



Powering the Region's Real Estate Industry

NORTHWEST
MULTIPLE LISTING SERVICE®

2022

Mason

Annual Statistical Review and Highlights



Table of Contents

Pg 2.....Table of Contents

New Listings
Pg 3-5.....By Month

Active Inventory
Pg 6-8.....By Month

Pending Sales
Pg 9-11....By Month

Closed Sales
Pg 12-14...By Month

Median Sales Price
Pg 15-17....By Month

Months of Inventory
Pg 18-20....By Month



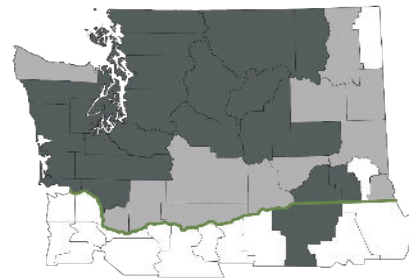
Member Offices

2,603



Total Members/Subscribers

33,861



Counties

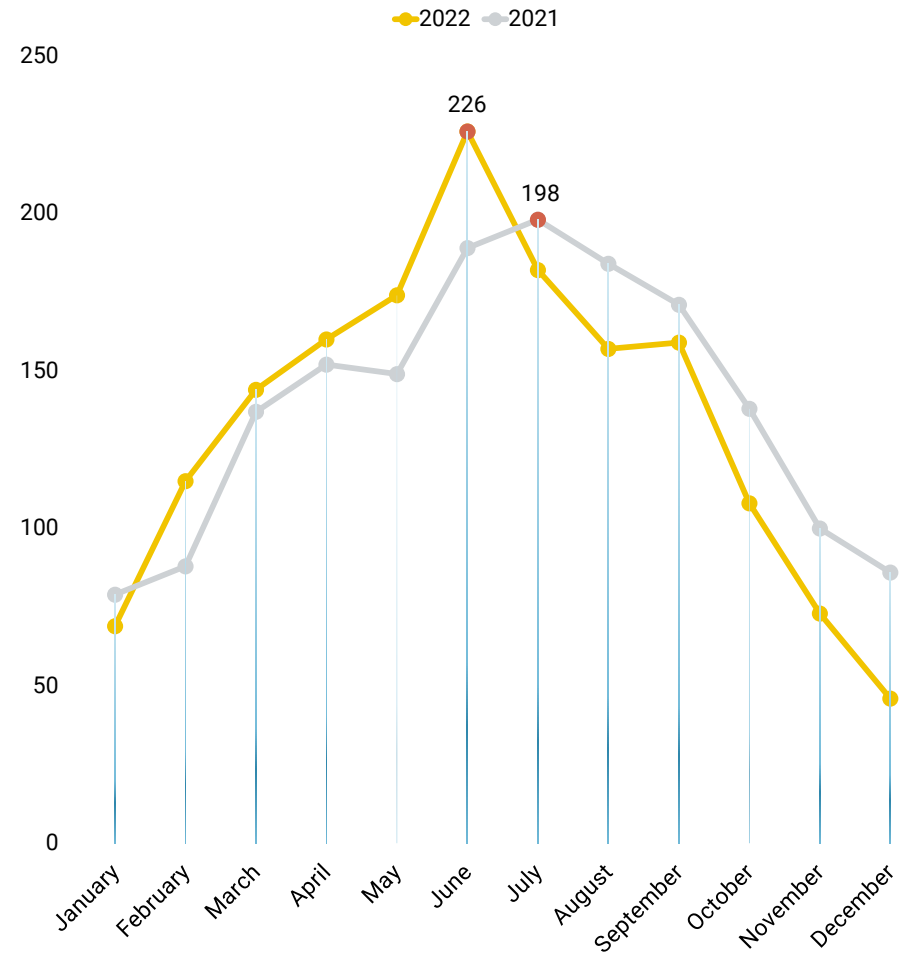
26

Mason: Residential Homes and Condominiums

New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes & condominiums.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2022	2021	% chg.
January	69	79	-12.66%
February	115	88	30.68%
March	144	137	5.11%
April	160	152	5.26%
May	174	149	16.78%
June	226	189	19.58%
July	182	198	-8.08%
August	157	184	-14.67%
September	159	171	-7.02%
October	108	138	-21.74%
November	73	100	-27.00%
December	46	86	-46.51%
Total	1,613	1,671	
% chg.			-3.47%

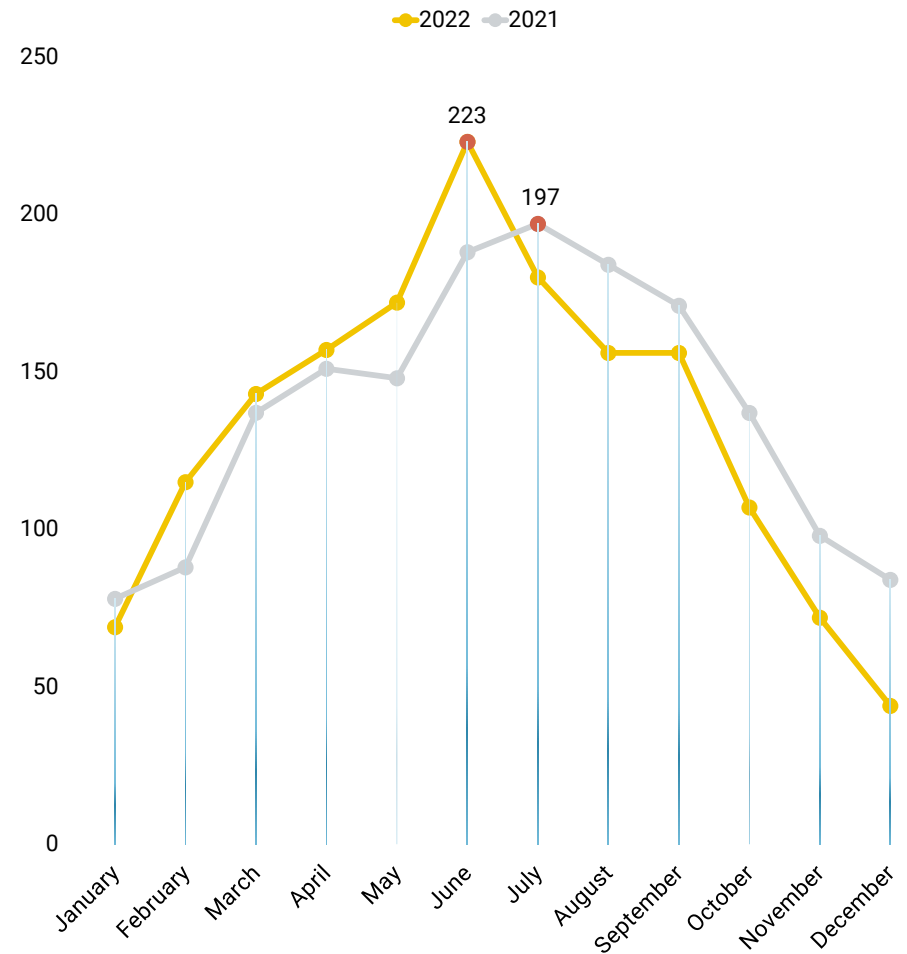


Mason: Residential Homes Only

New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes only.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2022	2021	% chg.
January	69	78	-11.54%
February	115	88	30.68%
March	143	137	4.38%
April	157	151	3.97%
May	172	148	16.22%
June	223	188	18.62%
July	180	197	-8.63%
August	156	184	-15.22%
September	156	171	-8.77%
October	107	137	-21.90%
November	72	98	-26.53%
December	44	84	-47.62%
Total	1,594	1,661	
% chg.	-4.03%		

