



Powering the Region's Real Estate Industry

**NORTHWEST**  
MULTIPLE LISTING SERVICE®

2022

**Chelan**

Annual Statistical Review and Highlights



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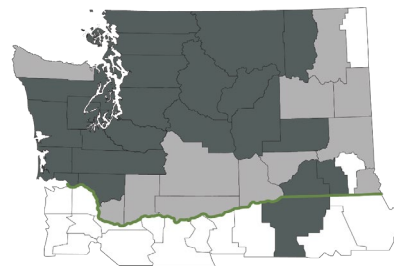
Member Offices

**2,603**



Total Members/Subscribers

**33,861**



Counties

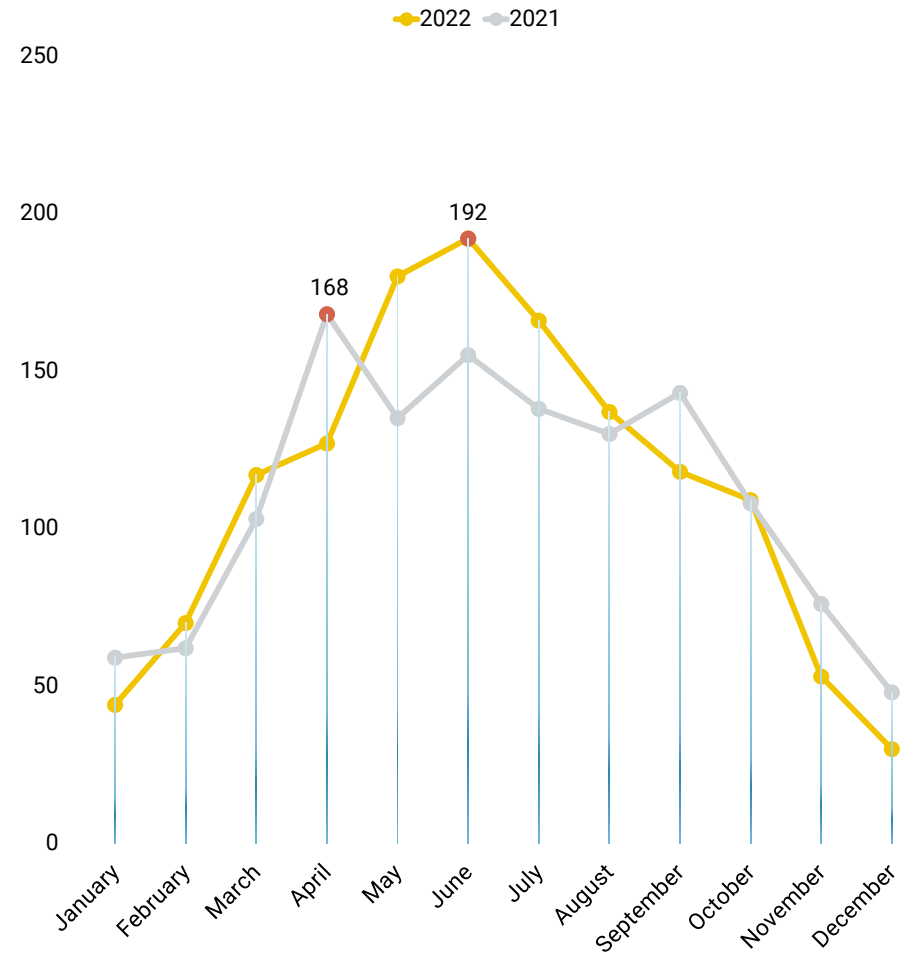
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# Chelan: Residential Homes and Condominiums

## New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes & condominiums.  
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2022	2021	% chg.
January	44	59	-25.42%
February	70	62	12.90%
March	117	103	13.59%
April	127	168	-24.40%
May	180	135	33.33%
June	192	155	23.87%
July	166	138	20.29%
August	137	130	5.38%
September	118	143	-17.48%
October	109	108	0.93%
November	53	76	-30.26%
December	30	48	-37.50%
<b>Total</b>	<b>1,343</b>	<b>1,325</b>	
<b>% chg.</b>	<b>1.36%</b>		

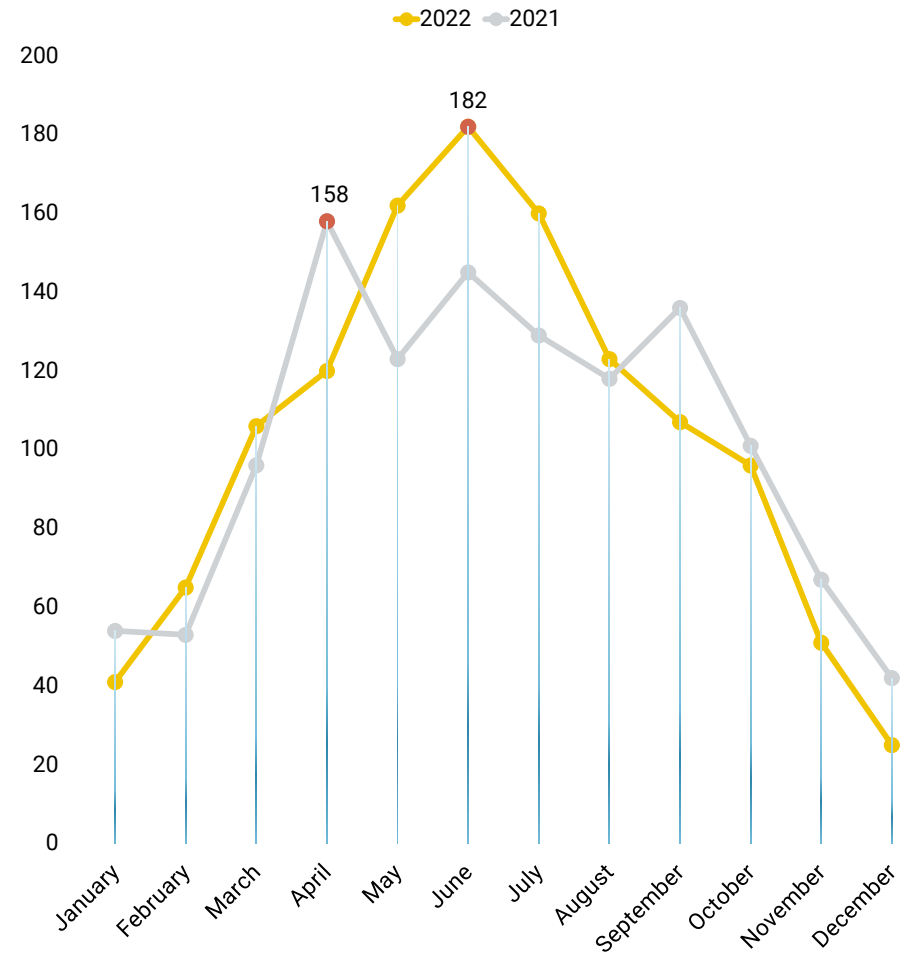


# Chelan: Residential Homes Only

## New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes only.  
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2022	2021	% chg.
January	41	54	-24.07%
February	65	53	22.64%
March	106	96	10.42%
April	120	158	-24.05%
May	162	123	31.71%
June	182	145	25.52%
July	160	129	24.03%
August	123	118	4.24%
September	107	136	-21.32%
October	96	101	-4.95%
November	51	67	-23.88%
December	25	42	-40.48%
<b>Total</b>	<b>1,238</b>	<b>1,222</b>	
<b>% chg.</b>	<b>1.31%</b>		

