



Powering the Region's Real Estate Industry

NORTHWEST
MULTIPLE LISTING SERVICE®

2022

Jefferson

Annual Statistical Review and Highlights



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Member Offices

2,603



Total Members/Subscribers

33,861



Counties

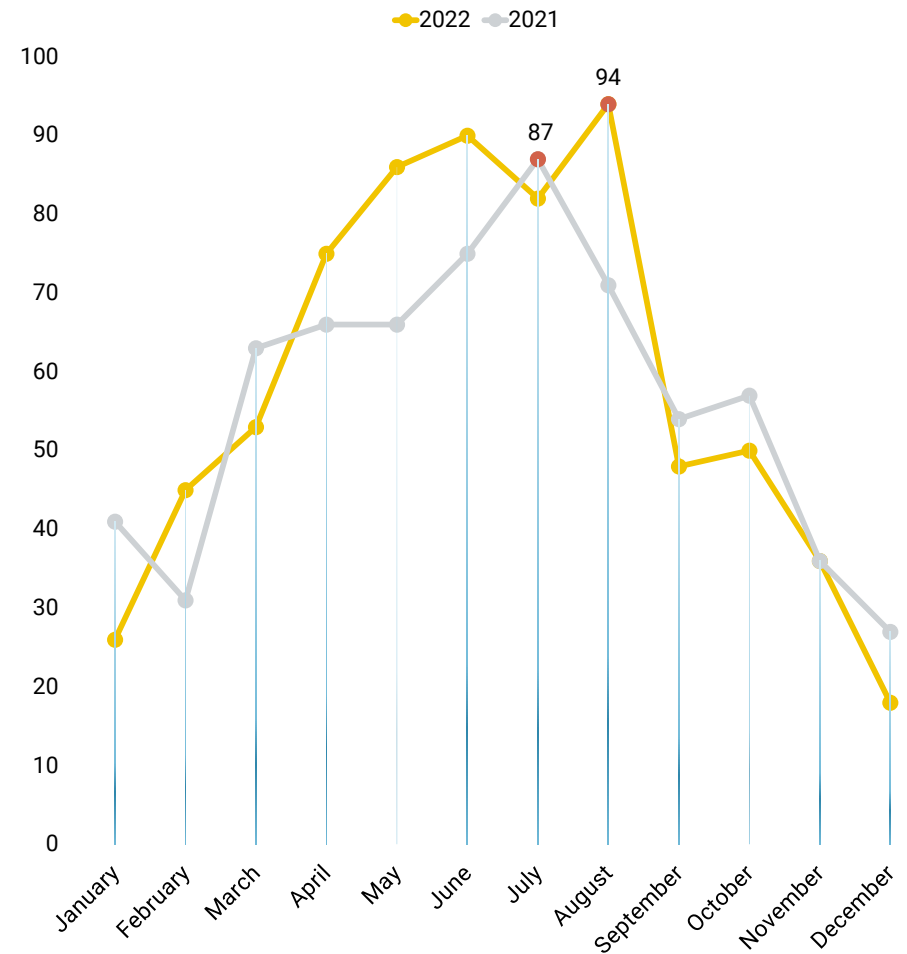
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Jefferson: Residential Homes and Condominiums

New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes & condominiums.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2022	2021	% chg.
January	26	41	-36.59%
February	45	31	45.16%
March	53	63	-15.87%
April	75	66	13.64%
May	86	66	30.30%
June	90	75	20.00%
July	82	87	-5.75%
August	94	71	32.39%
September	48	54	-11.11%
October	50	57	-12.28%
November	36	36	0.00%
December	18	27	-33.33%
Total	703	674	
% chg.	4.30%		

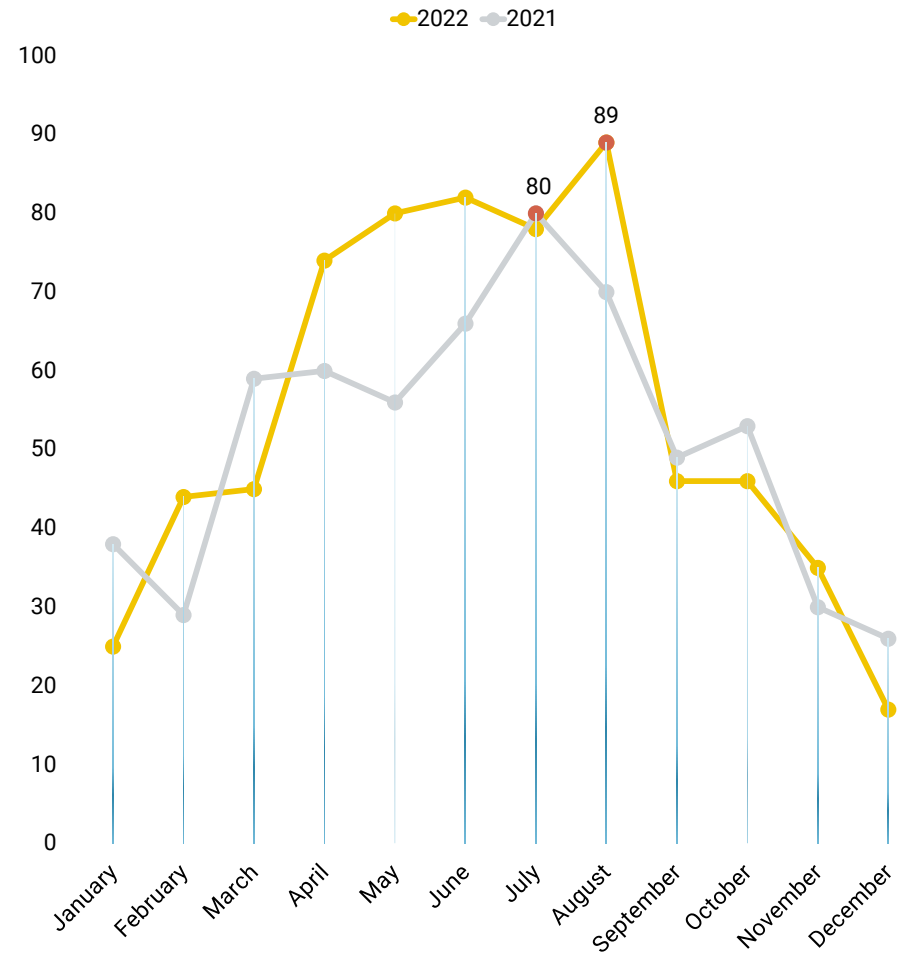


Jefferson: Residential Homes Only

New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes only.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2022	2021	% chg.
January	25	38	-34.21%
February	44	29	51.72%
March	45	59	-23.73%
April	74	60	23.33%
May	80	56	42.86%
June	82	66	24.24%
July	78	80	-2.50%
August	89	70	27.14%
September	46	49	-6.12%
October	46	53	-13.21%
November	35	30	16.67%
December	17	26	-34.62%
Total	661	616	
% chg.	7.31%		