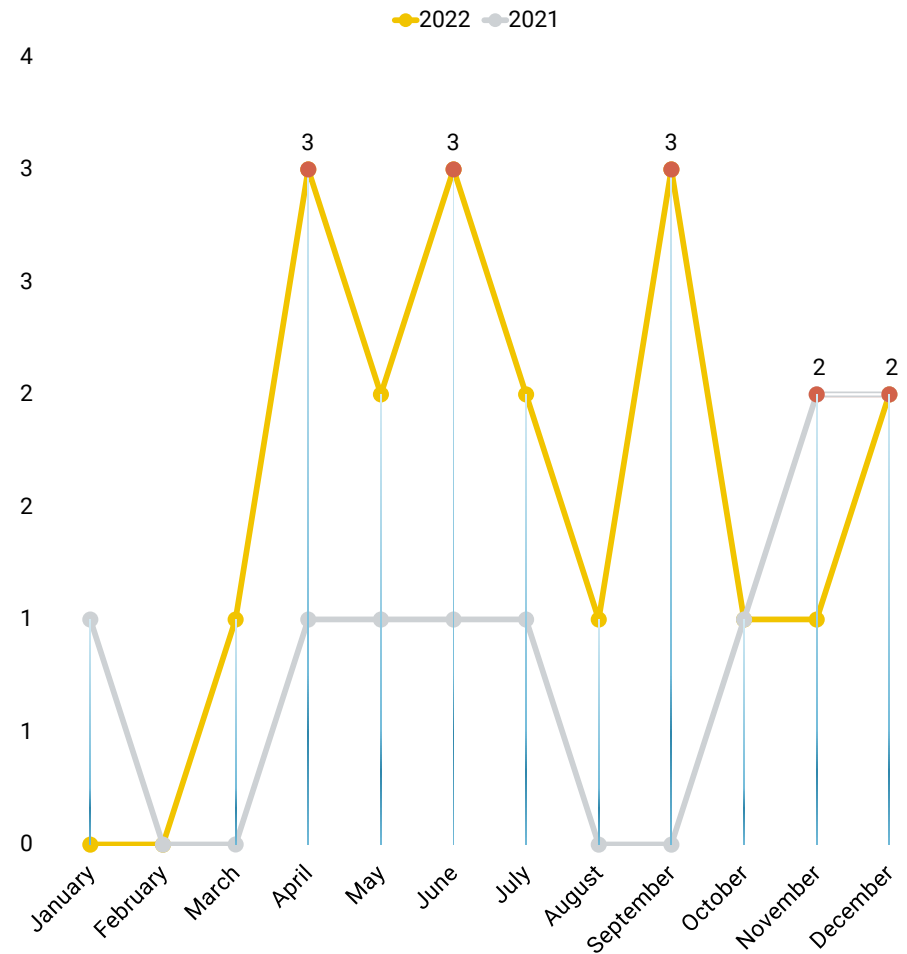


Mason: Condominiums Only

New Listings by Month

A comparison of new listings added each month this year vs. last year, for condominiums only.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2022	2021	% chg.
January	0	1	-100.00%
February	0	0	0.00%
March	1	0	0.00%
April	3	1	200.00%
May	2	1	100.00%
June	3	1	200.00%
July	2	1	100.00%
August	1	0	0.00%
September	3	0	0.00%
October	1	1	0.00%
November	1	2	-50.00%
December	2	2	0.00%
Total	19	10	
% chg.			90.00%

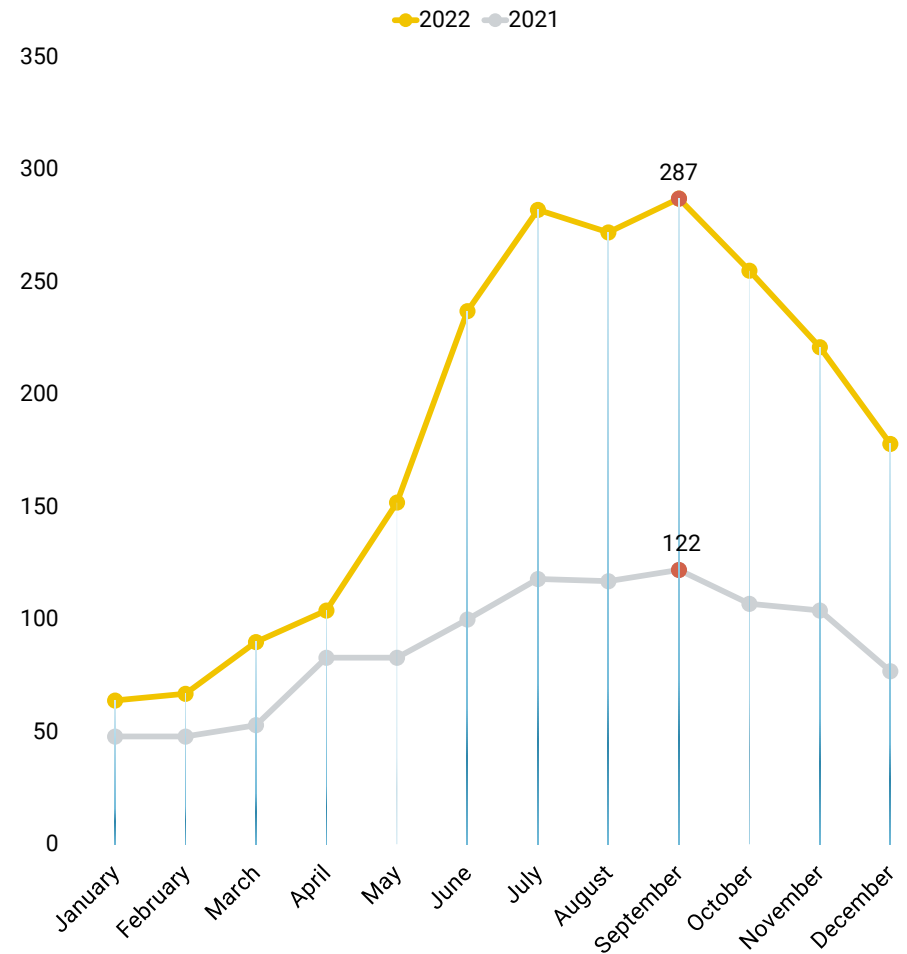


Mason: Residential Homes and Condominiums

Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes & condominiums.
Active Listings: Inventory on market.