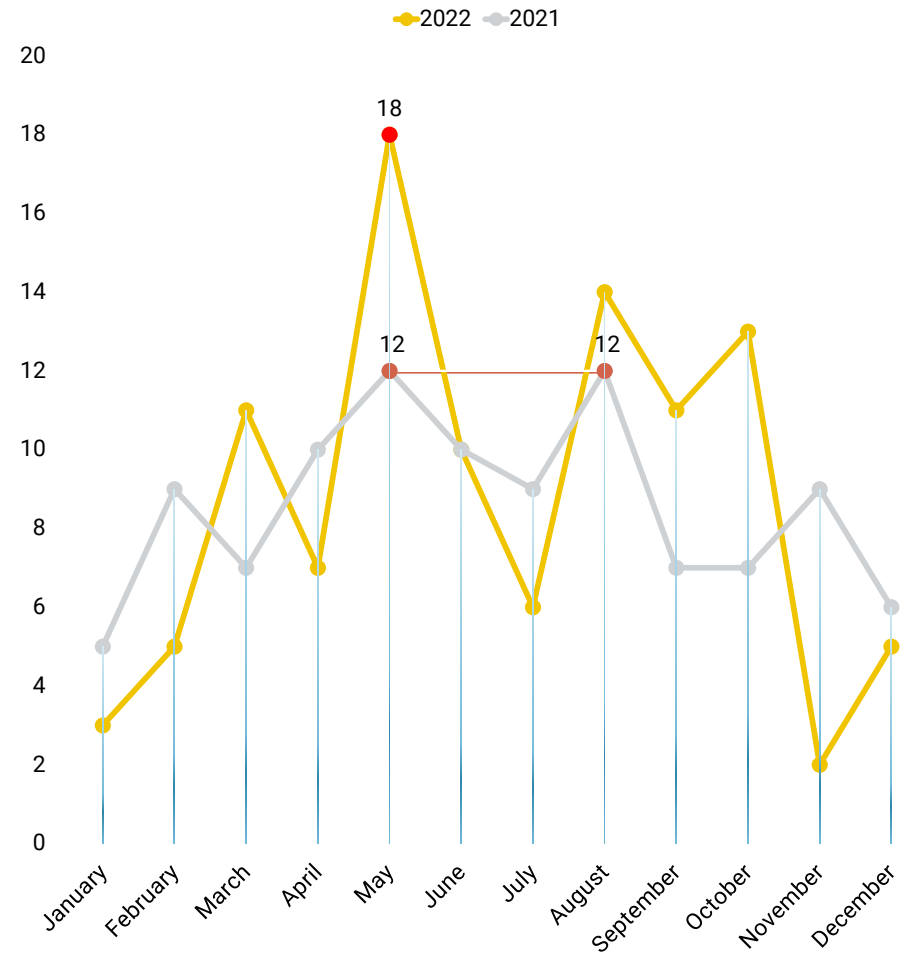


# Chelan: Condominiums Only

## New Listings by Month

A comparison of new listings added each month this year vs. last year, for condominiums only.  
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2022	2021	% chg.
January	3	5	-40.00%
February	5	9	-44.44%
March	11	7	57.14%
April	7	10	-30.00%
May	18	12	50.00%
June	10	10	0.00%
July	6	9	-33.33%
August	14	12	16.67%
September	11	7	57.14%
October	13	7	85.71%
November	2	9	-77.78%
December	5	6	-16.67%
<b>Total</b>	<b>105</b>	<b>103</b>	
<b>% chg.</b>	<b>1.94%</b>		

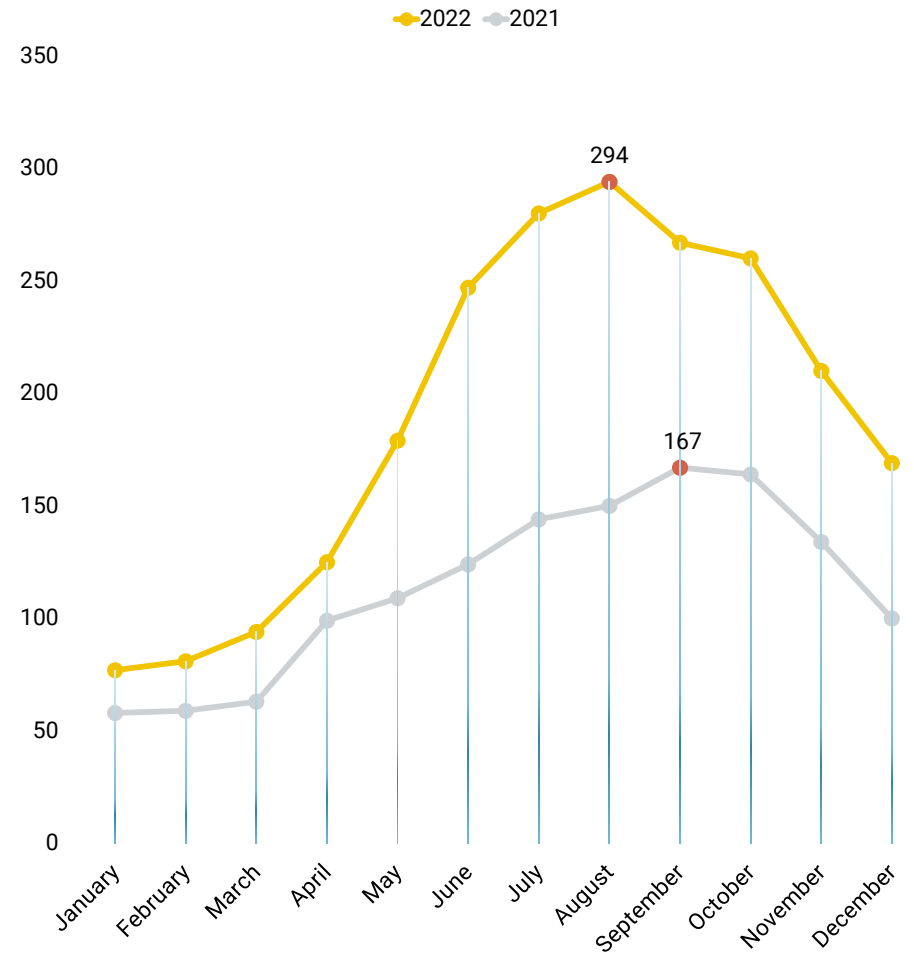


# Chelan: Residential Homes and Condominiums

## Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes & condominiums.  
Active Listings: Inventory on market.