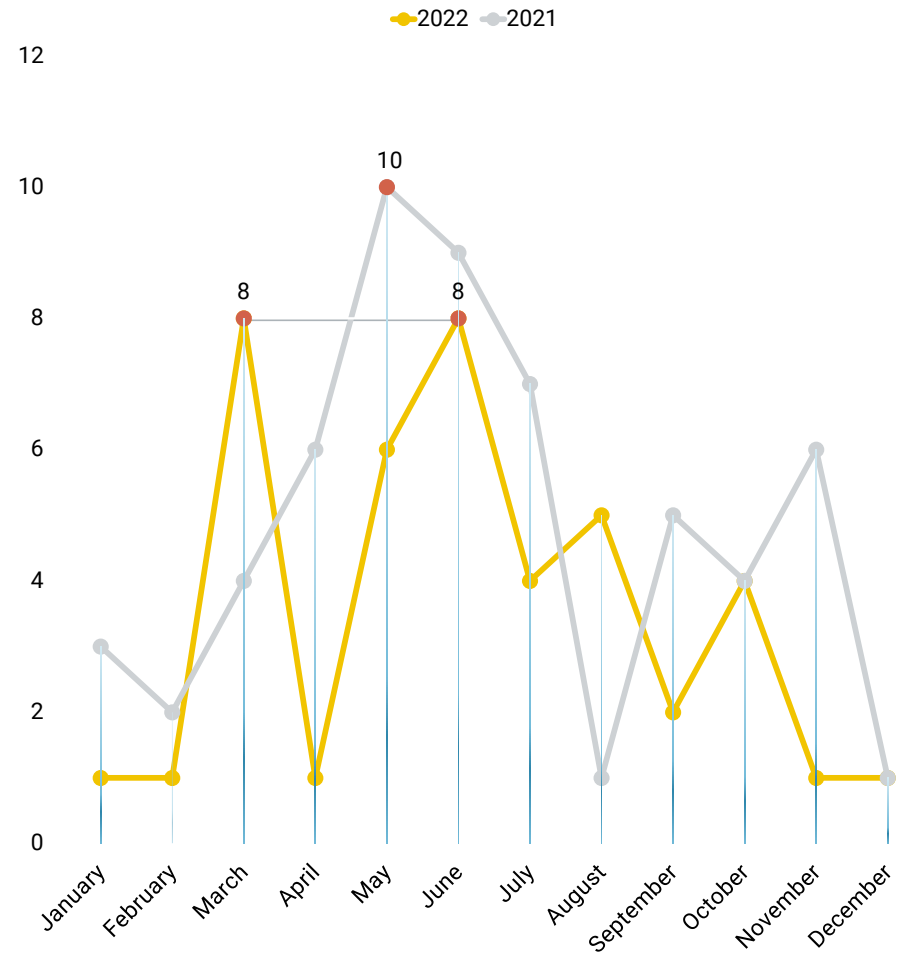


Jefferson: Condominiums Only

New Listings by Month

A comparison of new listings added each month this year vs. last year, for condominiums only.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2022	2021	% chg.
January	1	3	-66.67%
February	1	2	-50.00%
March	8	4	100.00%
April	1	6	-83.33%
May	6	10	-40.00%
June	8	9	-11.11%
July	4	7	-42.86%
August	5	1	400.00%
September	2	5	-60.00%
October	4	4	0.00%
November	1	6	-83.33%
December	1	1	0.00%
Total	42	58	
% chg.			-27.59%

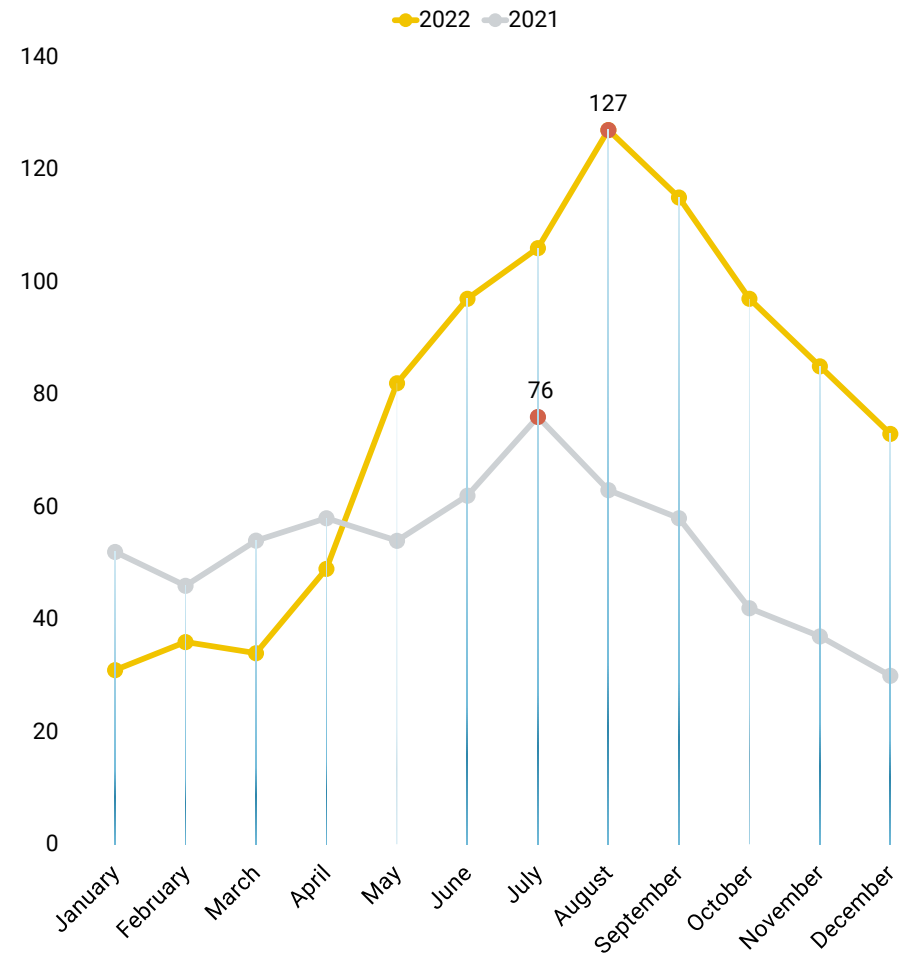


Jefferson: Residential Homes and Condominiums

Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes & condominiums.
Active Listings: Inventory on market.

	2022	2021	% chg.
January	31	52	-40.38%
February	36	46	-21.74%
March	34	54	-37.04%
April	49	58	-15.52%
May	82	54	51.85%
June	97	62	56.45%
July	106	76	39.47%
August	127	63	101.59%
September	115	58	98.28%
October	97	42	130.95%
November	85	37	129.73%
December	73	30	143.33%
Total	932	632	
% chg.	47.47%		