	2022	2021	% chg.
January	64	48	33.33%
February	67	48	39.58%
March	90	53	69.81%
April	104	83	25.30%
May	152	83	83.13%
June	237	100	137.00%
July	282	118	138.98%
August	272	117	132.48%
September	287	122	135.25%
October	255	107	138.32%
November	221	104	112.50%
December	178	77	131.17%
Total	2,209	1,060	
% chg.	108.40%		

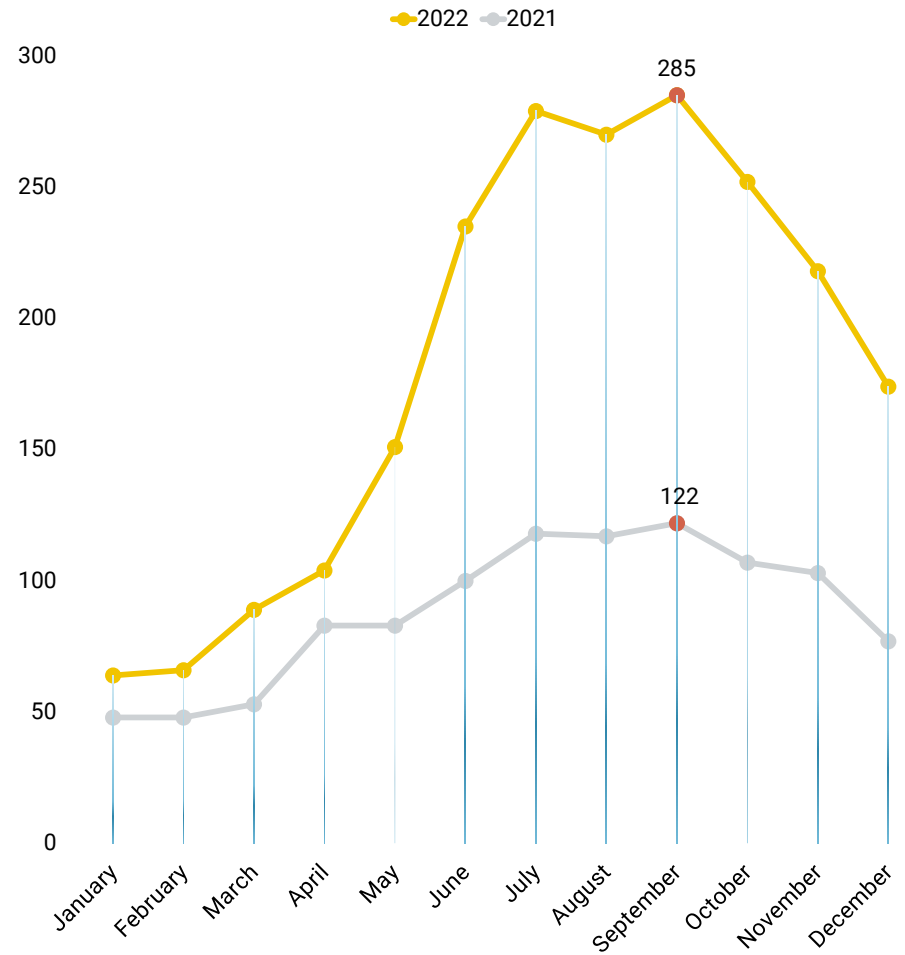


Mason: Residential Homes Only

Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes only.
Active Listings: Inventory on market.

	2022	2021	% chg.
January	64	48	33.33%
February	66	48	37.50%
March	89	53	67.92%
April	104	83	25.30%
May	151	83	81.93%
June	235	100	135.00%
July	279	118	136.44%
August	270	117	130.77%
September	285	122	133.61%
October	252	107	135.51%
November	218	103	111.65%
December	174	77	125.97%
Total	2,187	1,059	
% chg.	106.52%		

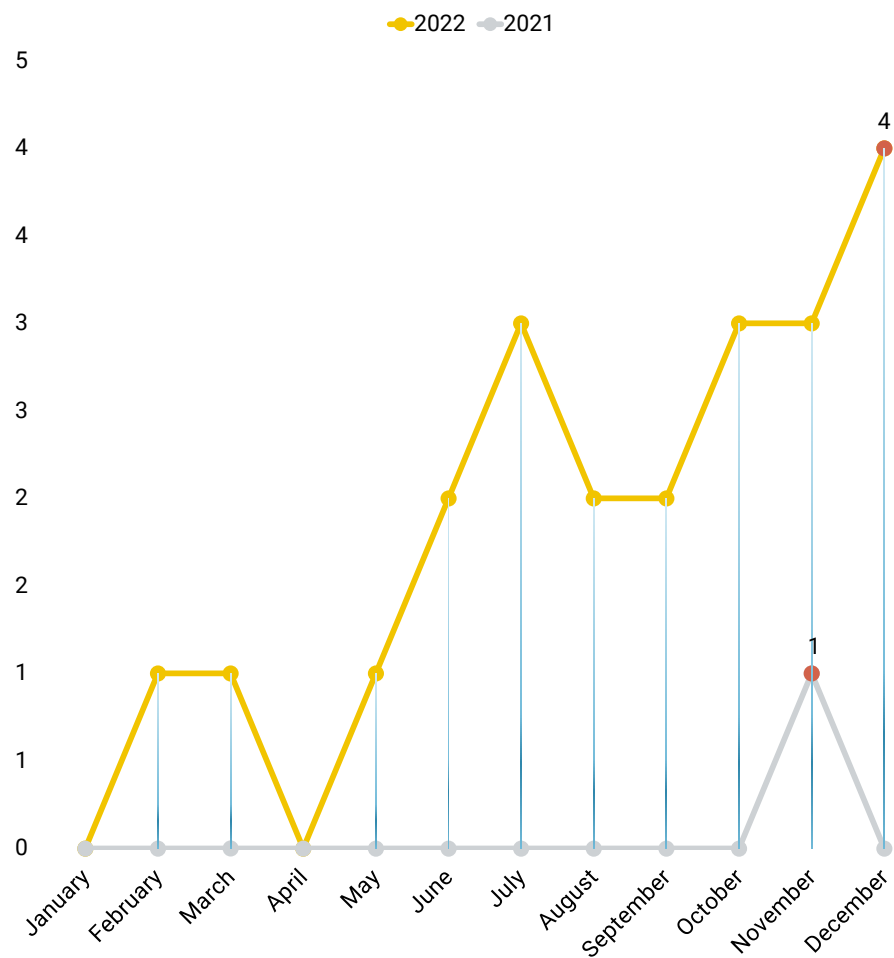


Mason: Condominiums Only

Active Listings by Month

A comparison of active listings each month this year vs. last year, for condominiums only.
Active Listings: Inventory on market.

	2022	2021	% chg.
January	0	0	0.00%
February	1	0	0.00%
March	1	0	0.00%
April	0	0	0.00%
May	1	0	0.00%
June	2	0	0.00%
July	3	0	0.00%
August	2	0	0.00%
September	2	0	0.00%
October	3	0	0.00%
November	3	1	200.00%
December	4	0	0.00%
Total	22	1	
% chg.			2100.00%