	2022	2021	% chg.
January	77	58	32.76%
February	81	59	37.29%
March	94	63	49.21%
April	125	99	26.26%
May	179	109	64.22%
June	247	124	99.19%
July	280	144	94.44%
August	294	150	96.00%
September	267	167	59.88%
October	260	164	58.54%
November	210	134	56.72%
December	169	100	69.00%
<b>Total</b>	<b>2,283</b>	<b>1,371</b>	
<b>% chg.</b>	<b>66.52%</b>		

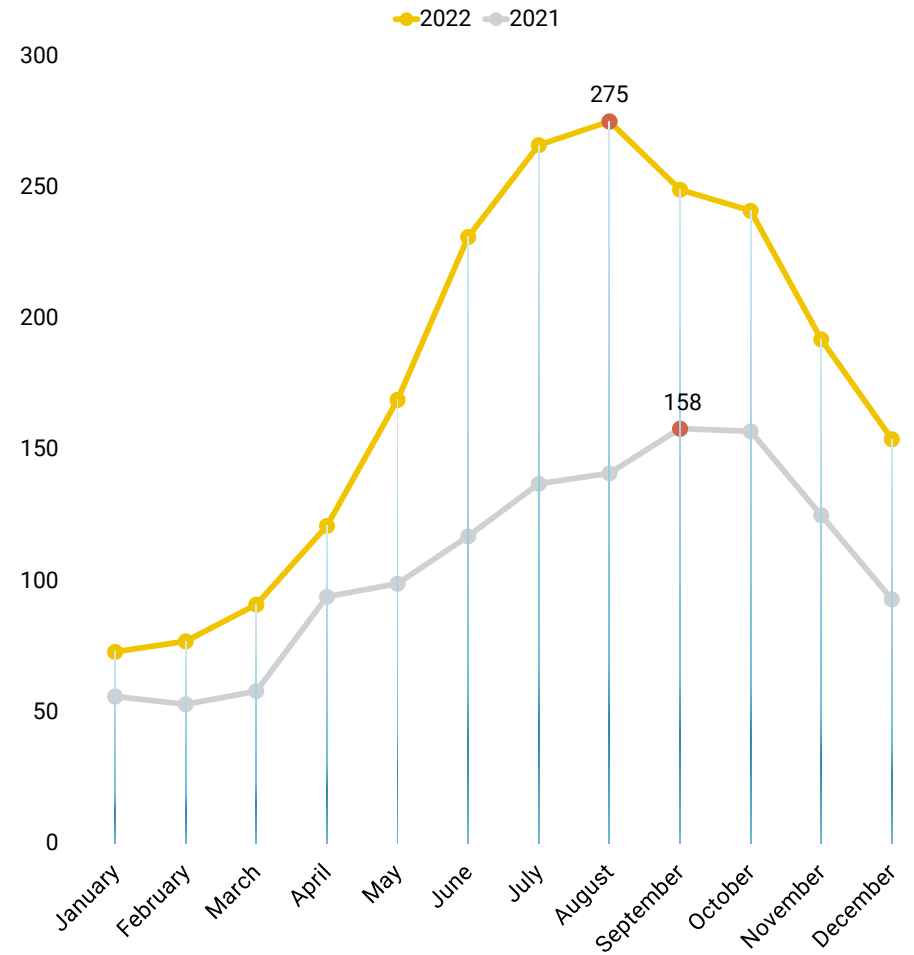


# Chelan: Residential Homes Only

## Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes only.  
Active Listings: Inventory on market.

	2022	2021	% chg.
January	73	56	30.36%
February	77	53	45.28%
March	91	58	56.90%
April	121	94	28.72%
May	169	99	70.71%
June	231	117	97.44%
July	266	137	94.16%
August	275	141	95.04%
September	249	158	57.59%
October	241	157	53.50%
November	192	125	53.60%
December	154	93	65.59%
<b>Total</b>	<b>2,139</b>	<b>1,288</b>	
<b>% chg.</b>			<b>66.07%</b>

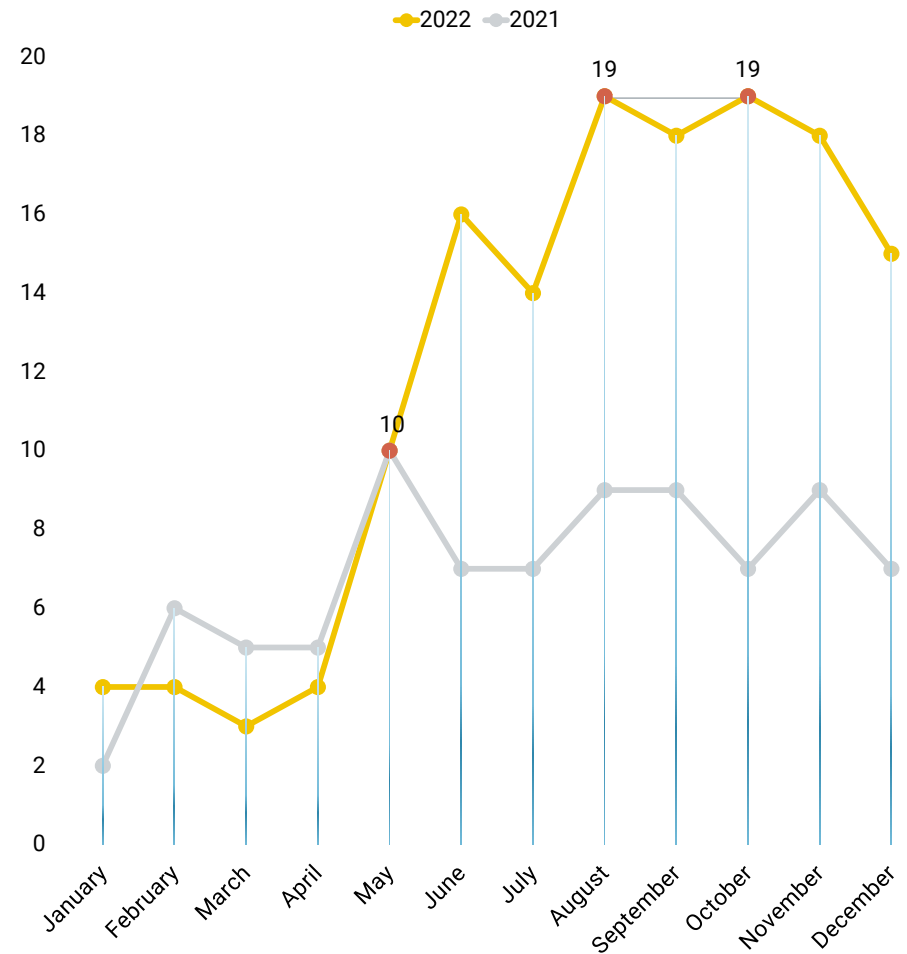


# Chelan: Condominiums Only

## Active Listings by Month

A comparison of active listings each month this year vs. last year, for condominiums only.  
Active Listings: Inventory on market.

	2022	2021	% chg.
January	4	2	100.00%
February	4	6	-33.33%
March	3	5	-40.00%
April	4	5	-20.00%
May	10	10	0.00%
June	16	7	128.57%
July	14	7	100.00%
August	19	9	111.11%
September	18	9	100.00%
October	19	7	171.43%
November	18	9	100.00%
December	15	7	114.29%
<b>Total</b>	<b>144</b>	<b>83</b>	
<b>% chg.</b>			<b>73.49%</b>