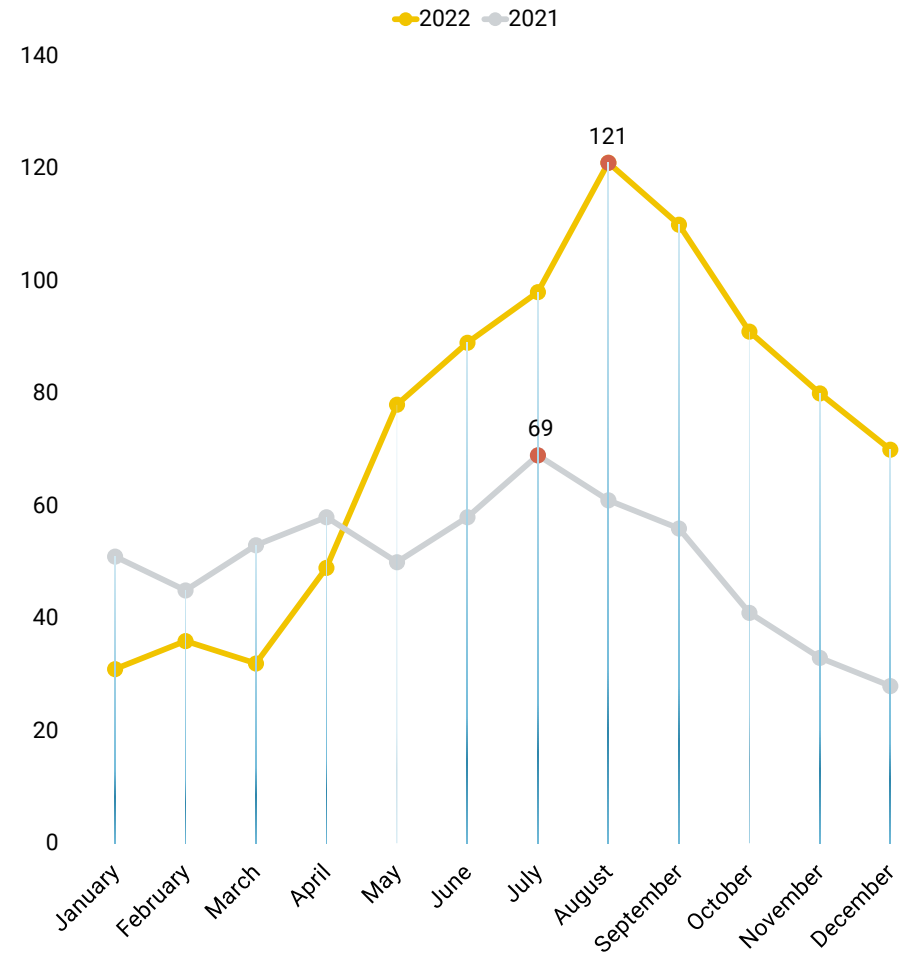


Jefferson: Residential Homes Only

Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes only.
Active Listings: Inventory on market.

	2022	2021	% chg.
January	31	51	-39.22%
February	36	45	-20.00%
March	32	53	-39.62%
April	49	58	-15.52%
May	78	50	56.00%
June	89	58	53.45%
July	98	69	42.03%
August	121	61	98.36%
September	110	56	96.43%
October	91	41	121.95%
November	80	33	142.42%
December	70	28	150.00%
Total	885	603	
% chg.			46.77%

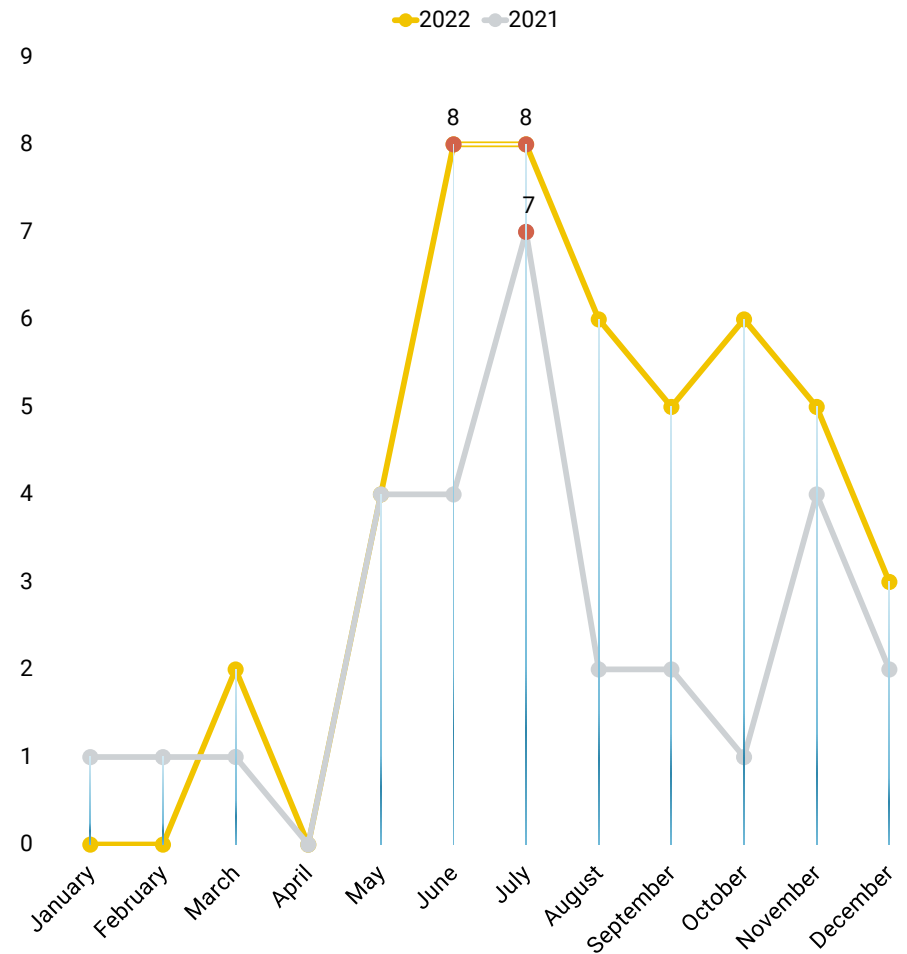


Jefferson: Condominiums Only

Active Listings by Month

A comparison of active listings each month this year vs. last year, for condominiums only.
Active Listings: Inventory on market.

	2022	2021	% chg.
January	0	1	-100.00%
February	0	1	-100.00%
March	2	1	100.00%
April	0	0	0.00%
May	4	4	0.00%
June	8	4	100.00%
July	8	7	14.29%
August	6	2	200.00%
September	5	2	150.00%
October	6	1	500.00%
November	5	4	25.00%
December	3	2	50.00%
Total	47	29	
% chg.			62.07%