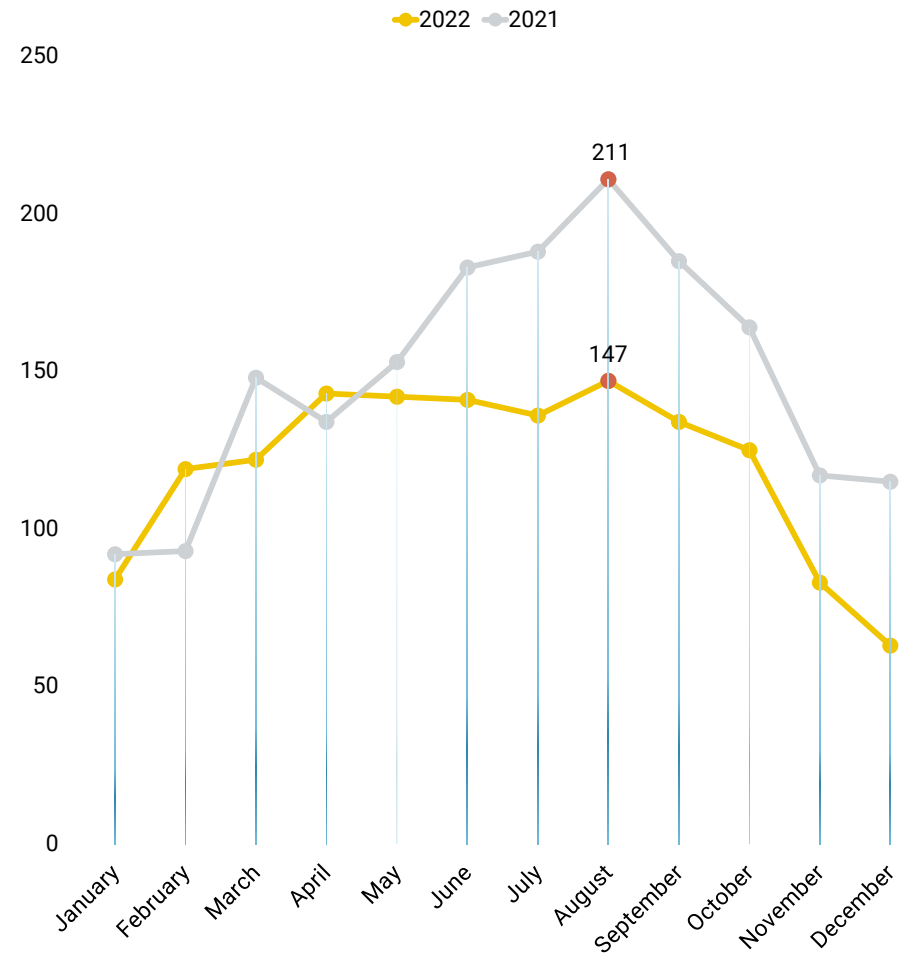
Mason: Residential Homes and Condominiums

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes & condominiums.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2022	2021	% chg.
January	84	92	-8.70%
February	119	93	27.96%
March	122	148	-17.57%
April	143	134	6.72%
May	142	153	-7.19%
June	141	183	-22.95%
July	136	188	-27.66%
August	147	211	-30.33%
September	134	185	-27.57%
October	125	164	-23.78%
November	83	117	-29.06%
December	63	115	-45.22%
Total	1,439	1,783	
% chg.			-19.29%



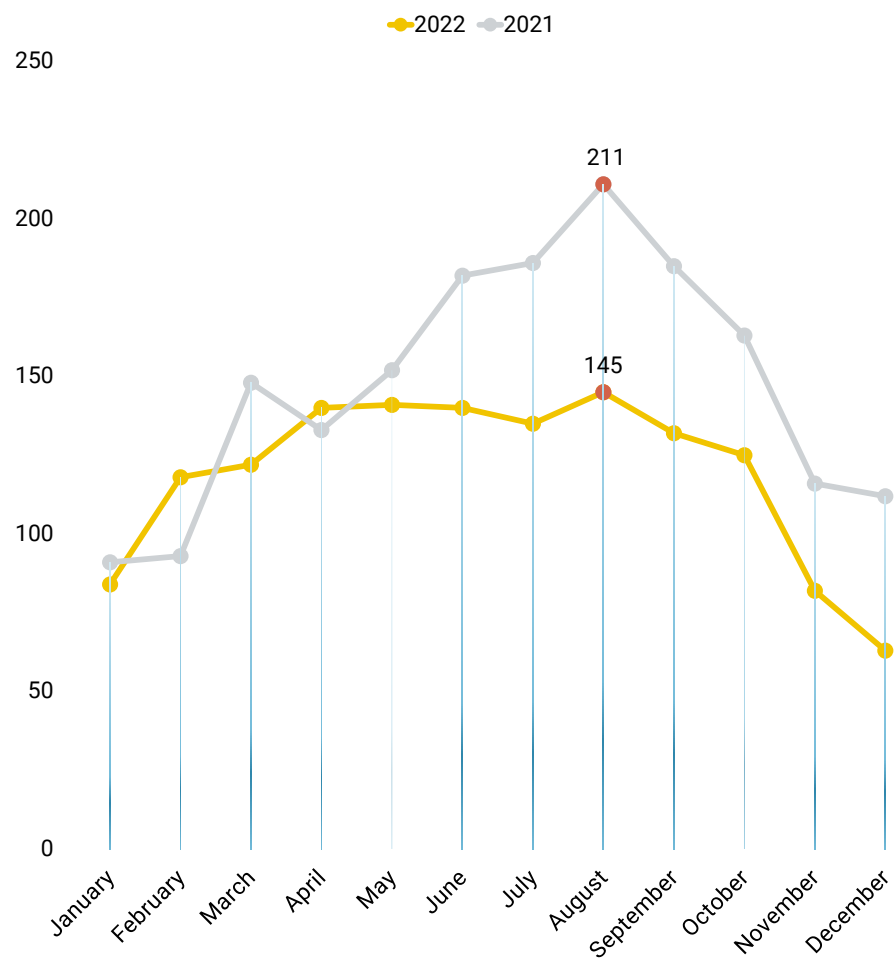
Mason: Residential Homes Only

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2022	2021	% chg.
January	84	91	-7.69%
February	118	93	26.88%
March	122	148	-17.57%
April	140	133	5.26%
May	141	152	-7.24%
June	140	182	-23.08%
July	135	186	-27.42%
August	145	211	-31.28%
September	132	185	-28.65%
October	125	163	-23.31%
November	82	116	-29.31%
December	63	112	-43.75%
Total	1,427	1,772	
% chg.			-19.47%