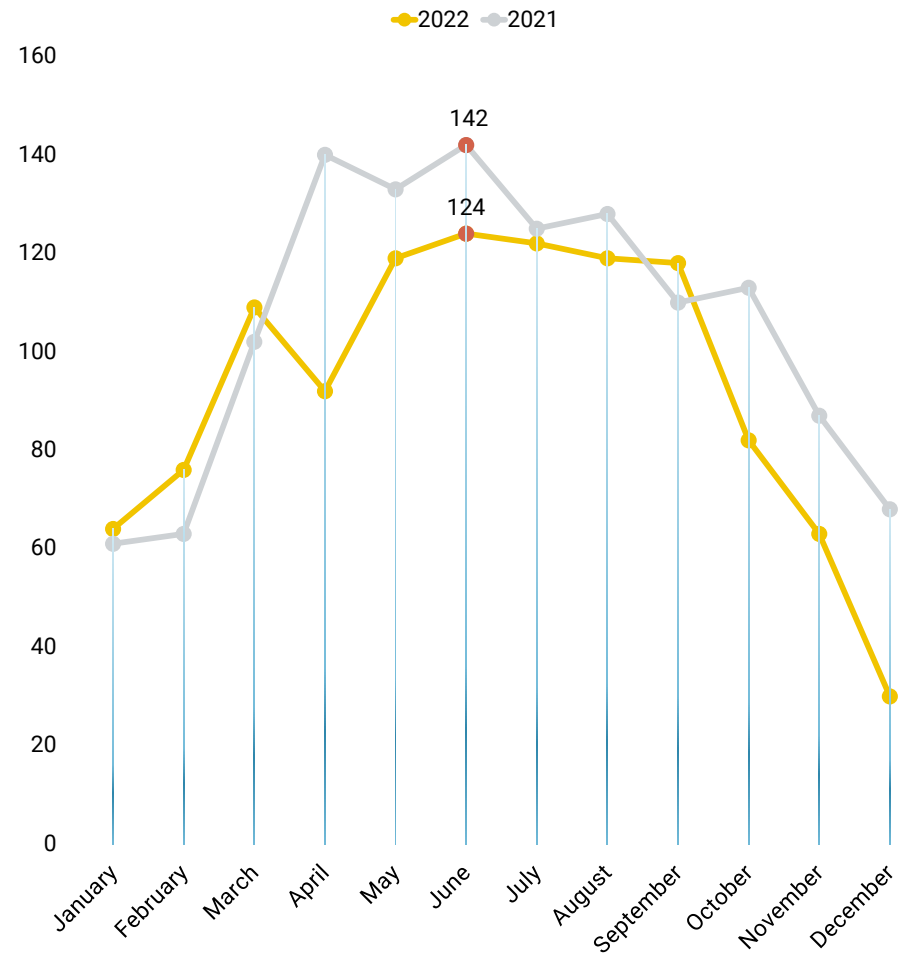
# Chelan: Residential Homes and Condominiums

## Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes & condominiums.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2022	2021	% chg.
January	64	61	4.92%
February	76	63	20.63%
March	109	102	6.86%
April	92	140	-34.29%
May	119	133	-10.53%
June	124	142	-12.68%
July	122	125	-2.40%
August	119	128	-7.03%
September	118	110	7.27%
October	82	113	-27.43%
November	63	87	-27.59%
December	30	68	-55.88%
<b>Total</b>	<b>1,118</b>	<b>1,272</b>	
<b>% chg.</b>	<b>-12.11%</b>		



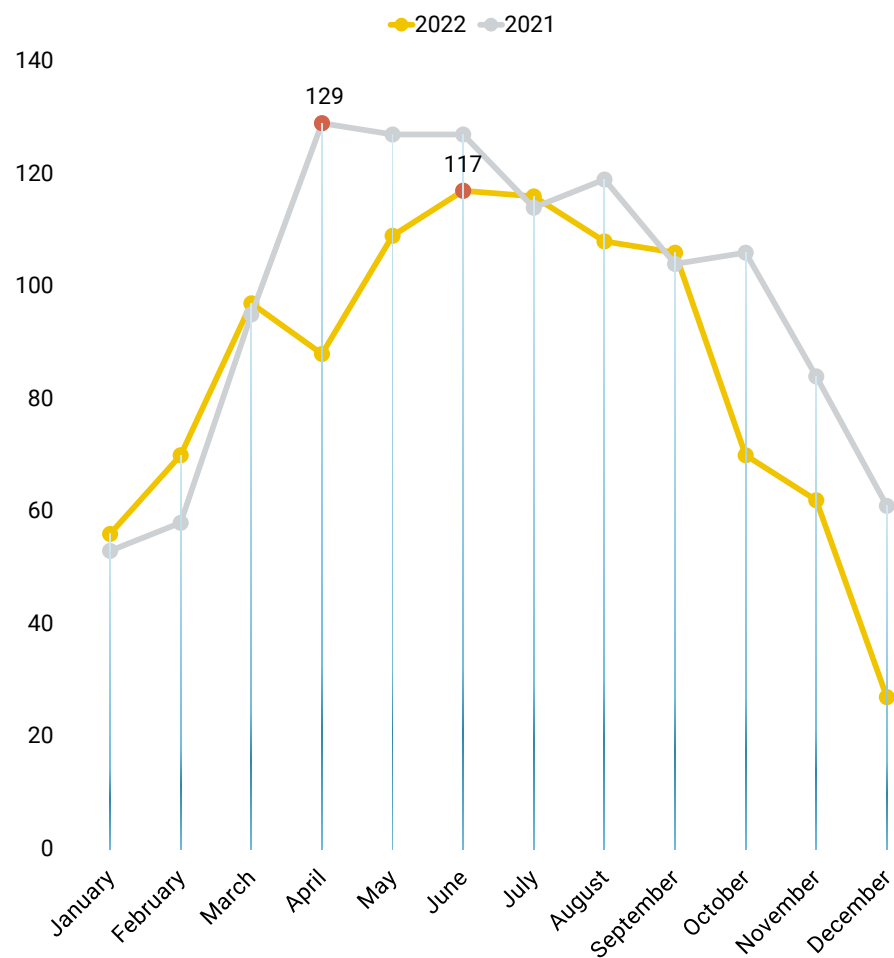
# Chelan: Residential Homes Only

## Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2022	2021	% chg.
January	56	53	5.66%
February	70	58	20.69%
March	97	95	2.11%
April	88	129	-31.78%
May	109	127	-14.17%
June	117	127	-7.87%
July	116	114	1.75%
August	108	119	-9.24%
September	106	104	1.92%
October	70	106	-33.96%
November	62	84	-26.19%
December	27	61	-55.74%
<b>Total</b>	<b>1,026</b>	<b>1,177</b>	
<b>% chg.</b>	<b>-12.83%</b>		