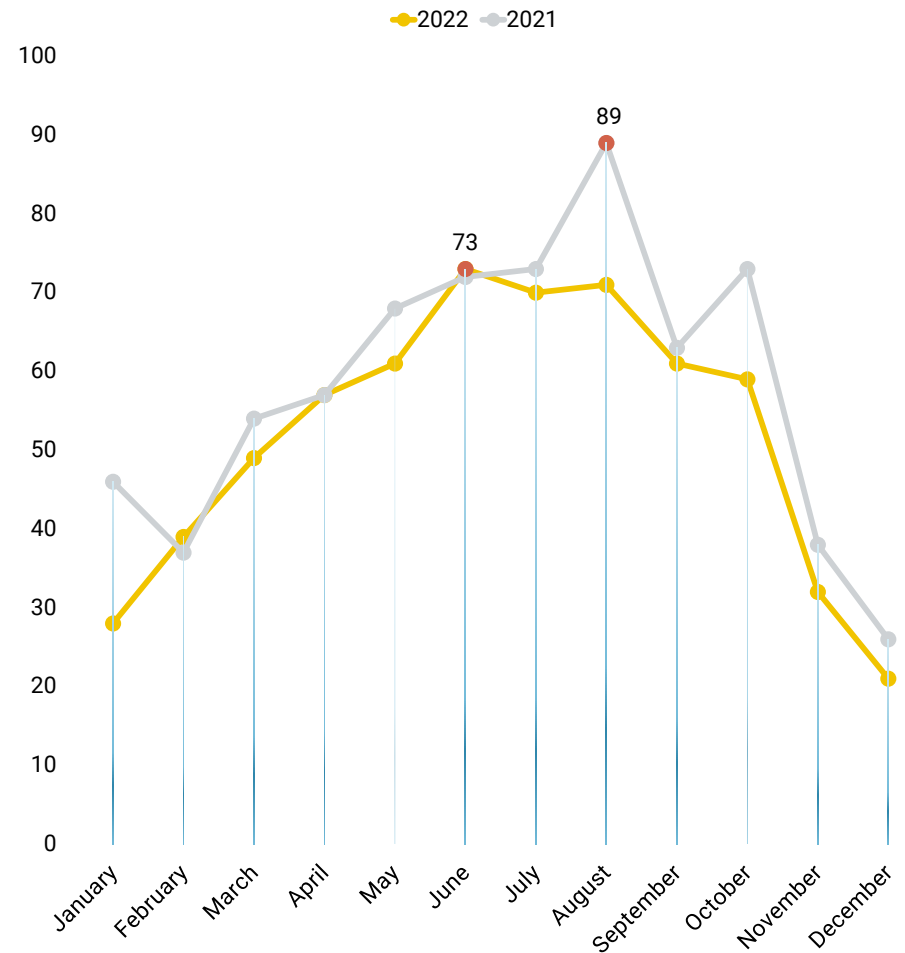
Jefferson: Residential Homes and Condominiums

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes & condominiums.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2022	2021	% chg.
January	28	46	-39.13%
February	39	37	5.41%
March	49	54	-9.26%
April	57	57	0.00%
May	61	68	-10.29%
June	73	72	1.39%
July	70	73	-4.11%
August	71	89	-20.22%
September	61	63	-3.17%
October	59	73	-19.18%
November	32	38	-15.79%
December	21	26	-19.23%
Total	621	696	
% chg.			-10.78%



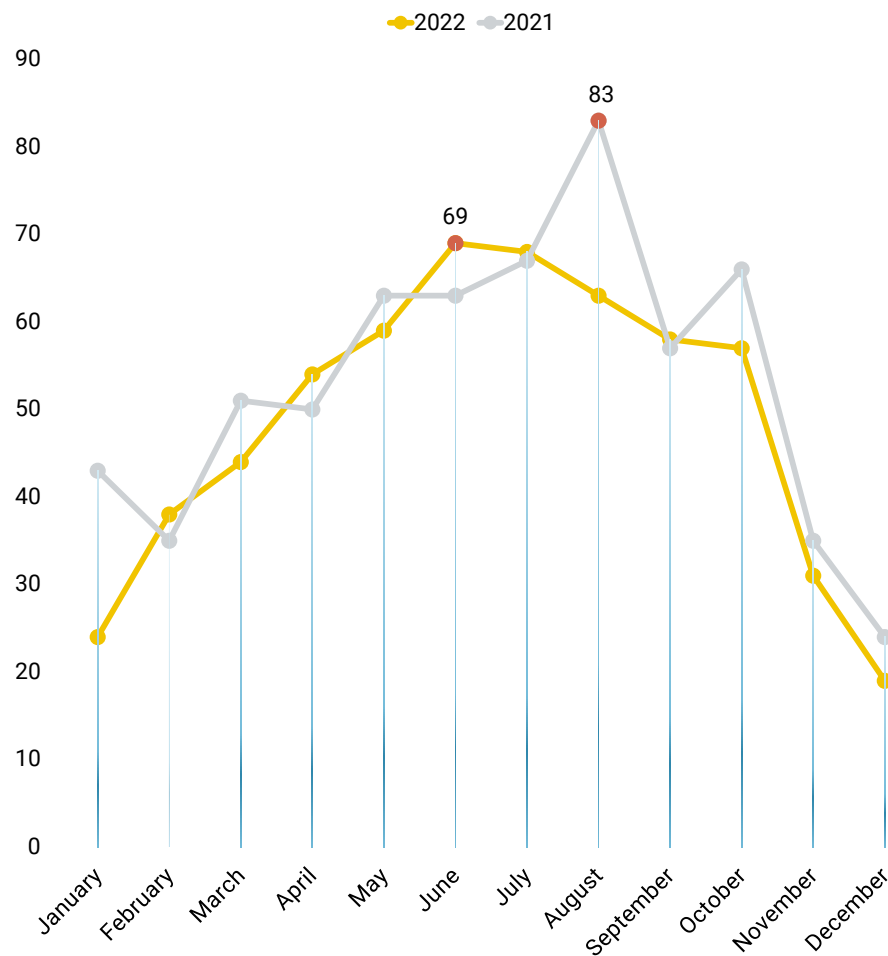
Jefferson: Residential Homes Only

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2022	2021	% chg.
January	24	43	-44.19%
February	38	35	8.57%
March	44	51	-13.73%
April	54	50	8.00%
May	59	63	-6.35%
June	69	63	9.52%
July	68	67	1.49%
August	63	83	-24.10%
September	58	57	1.75%
October	57	66	-13.64%
November	31	35	-11.43%
December	19	24	-20.83%
Total	584	637	
% chg.	-8.32%		