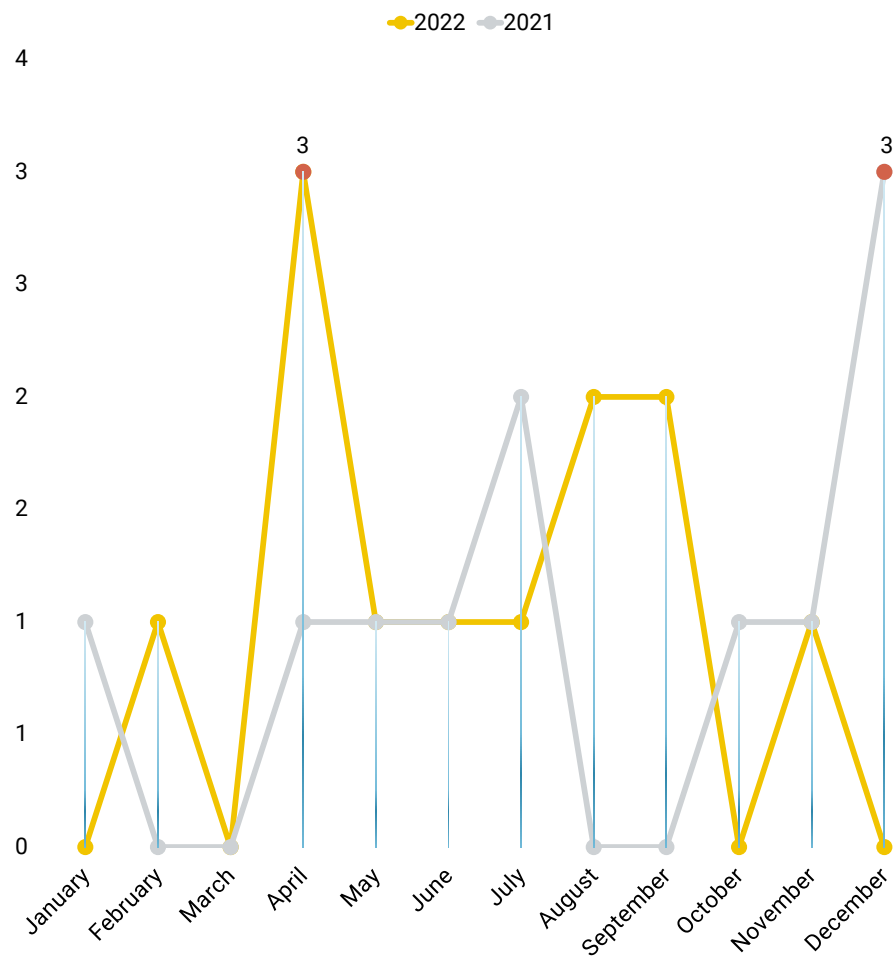
Mason: Condominiums Only

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for condominiums only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2022	2021	% chg.
January	0	1	-100.00%
February	1	0	0.00%
March	0	0	0.00%
April	3	1	200.00%
May	1	1	0.00%
June	1	1	0.00%
July	1	2	-50.00%
August	2	0	0.00%
September	2	0	0.00%
October	0	1	-100.00%
November	1	1	0.00%
December	0	3	-100.00%
Total	12	11	
% chg.	9.09%		

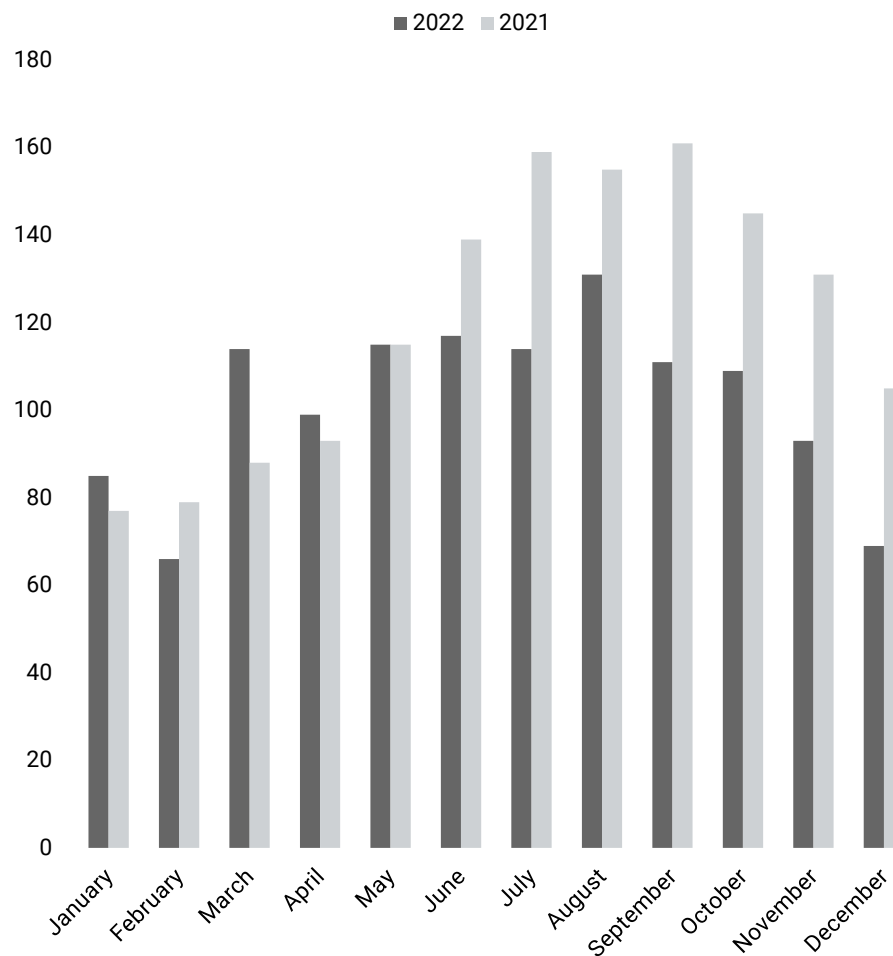


Mason: Residential Homes and Condominiums

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes & condominiums.

	2022	2021	% chg.
January	85	77	10.39%
February	66	79	-16.46%
March	114	88	29.55%
April	99	93	6.45%
May	115	115	0.00%
June	117	139	-15.83%
July	114	159	-28.30%
August	131	155	-15.48%
September	111	161	-31.06%
October	109	145	-24.83%
November	93	131	-29.01%
December	69	105	-34.29%
Total	1,223	1,447	
% chg.			-15.48%

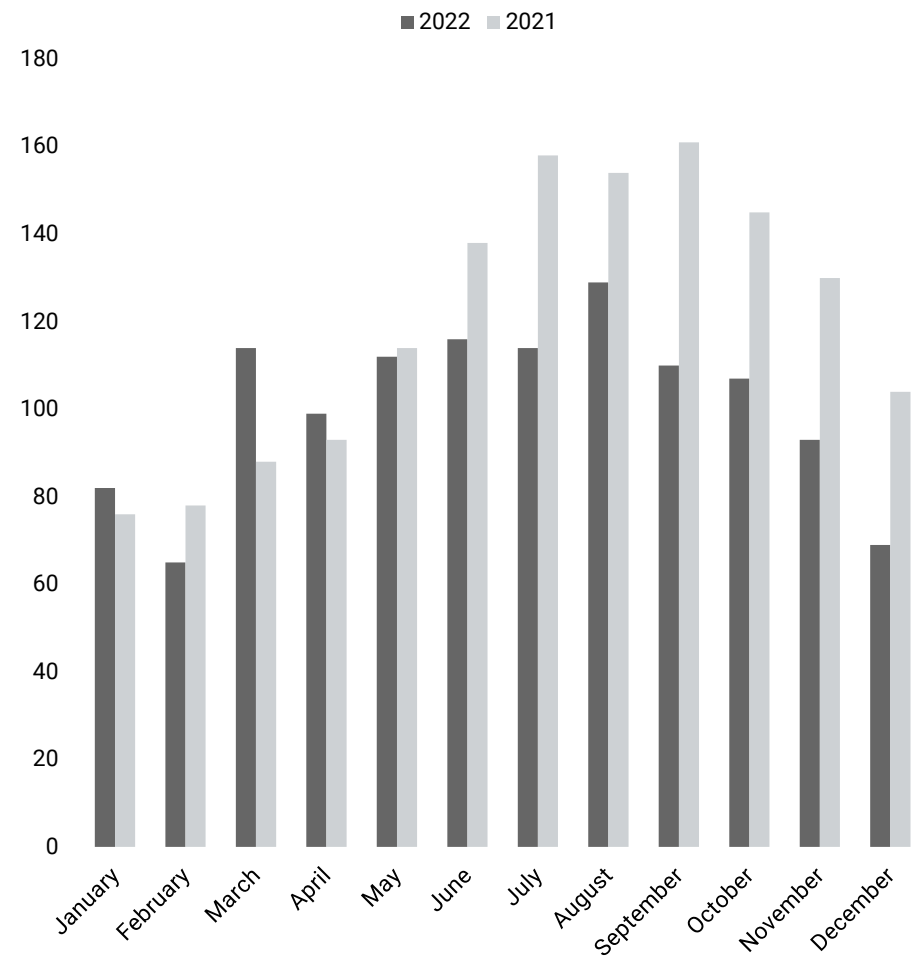


Mason: Residential Homes Only

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes only.