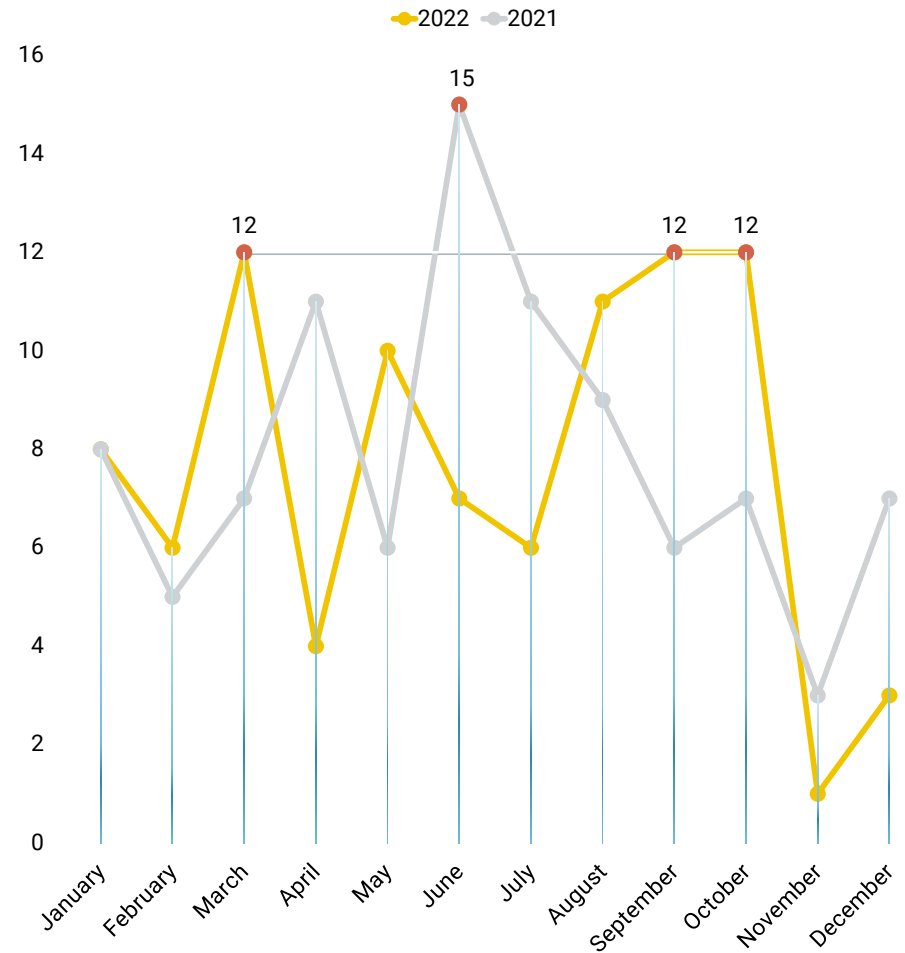
# Chelan: Condominiums Only

## Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for condominiums only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2022	2021	% chg.
January	8	8	0.00%
February	6	5	20.00%
March	12	7	71.43%
April	4	11	-63.64%
May	10	6	66.67%
June	7	15	-53.33%
July	6	11	-45.45%
August	11	9	22.22%
September	12	6	100.00%
October	12	7	71.43%
November	1	3	-66.67%
December	3	7	-57.14%
<b>Total</b>	<b>92</b>	<b>95</b>	
<b>% chg.</b>	<b>-3.16%</b>		

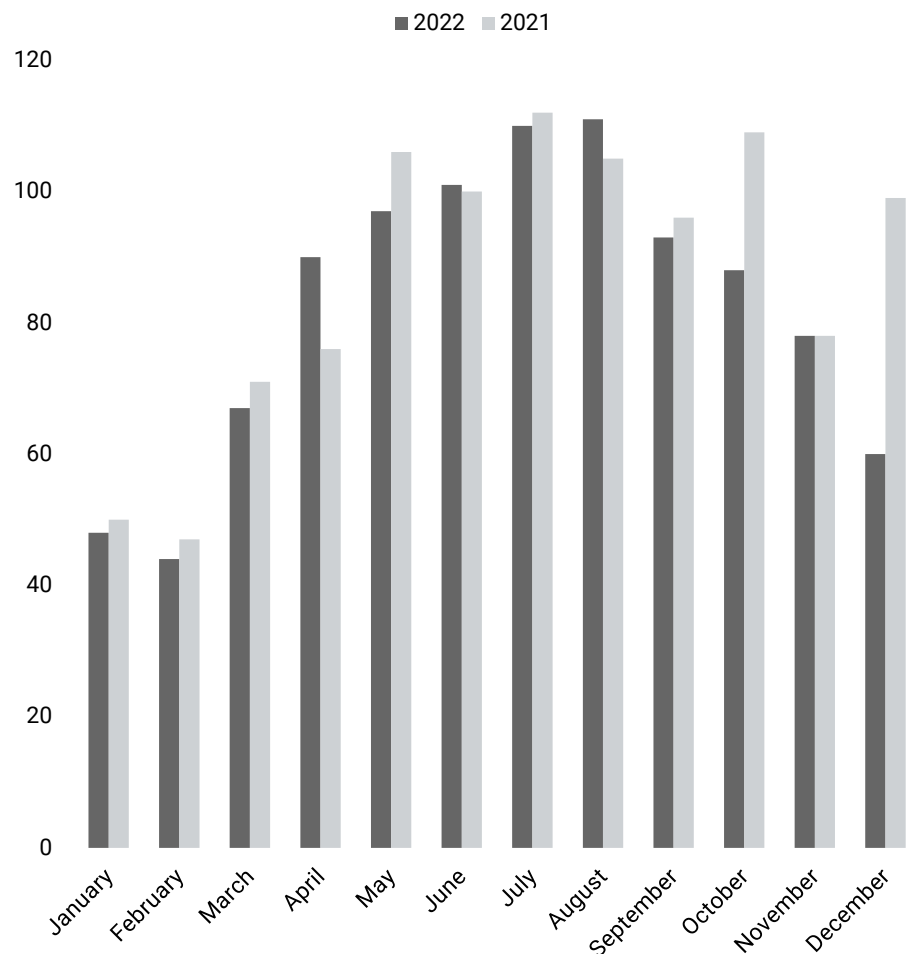


# Chelan: Residential Homes and Condominiums

## Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes & condominiums.

	2022	2021	% chg.
January	48	50	-4.00%
February	44	47	-6.38%
March	67	71	-5.63%
April	90	76	18.42%
May	97	106	-8.49%
June	101	100	1.00%
July	110	112	-1.79%
August	111	105	5.71%
September	93	96	-3.13%
October	88	109	-19.27%
November	78	78	0.00%
December	60	99	-39.39%
<b>Total</b>	<b>987</b>	<b>1,049</b>	
<b>% chg.</b>			<b>-5.91%</b>

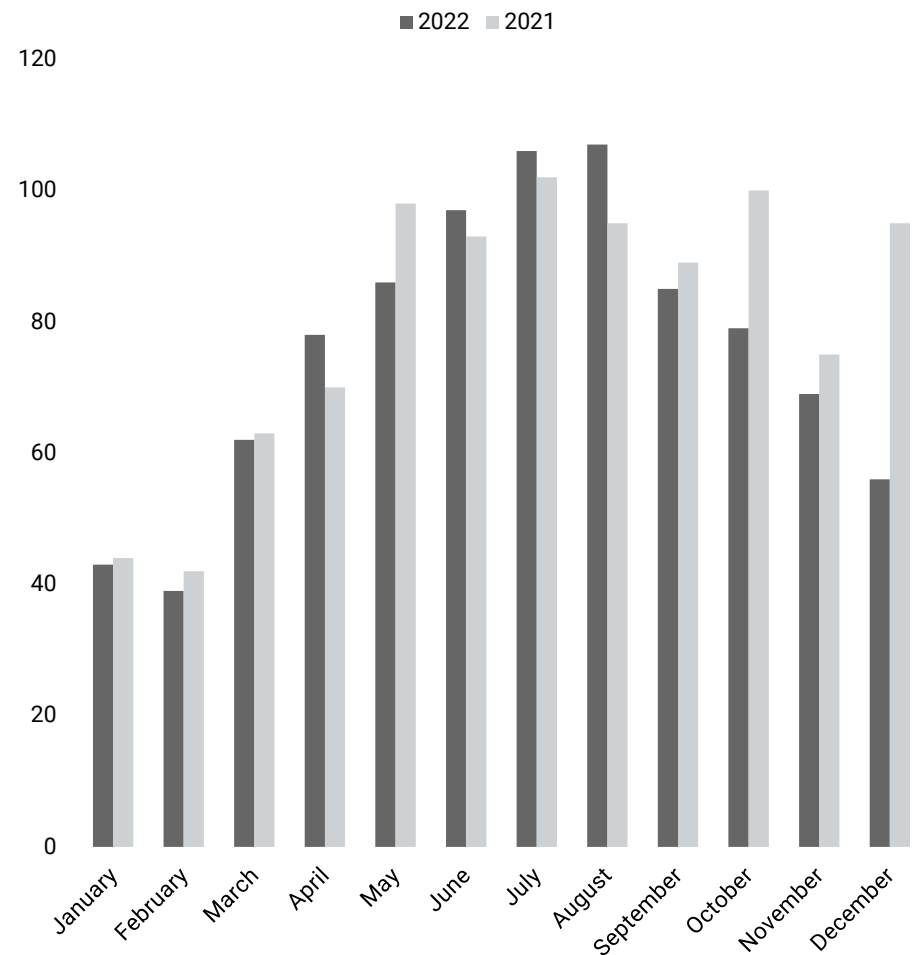


# Chelan: Residential Homes Only

## Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes only.