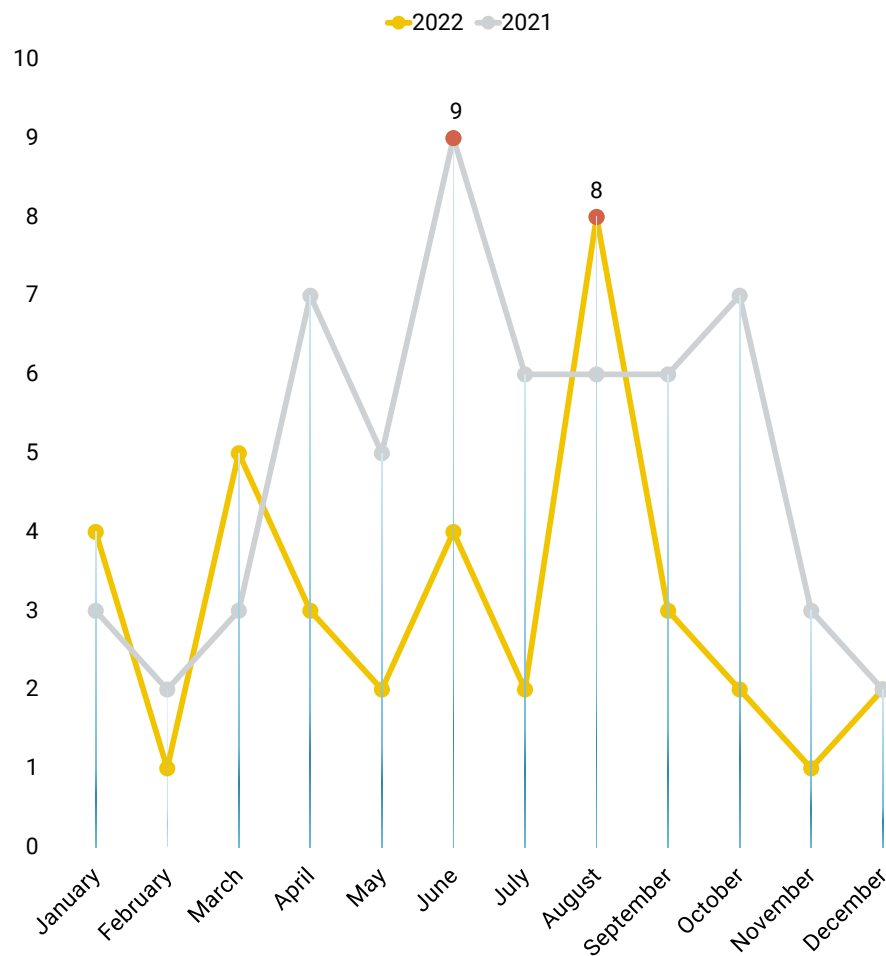
Jefferson: Condominiums Only

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for condominiums only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2022	2021	% chg.
January	4	3	33.33%
February	1	2	-50.00%
March	5	3	66.67%
April	3	7	-57.14%
May	2	5	-60.00%
June	4	9	-55.56%
July	2	6	-66.67%
August	8	6	33.33%
September	3	6	-50.00%
October	2	7	-71.43%
November	1	3	-66.67%
December	2	2	0.00%
Total	37	59	
% chg.	-37.29%		

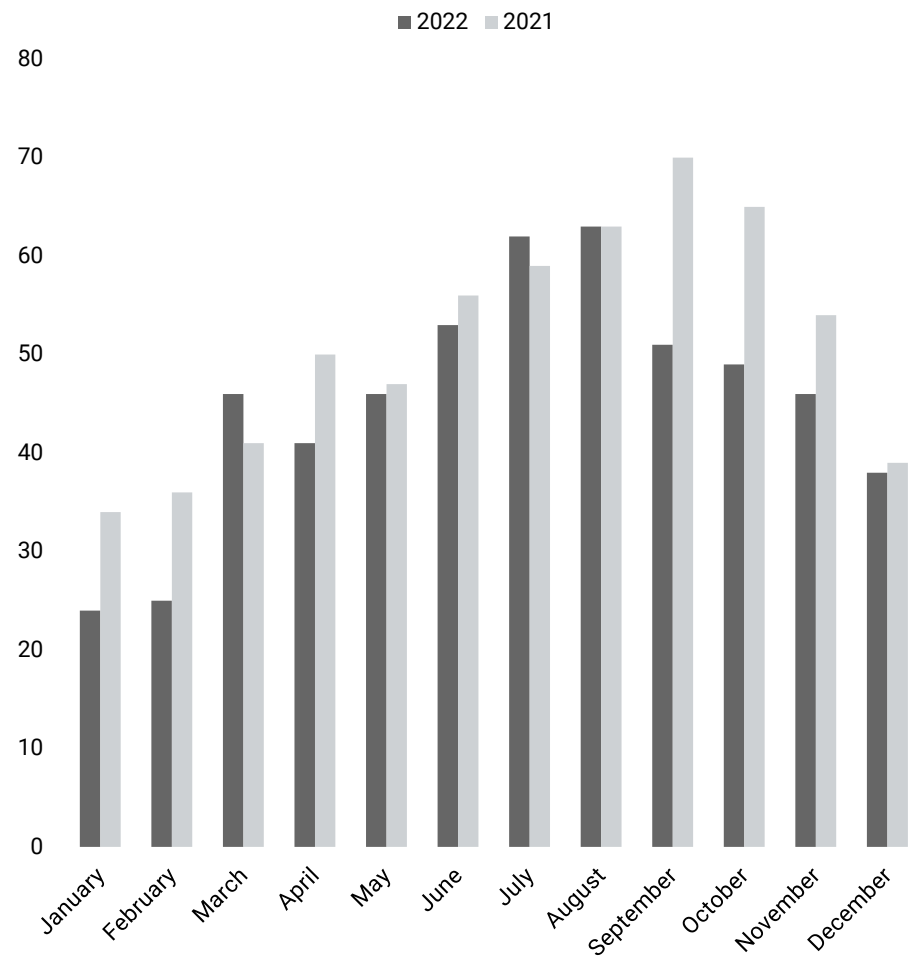


Jefferson: Residential Homes and Condominiums

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes & condominiums.

	2022	2021	% chg.
January	24	34	-29.41%
February	25	36	-30.56%
March	46	41	12.20%
April	41	50	-18.00%
May	46	47	-2.13%
June	53	56	-5.36%
July	62	59	5.08%
August	63	63	0.00%
September	51	70	-27.14%
October	49	65	-24.62%
November	46	54	-14.81%
December	38	39	-2.56%
Total	544	614	
% chg.			-11.40%

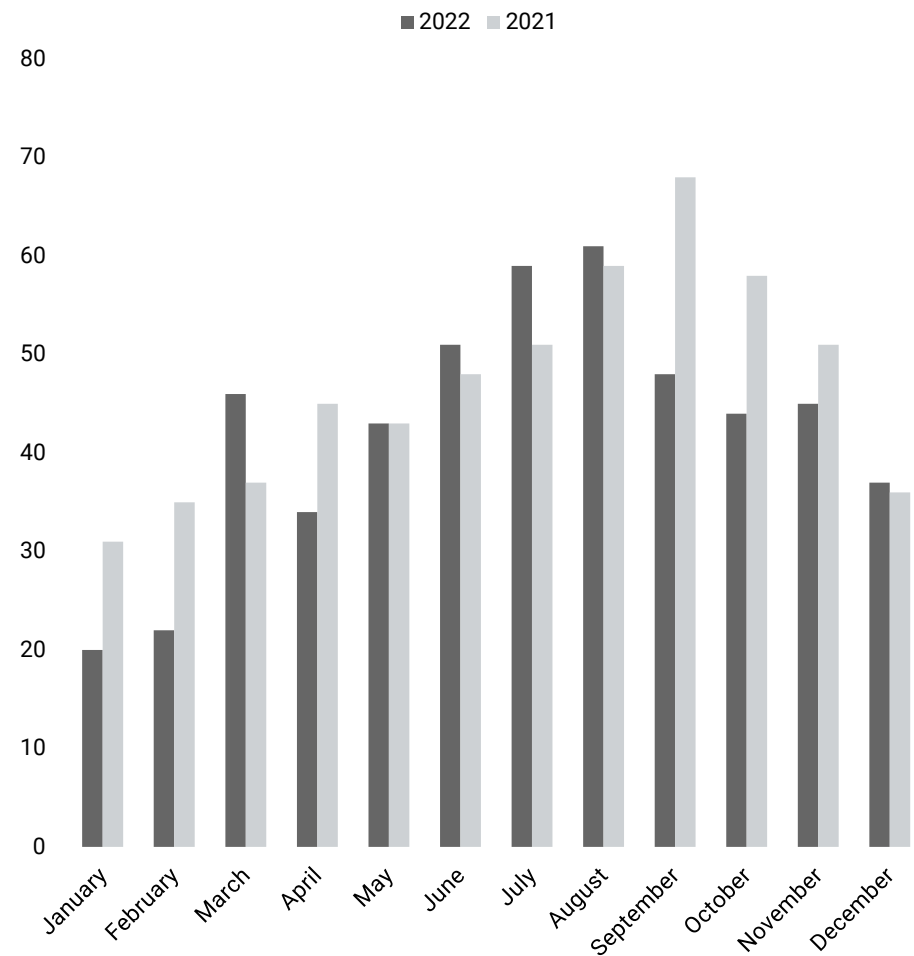


Jefferson: Residential Homes Only

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes only.