	2022	2021	% chg.
January	82	76	7.89%
February	65	78	-16.67%
March	114	88	29.55%
April	99	93	6.45%
May	112	114	-1.75%
June	116	138	-15.94%
July	114	158	-27.85%
August	129	154	-16.23%
September	110	161	-31.68%
October	107	145	-26.21%
November	93	130	-28.46%
December	69	104	-33.65%
Total	1,210	1,439	
% chg.			-15.91%

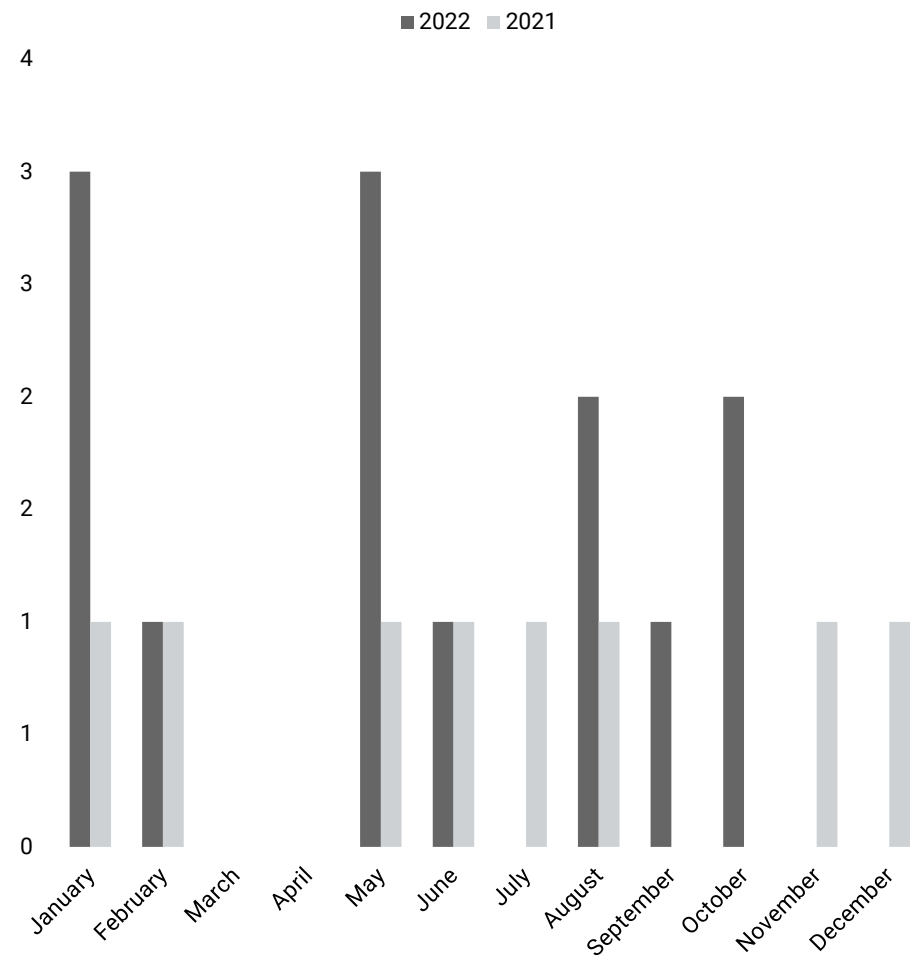


Mason: Condominiums Only

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for condominiums only.

	2022	2021	% chg.
January	3	1	200.00%
February	1	1	0.00%
March	0	0	0.00%
April	0	0	0.00%
May	3	1	200.00%
June	1	1	0.00%
July	0	1	-100.00%
August	2	1	100.00%
September	1	0	0.00%
October	2	0	0.00%
November	0	1	-100.00%
December	0	1	-100.00%
Total	13	8	
% chg.			62.50%

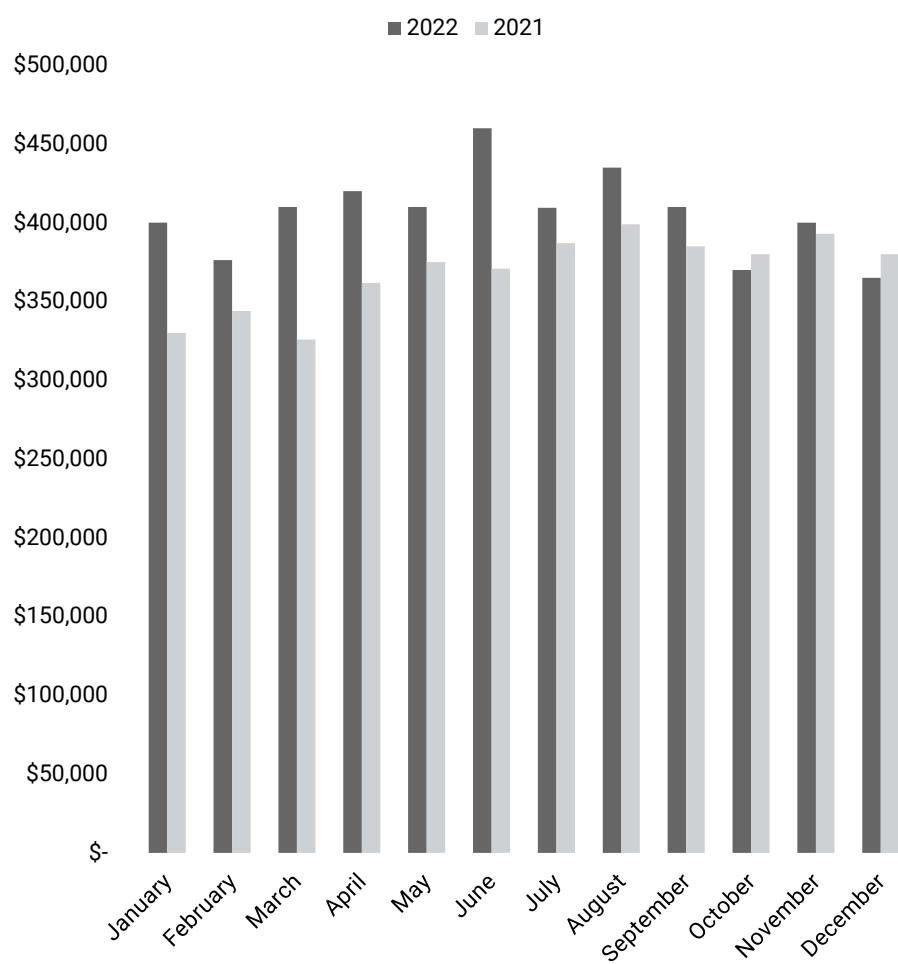


Mason: Residential Homes and Condominiums

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes & condominiums. The median is the "middle" price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2022	2021	% chg.
January	\$ 400,000	\$ 330,000	21.21%
February	\$ 376,250	\$ 344,000	9.38%
March	\$ 410,000	\$ 325,900	25.81%
April	\$ 420,000	\$ 361,800	16.09%
May	\$ 410,000	\$ 375,000	9.33%
June	\$ 460,000	\$ 370,900	24.02%
July	\$ 409,500	\$ 387,000	5.81%
August	\$ 435,000	\$ 399,000	9.02%
September	\$ 410,000	\$ 385,000	6.49%
October	\$ 370,000	\$ 380,000	-2.63%
November	\$ 400,000	\$ 393,000	1.78%
December	\$ 365,000	\$ 380,000	-3.95%
Total	\$ 405,000	\$ 375,000	
% chg.			8.00%