	2022	2021	% chg.
January	43	44	-2.27%
February	39	42	-7.14%
March	62	63	-1.59%
April	78	70	11.43%
May	86	98	-12.24%
June	97	93	4.30%
July	106	102	3.92%
August	107	95	12.63%
September	85	89	-4.49%
October	79	100	-21.00%
November	69	75	-8.00%
December	56	95	-41.05%
<b>Total</b>	<b>907</b>	<b>966</b>	
<b>% chg.</b>			<b>-6.11%</b>

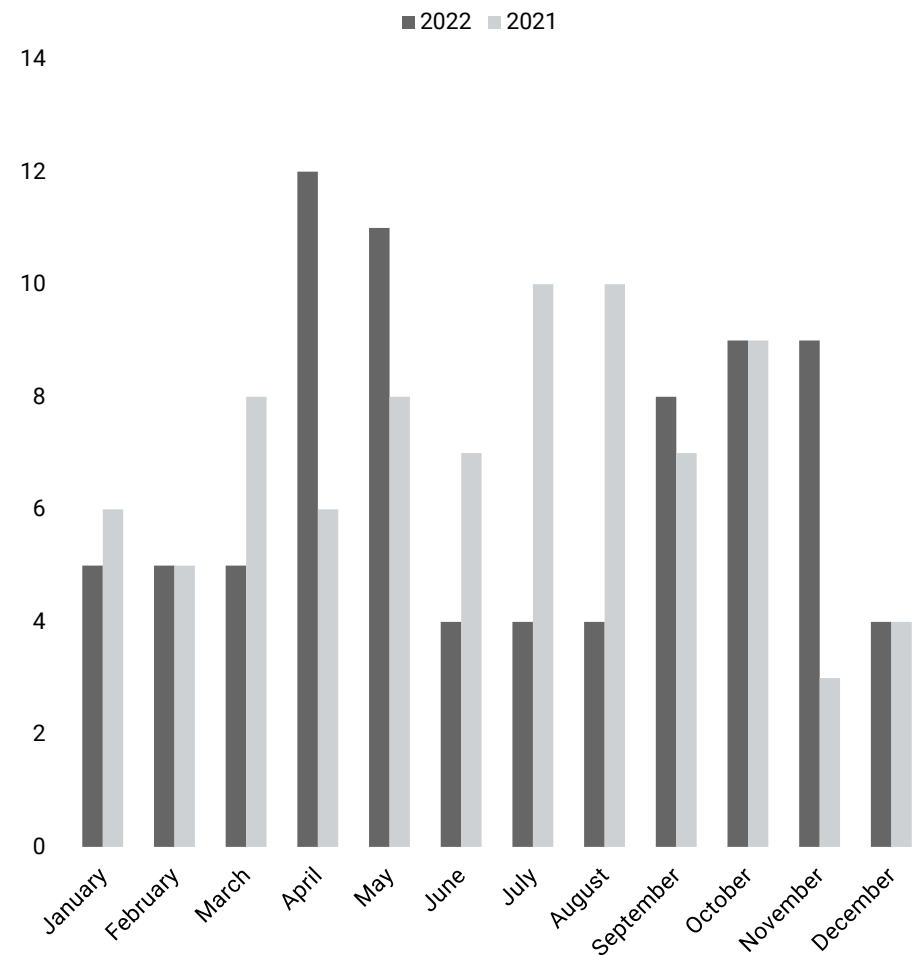


# Chelan: Condominiums Only

## Closed Sales by Month

A comparison of closed sales units this year vs. last year, for condominiums only.

	2022	2021	% chg.
January	5	6	-16.67%
February	5	5	0.00%
March	5	8	-37.50%
April	12	6	100.00%
May	11	8	37.50%
June	4	7	-42.86%
July	4	10	-60.00%
August	4	10	-60.00%
September	8	7	14.29%
October	9	9	0.00%
November	9	3	200.00%
December	4	4	0.00%
<b>Total</b>	<b>80</b>	<b>83</b>	
<b>% chg.</b>			<b>-3.61%</b>

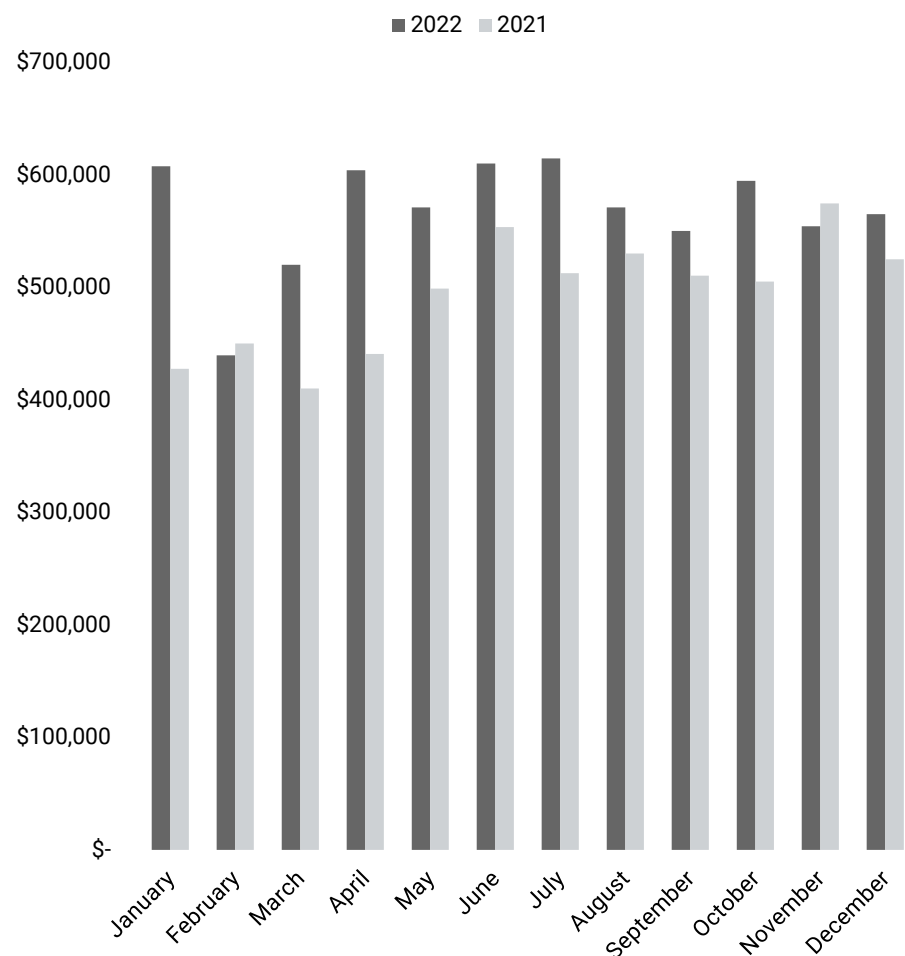


# Chelan: Residential Homes and Condominiums

## Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes & condominiums. The median is the “middle” price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2022	2021	% chg.
January	\$ 607,500	\$ 427,450	42.12%
February	\$ 439,500	\$ 450,000	-2.33%
March	\$ 520,000	\$ 410,000	26.83%
April	\$ 604,000	\$ 440,750	37.04%
May	\$ 570,900	\$ 498,750	14.47%
June	\$ 610,000	\$ 553,500	10.21%
July	\$ 614,500	\$ 512,500	19.90%
August	\$ 571,000	\$ 530,000	7.74%
September	\$ 550,000	\$ 510,250	7.79%
October	\$ 594,500	\$ 505,000	17.72%
November	\$ 554,200	\$ 574,500	-3.53%
December	\$ 565,000	\$ 524,900	7.64%
<b>Total</b>	<b>\$ 570,900</b>	<b>\$ 498,500</b>	
<b>% chg.</b>			<b>14.52%</b>

