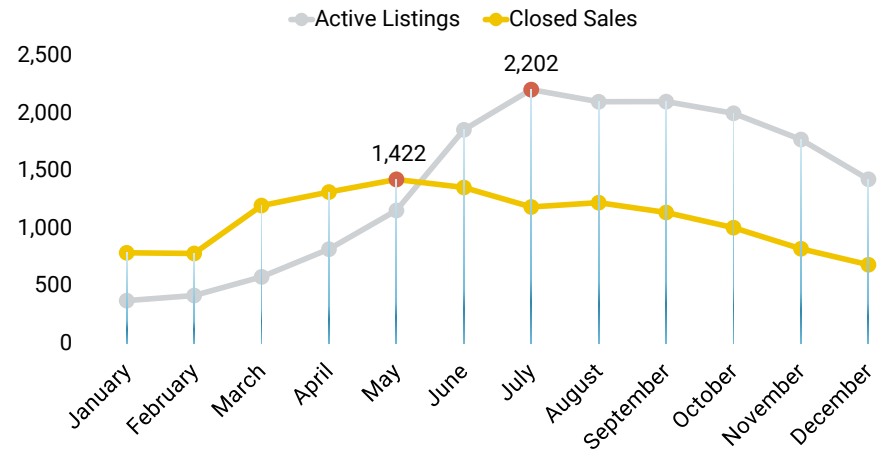
Pierce: Residential Homes Only

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	370	785	0.47
February	414	779	0.53
March	576	1,195	0.48
April	817	1,313	0.62
May	1,153	1,422	0.81
June	1,853	1,352	1.37
July	2,202	1,183	1.86
August	2,097	1,221	1.72
September	2,098	1,135	1.85
October	1,997	1,003	1.99
November	1,769	820	2.16
December	1,423	682	2.09



Pierce: Condominiums Only

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for condominiums only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	34	78	0.44
February	37	75	0.49
March	45	96	0.47
April	54	100	0.54
May	61	80	0.76
June	101	94	1.07
July	138	78	1.77
August	133	81	1.64
September	149	83	1.80
October	144	73	1.97
November	134	57	2.35
December	102	35	2.91