	2022	2021	% chg.
January	20	31	-35.48%
February	22	35	-37.14%
March	46	37	24.32%
April	34	45	-24.44%
May	43	43	0.00%
June	51	48	6.25%
July	59	51	15.69%
August	61	59	3.39%
September	48	68	-29.41%
October	44	58	-24.14%
November	45	51	-11.76%
December	37	36	2.78%
Total	510	562	
% chg.			-9.25%

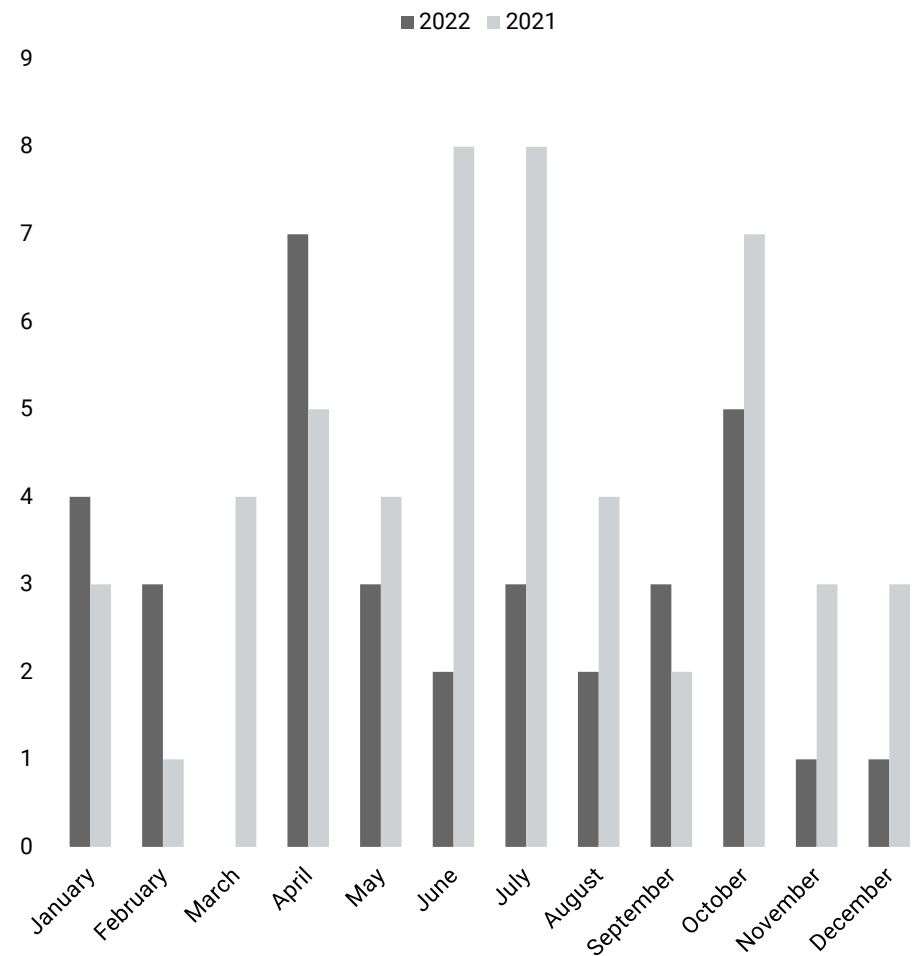


Jefferson: Condominiums Only

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for condominiums only.

	2022	2021	% chg.
January	4	3	33.33%
February	3	1	200.00%
March	0	4	-100.00%
April	7	5	40.00%
May	3	4	-25.00%
June	2	8	-75.00%
July	3	8	-62.50%
August	2	4	-50.00%
September	3	2	50.00%
October	5	7	-28.57%
November	1	3	-66.67%
December	1	3	-66.67%
Total	34	52	
% chg.			-34.62%

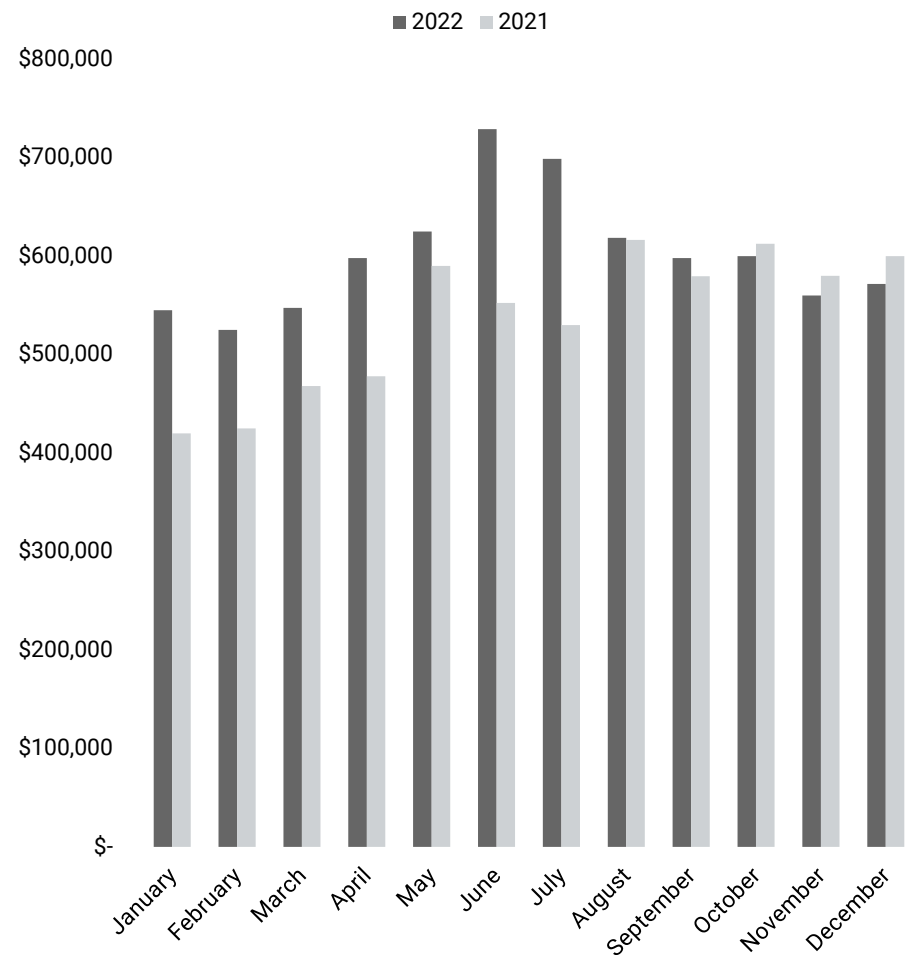


Jefferson: Residential Homes and Condominiums

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes & condominiums. The median is the "middle" price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2022	2021	% chg.
January	\$ 545,000	\$ 420,000	29.76%
February	\$ 525,000	\$ 425,000	23.53%
March	\$ 547,450	\$ 468,000	16.98%
April	\$ 598,000	\$ 478,000	25.10%
May	\$ 625,000	\$ 590,000	5.93%
June	\$ 729,000	\$ 552,500	31.95%
July	\$ 698,750	\$ 530,000	31.84%
August	\$ 618,500	\$ 616,500	0.32%
September	\$ 598,000	\$ 579,500	3.19%
October	\$ 600,000	\$ 612,500	-2.04%
November	\$ 560,000	\$ 580,000	-3.45%
December	\$ 571,750	\$ 600,000	-4.71%
Total	\$ 607,500	\$ 537,500	
% chg.			13.02%