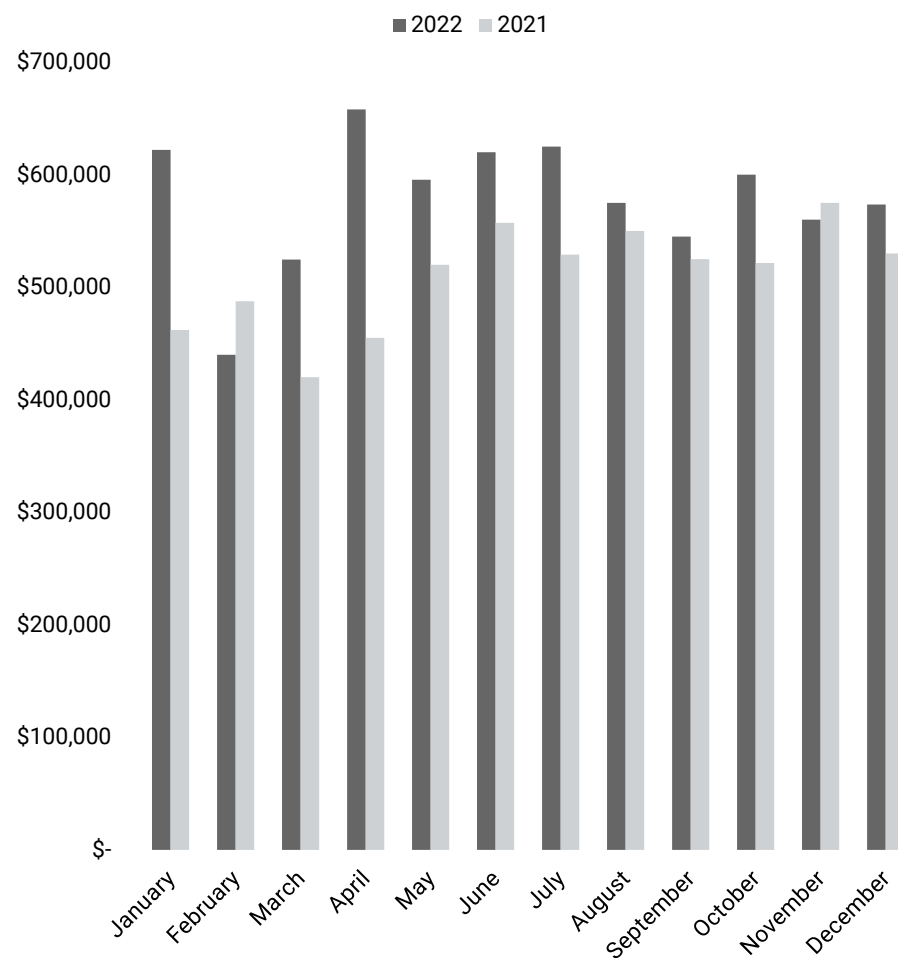


## Chelan: Residential Homes Only

# Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes only. The median is the "middle" price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2022	2021	% chg.
January	\$ 622,000	\$ 462,000	34.63%
February	\$ 440,000	\$ 487,500	-9.74%
March	\$ 524,587	\$ 420,000	24.90%
April	\$ 658,000	\$ 455,000	44.62%
May	\$ 595,500	\$ 520,000	14.52%
June	\$ 620,000	\$ 557,277	11.26%
July	\$ 625,000	\$ 529,000	18.15%
August	\$ 575,000	\$ 550,000	4.55%
September	\$ 545,000	\$ 525,000	3.81%
October	\$ 600,000	\$ 521,500	15.05%
November	\$ 560,000	\$ 575,000	-2.61%
December	\$ 573,500	\$ 530,000	8.21%
<b>Total</b>	<b>\$ 585,000</b>	<b>\$ 515,000</b>	
<b>% chg.</b>			<b>13.59%</b>



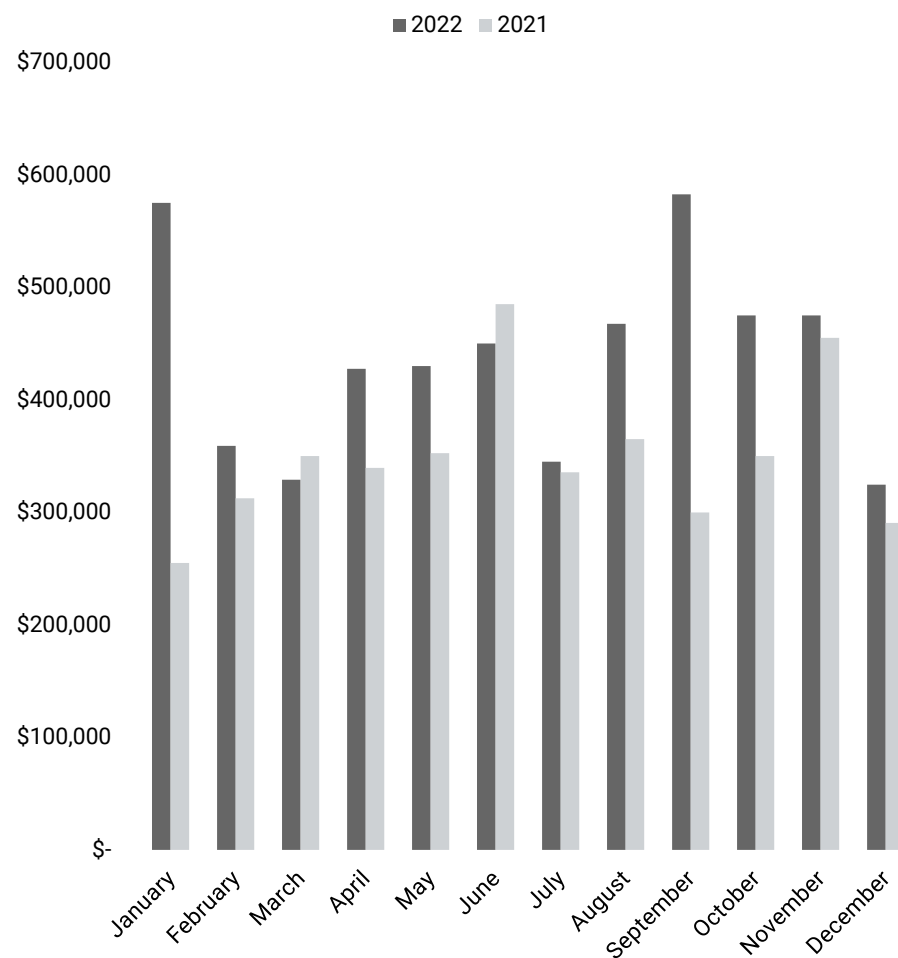


## Chelan: Condominiums Only

# Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for condominiums only. The median is the “middle” price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2022	2021	% chg.
January	\$ 575,000	\$ 255,000	125.49%
February	\$ 359,000	\$ 312,500	14.88%
March	\$ 329,000	\$ 350,000	-6.00%
April	\$ 427,500	\$ 339,500	25.92%
May	\$ 430,000	\$ 352,500	21.99%
June	\$ 450,000	\$ 485,000	-7.22%
July	\$ 345,000	\$ 335,500	2.83%
August	\$ 467,500	\$ 365,000	28.08%
September	\$ 582,500	\$ 299,900	94.23%
October	\$ 475,000	\$ 350,000	35.71%
November	\$ 475,000	\$ 455,000	4.40%
December	\$ 324,500	\$ 290,500	11.70%
<b>Total</b>	<b>\$ 444,500</b>	<b>\$ 349,000</b>	
<b>% chg.</b>			<b>27.36%</b>