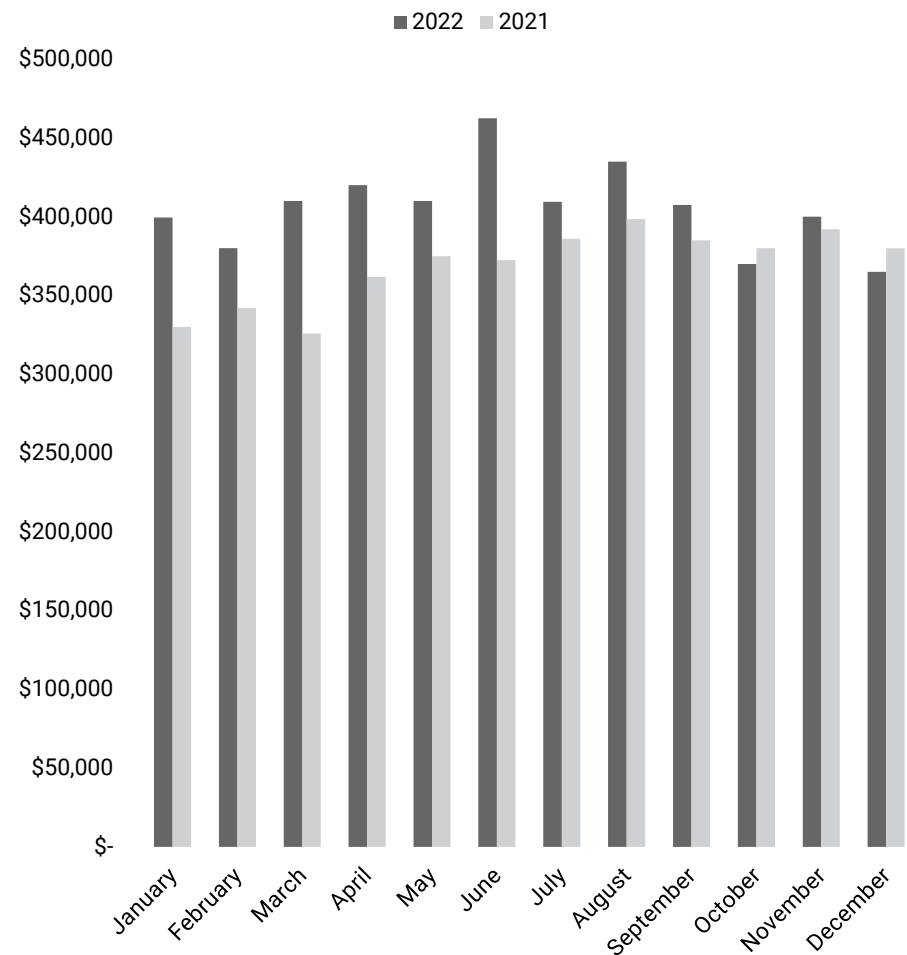


Mason: Residential Homes Only

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes only. The median is the “middle” price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2022	2021	% chg.
January	\$ 399,490	\$ 330,000	21.06%
February	\$ 380,000	\$ 342,000	11.11%
March	\$ 410,000	\$ 325,900	25.81%
April	\$ 420,000	\$ 361,800	16.09%
May	\$ 410,000	\$ 375,000	9.33%
June	\$ 462,500	\$ 372,450	24.18%
July	\$ 409,500	\$ 386,000	6.09%
August	\$ 435,000	\$ 398,500	9.16%
September	\$ 407,500	\$ 385,000	5.84%
October	\$ 370,000	\$ 380,000	-2.63%
November	\$ 400,000	\$ 392,000	2.04%
December	\$ 365,000	\$ 379,975	-3.94%
Total	\$ 405,000	\$ 375,000	
% chg.	8.00%		

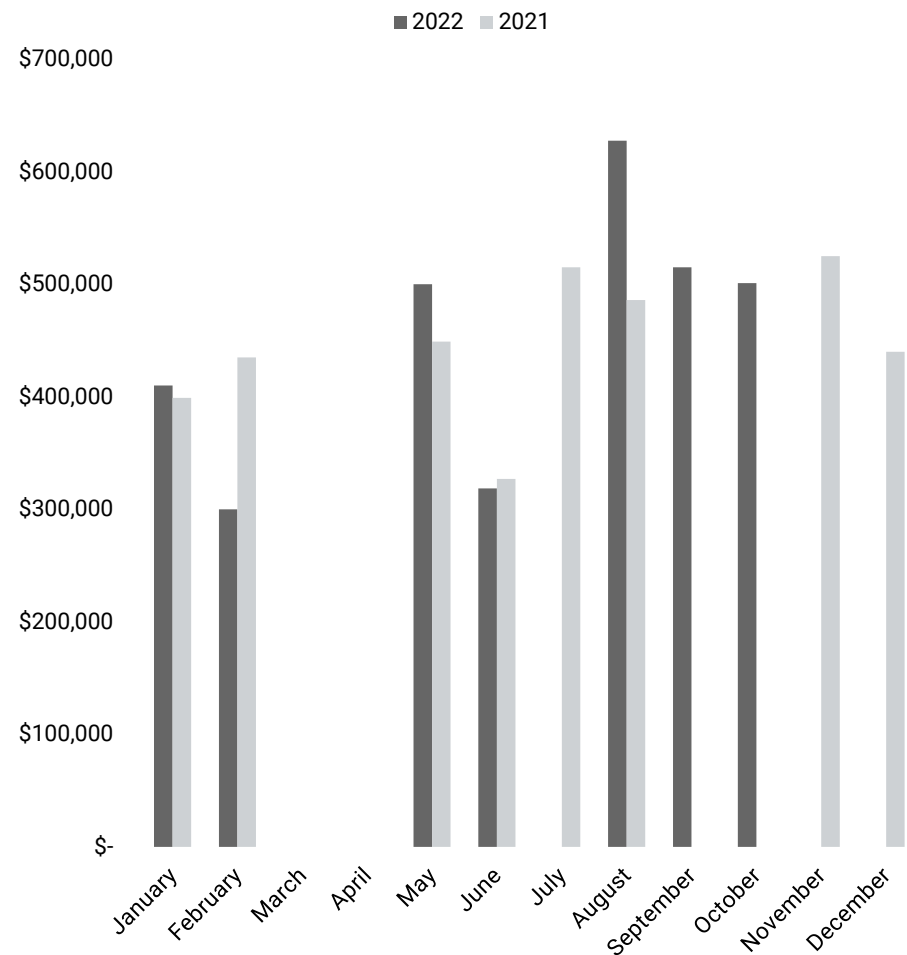


Mason: Condominiums Only

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for condominiums only. The median is the “middle” price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2022	2021	% chg.
January	\$ 410,000	\$ 399,000	2.76%
February	\$ 299,950	\$ 435,008	-31.05%
March	\$ -	\$ -	0.00%
April	\$ -	\$ -	0.00%
May	\$ 500,000	\$ 449,000	11.36%
June	\$ 318,500	\$ 327,000	-2.60%
July	\$ -	\$ 515,000	-100.00%
August	\$ 627,500	\$ 486,000	29.12%
September	\$ 515,000	\$ -	0.00%
October	\$ 501,000	\$ -	0.00%
November	\$ -	\$ 525,000	-100.00%
December	\$ -	\$ 440,000	-100.00%
Total	\$ 500,000	\$ 444,500	
% chg.			12.49%