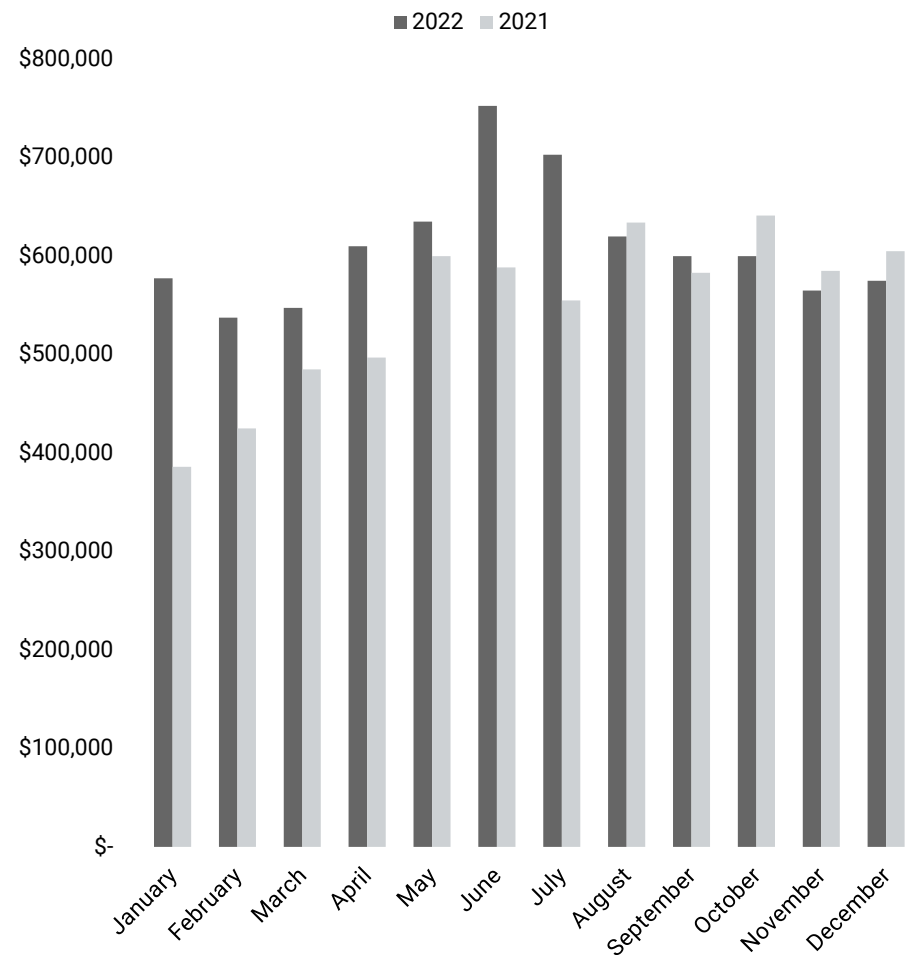


Jefferson: Residential Homes Only

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes only. The median is the "middle" price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2022	2021	% chg.
January	\$ 577,500	\$ 386,000	49.61%
February	\$ 537,500	\$ 425,000	26.47%
March	\$ 547,450	\$ 485,000	12.88%
April	\$ 610,000	\$ 497,000	22.74%
May	\$ 635,000	\$ 600,000	5.83%
June	\$ 752,550	\$ 588,500	27.88%
July	\$ 703,000	\$ 555,000	26.67%
August	\$ 620,000	\$ 634,000	-2.21%
September	\$ 600,000	\$ 583,000	2.92%
October	\$ 600,000	\$ 641,250	-6.43%
November	\$ 565,000	\$ 585,000	-3.42%
December	\$ 575,000	\$ 605,000	-4.96%
Total	\$ 624,950	\$ 560,000	
% chg.			11.60%

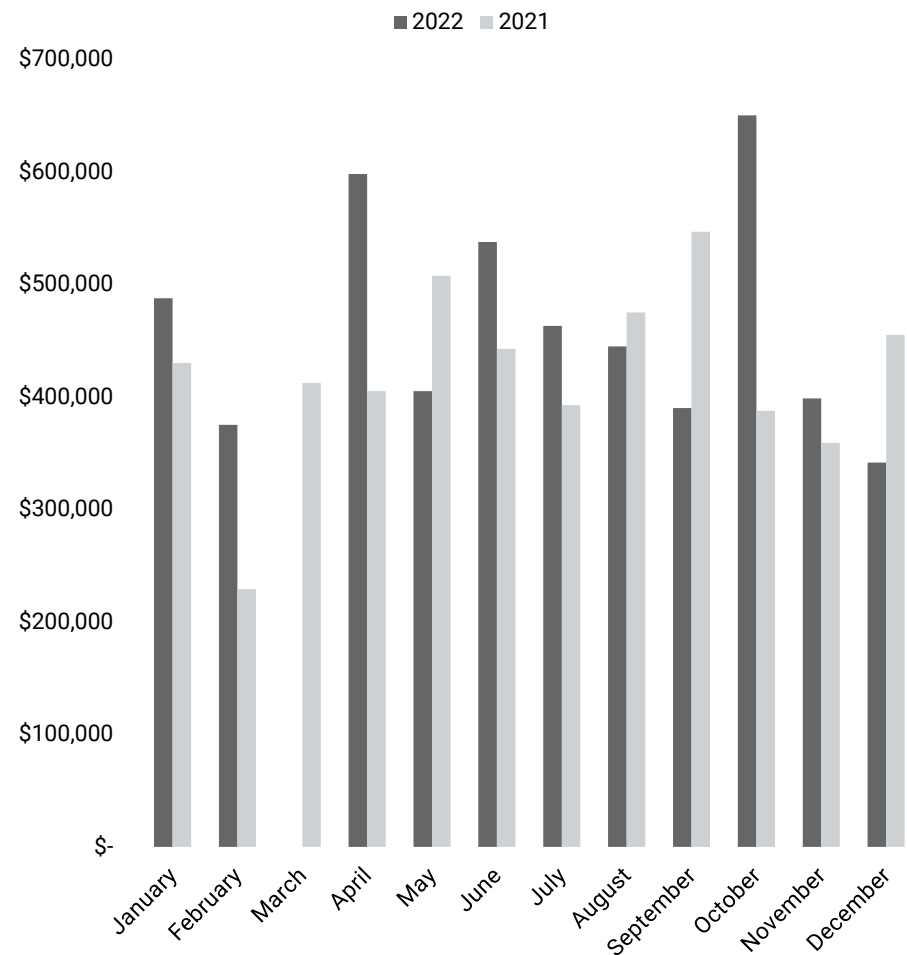


Jefferson: Condominiums Only

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for condominiums only. The median is the “middle” price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2022	2021	% chg.
January	\$ 487,500	\$ 430,000	13.37%
February	\$ 375,000	\$ 229,000	63.76%
March	\$ -	\$ 412,271	-100.00%
April	\$ 598,000	\$ 405,000	47.65%
May	\$ 405,000	\$ 507,500	-20.20%
June	\$ 537,500	\$ 442,500	21.47%
July	\$ 463,000	\$ 392,500	17.96%
August	\$ 444,750	\$ 475,000	-6.37%
September	\$ 390,000	\$ 546,550	-28.64%
October	\$ 650,000	\$ 387,500	67.74%
November	\$ 398,500	\$ 359,000	11.00%
December	\$ 341,500	\$ 455,000	-24.95%
Total	\$ 471,400	\$ 442,500	
% chg.			6.53%