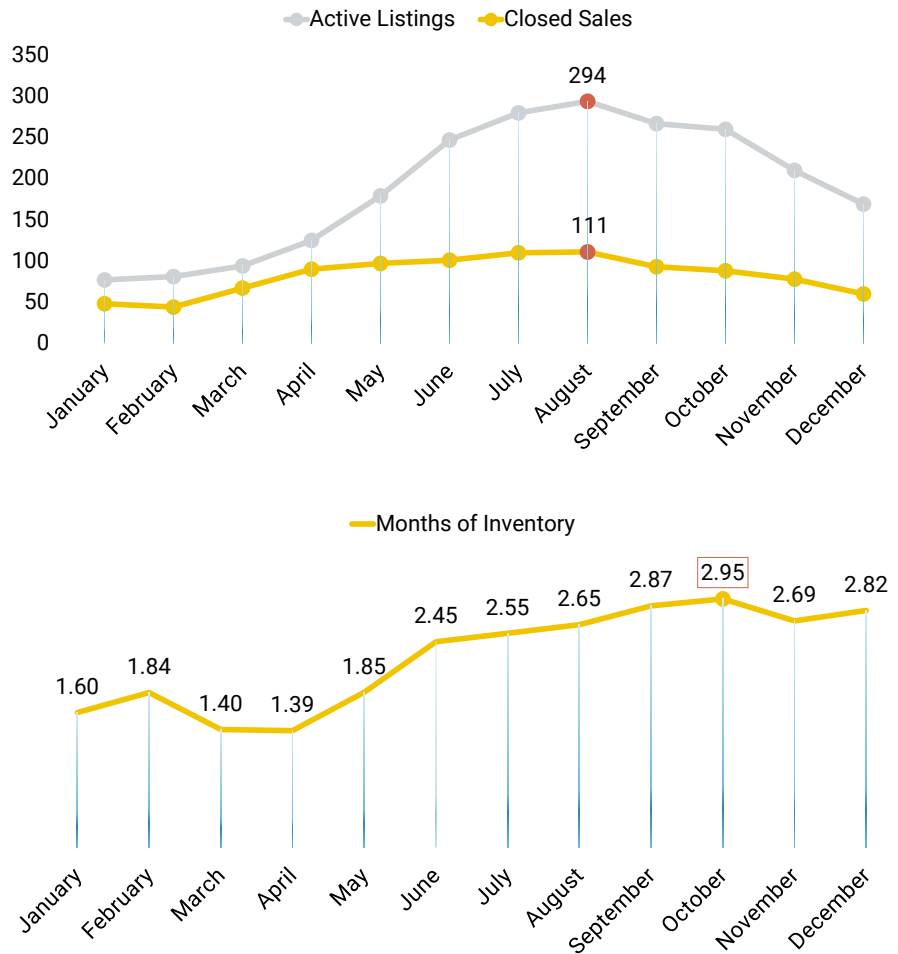
# Chelan: Residential Homes and Condominiums

## Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes & condominiums.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	77	48	1.60
February	81	44	1.84
March	94	67	1.40
April	125	90	1.39
May	179	97	1.85
June	247	101	2.45
July	280	110	2.55
August	294	111	2.65
September	267	93	2.87
October	260	88	2.95
November	210	78	2.69
December	169	60	2.82



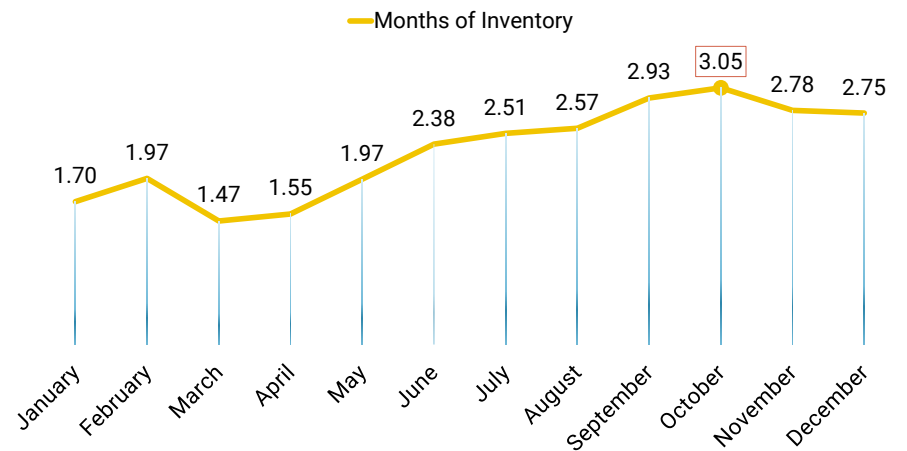
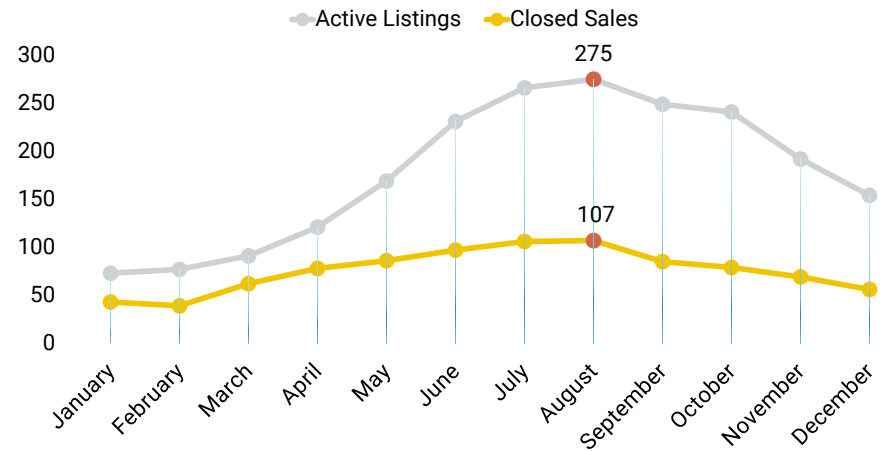
# Chelan: Residential Homes Only

## Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	73	43	1.70
February	77	39	1.97
March	91	62	1.47
April	121	78	1.55
May	169	86	1.97
June	231	97	2.38
July	266	106	2.51
August	275	107	2.57
September	249	85	2.93
October	241	79	3.05
November	192	69	2.78
December	154	56	2.75



# Chelan: Condominiums Only

## Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for condominiums only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	4	5	0.80
February	4	5	0.80
March	3	5	0.60
April	4	12	0.33
May	10	11	0.91
June	16	4	4.00
July	14	4	3.50
August	19	4	4.75
September	18	8	2.25
October	19	9	2.11
November	18	9	2.00
December	15	4	3.75