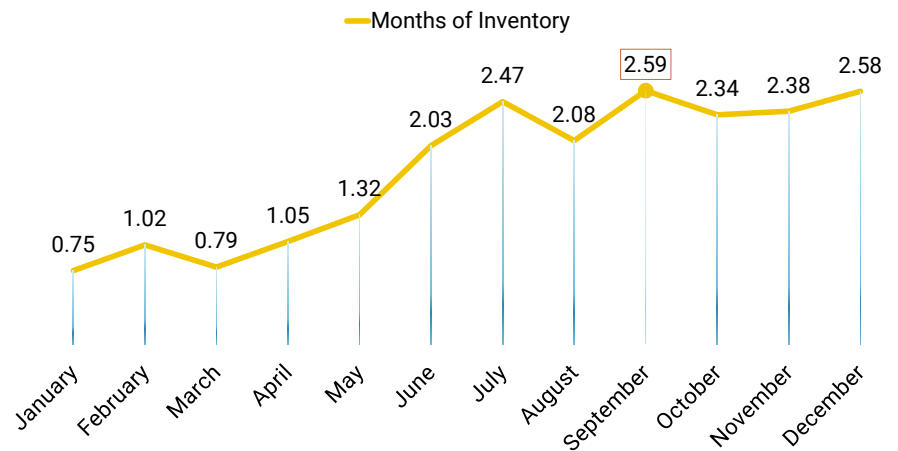
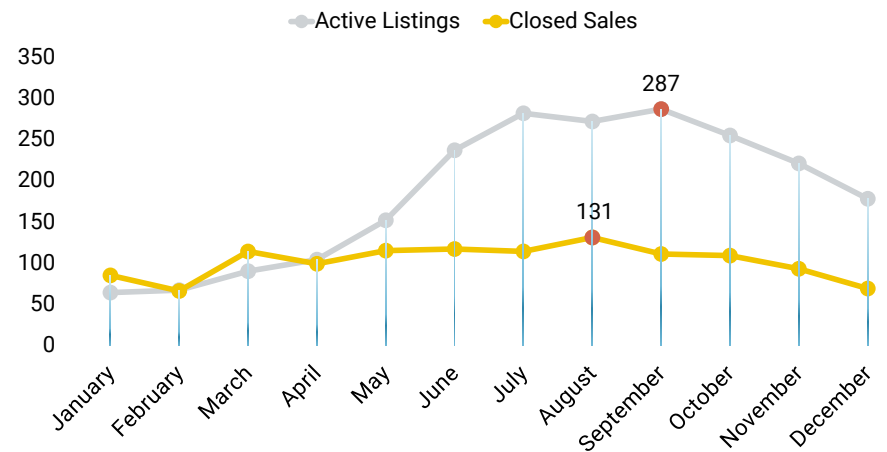
Mason: Residential Homes and Condominiums

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes & condominiums.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	64	85	0.75
February	67	66	1.02
March	90	114	0.79
April	104	99	1.05
May	152	115	1.32
June	237	117	2.03
July	282	114	2.47
August	272	131	2.08
September	287	111	2.59
October	255	109	2.34
November	221	93	2.38
December	178	69	2.58



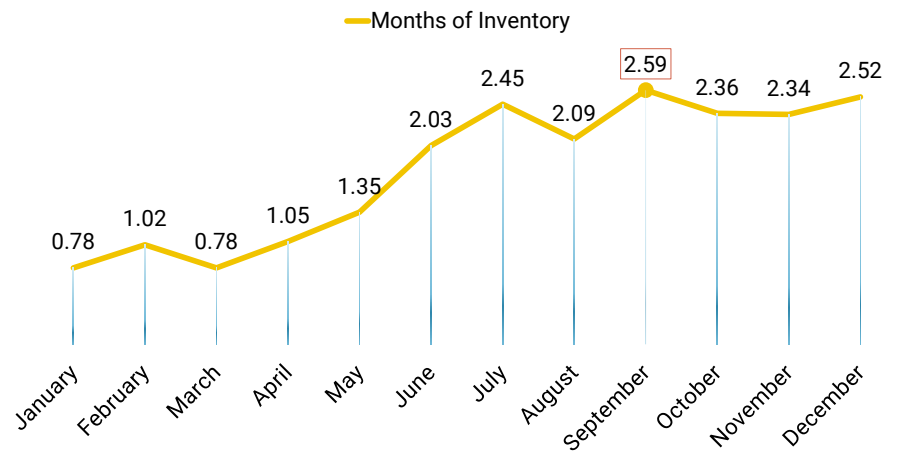
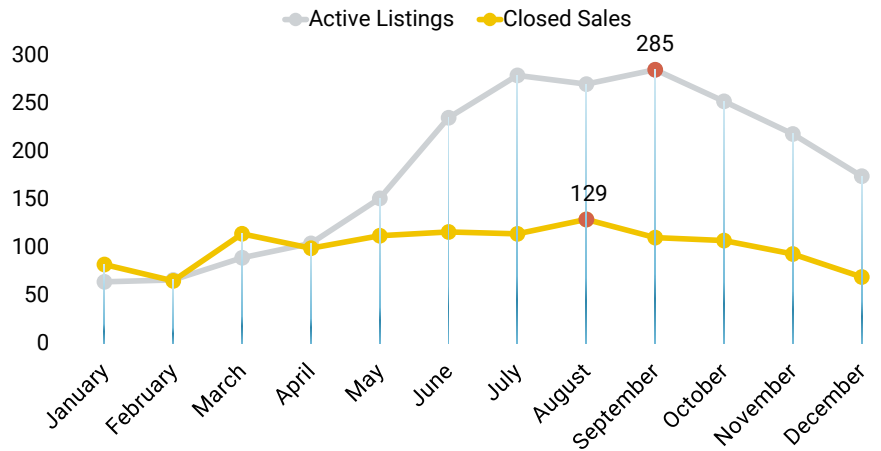
Mason: Residential Homes Only

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	64	82	0.78
February	66	65	1.02
March	89	114	0.78
April	104	99	1.05
May	151	112	1.35
June	235	116	2.03
July	279	114	2.45
August	270	129	2.09
September	285	110	2.59
October	252	107	2.36
November	218	93	2.34
December	174	69	2.52



Mason: Condominiums Only

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for condominiums only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	0	3	0.00
February	1	1	1.00
March	1	0	0.00
April	0	0	0.00
May	1	3	0.33
June	2	1	2.00
July	3	0	0.00
August	2	2	1.00
September	2	1	2.00
October	3	2	1.50
November	3	0	0.00
December	4	0	0.00