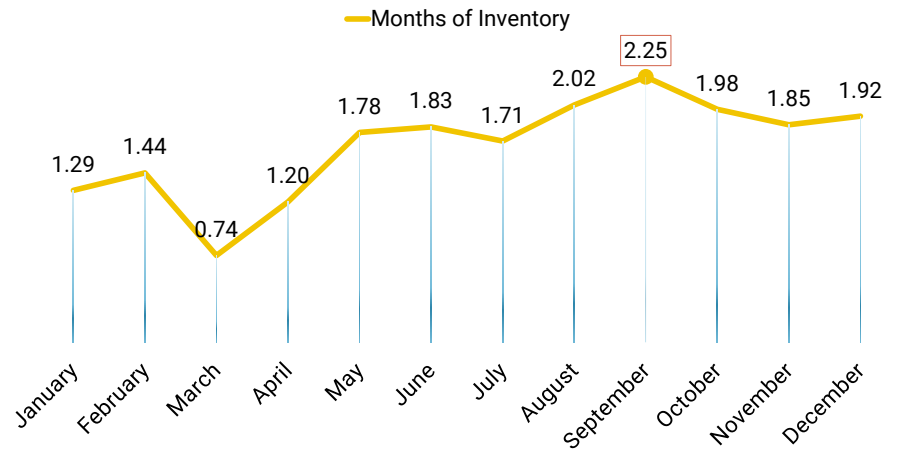
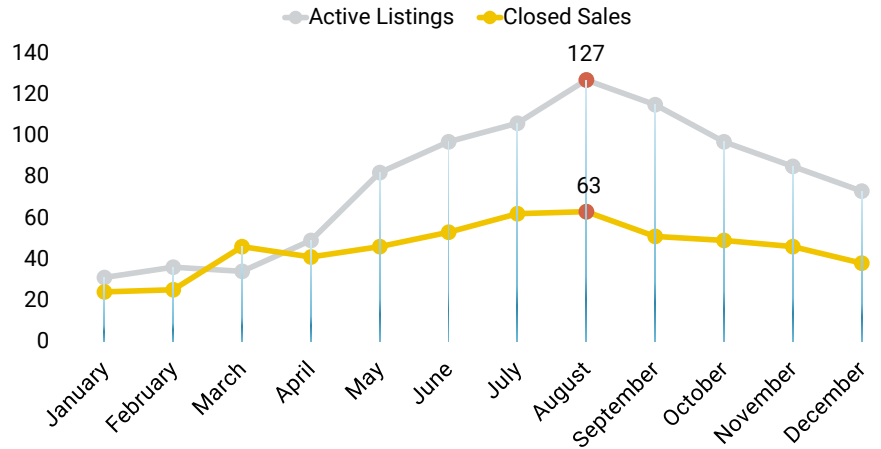
Jefferson: Residential Homes and Condominiums

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes & condominiums.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	31	24	1.29
February	36	25	1.44
March	34	46	0.74
April	49	41	1.20
May	82	46	1.78
June	97	53	1.83
July	106	62	1.71
August	127	63	2.02
September	115	51	2.25
October	97	49	1.98
November	85	46	1.85
December	73	38	1.92



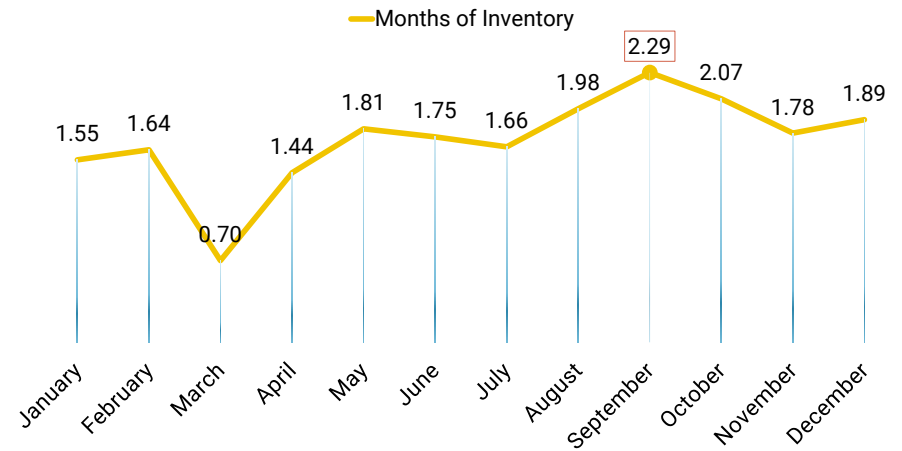
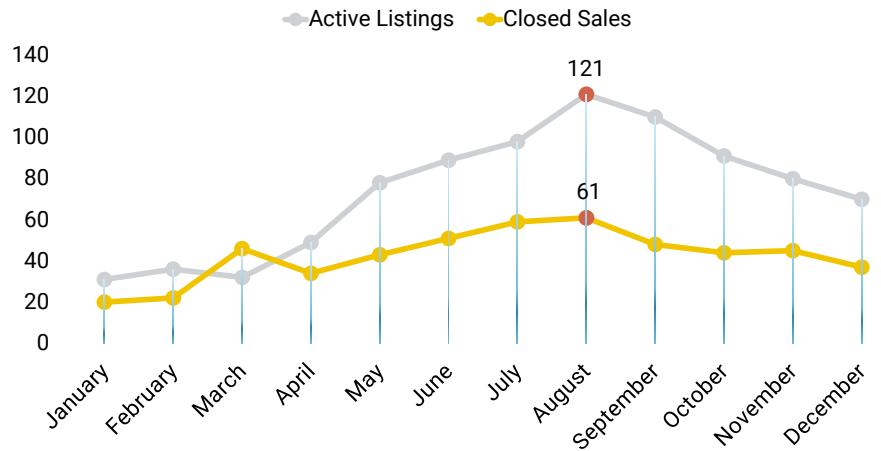
Jefferson: Residential Homes Only

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	31	20	1.55
February	36	22	1.64
March	32	46	0.70
April	49	34	1.44
May	78	43	1.81
June	89	51	1.75
July	98	59	1.66
August	121	61	1.98
September	110	48	2.29
October	91	44	2.07
November	80	45	1.78
December	70	37	1.89



Jefferson: Condominiums Only

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for condominiums only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	0	4	0.00
February	0	3	0.00
March	2	0	0.00
April	0	7	0.00
May	4	3	1.33
June	8	2	4.00
July	8	3	2.67
August	6	2	3.00
September	5	3	1.67
October	6	5	1.20
November	5	1	5.00
December	3	1	3.00

