

Breakouts: PIERCE MAP AREAS						Northwest Multiple Listing Service - September 2023									
RES+CONDO	LISTINGS					PENDING SALES			CLOSED SALES						
Map Area	New Sep 2023	New Sep 2022	Ttl Active Sep 2023	Ttl Active Sep 2022	% Change, Ttl Active	Pending Sep 2023	Pending Sep 2022	% Change, Pending	Closed Sep 2023	Closed Sep 2022	% Change, Closed	Median \$, Sep 2023	Median \$, Sep 2022	% Change, Median Price	Months of Inventory
1	18	18	24	39	-38.46%	14	28	-50.00%	11	21	-47.62%	\$625,000	\$750,000	-16.67%	2.18
2	9	5	15	15	0.00%	3	8	-62.50%	6	4	50.00%	\$420,000	\$456,000	-7.89%	2.50
3	5	7	12	12	0.00%	3	4	-25.00%	3	5	-40.00%	\$1,296,625	\$1,225,000	5.85%	4.00
4	12	12	26	32	-18.75%	16	18	-11.11%	9	13	-30.77%	\$410,000	\$389,999	5.13%	2.89
5	9	5	13	10	30.00%	3	9	-66.67%	5	8	-37.50%	\$1,349,725	\$935,000	44.36%	2.60
6	18	18	27	37	-27.03%	15	14	7.14%	21	9	133.33%	\$740,000	\$765,000	-3.27%	1.29
7	16	15	24	28	-14.29%	10	11	-9.09%	13	17	-23.53%	\$940,000	\$930,000	1.08%	1.85
8	11	13	18	33	-45.45%	10	17	-41.18%	12	24	-50.00%	\$1,475,000	\$933,500	58.01%	1.50
9	13	19	29	34	-14.71%	9	13	-30.77%	18	13	38.46%	\$472,500	\$499,950	-5.49%	1.61
1-9	111	112	188	240	-21.67%	83	122	-31.97%	98	114	-14.04%	\$699,975	\$762,135	-8.16%	1.92
109	120	151	178	274	-35.04%	91	148	-38.51%	87	138	-36.96%	\$625,000	\$636,570	-1.82%	2.05
111	16	42	31	51	-39.22%	13	33	-60.61%	26	31	-16.13%	\$546,900	\$570,000	-4.05%	1.19
114	21	26	22	37	-40.54%	16	18	-11.11%	14	23	-39.13%	\$574,500	\$575,000	-0.09%	1.57
109-114	157	219	231	362	-36.19%	120	199	-39.70%	127	192	-33.85%	\$599,950	\$619,950	-3.23%	1.82
119	19	16	26	47	-44.68%	19	17	11.76%	6	21	-71.43%	\$624,500	\$485,000	28.76%	4.33
121	3	1	8	7	14.29%	4	3	33.33%	1	5	-80.00%	\$1,620,000	\$524,900	208.63%	8.00
119-121	22	17	34	54	-37.04%	23	20	15.00%	7	26	-73.08%	\$649,000	\$492,500	31.78%	4.86
12	2	10	10	15	-33.33%	6	9	-33.33%	6	7	-14.29%	\$372,500	\$437,000	-14.76%	1.67
12	2	10	10	15	-33.33%	6	9	-33.33%	6	7	-14.29%	\$372,500	\$437,000	-14.76%	1.67
122	27	41	44	58	-24.14%	18	30	-40.00%	21	38	-44.74%	\$600,000	\$537,000	11.73%	2.10
123	2	6	7	10	-30.00%	5	6	-16.67%	2	3	-33.33%	\$722,000	\$550,000	31.27%	3.50
124	5	7	12	18	-33.33%	5	6	-16.67%	7	9	-22.22%	\$529,900	\$415,000	27.69%	1.71
125	1	0	5	0	0.00%	0	0	0.00%	0	1	-100.00%	\$0	\$549,000	-100.00%	0.00
126	2	0	1	1	0.00%	1	0	0.00%	1	2	-50.00%	\$380,000	\$460,000	-17.39%	1.00
127	1	1	2	2	0.00%	0	1	-100.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
128	1	2	2	2	0.00%	1	1	0.00%	2	1	100.00%	\$477,500	\$350,000	36.43%	1.00
129	1	2	2	3	-33.33%	2	1	100.00%	1	2	-50.00%	\$674,950	\$767,500	-12.06%	2.00
134	0	1	0	2	-100.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
135	0	2	1	1	0.00%	0	0	0.00%	0	4	-100.00%	\$0	\$960,000	-100.00%	0.00
122-135	40	62	76	97	-21.65%	32	45	-28.89%	34	60	-43.33%	\$570,999	\$522,500	9.28%	2.24
13	4	6	7	7	0.00%	4	4	0.00%	4	4	0.00%	\$657,500	\$595,000	10.50%	1.75
14	1	3	3	3	0.00%	1	2	-50.00%	1	1	0.00%	\$415,022	\$440,000	-5.68%	3.00
15	2	9	6	13	-53.85%	7	3	133.33%	2	10	-80.00%	\$855,000	\$1,010,128	-15.36%	3.00
16	9	10	8	11	-27.27%	12	14	-14.29%	11	12	-8.33%	\$700,000	\$632,500	10.67%	0.73
17	0	0	0	0	0.00%	0	0	0.00%	0	2	-100.00%	\$0	\$612,500	-100.00%	0.00
18	4	7	10	7	42.86%	3	5	-40.00%	7	4	75.00%	\$725,000	\$784,500	-7.58%	1.43
19	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
20	4	4	12	6	100.00%	1	4	-75.00%	1	3	-66.67%	\$497,000	\$400,000	24.25%	12.00
21	3	7	6	10	-40.00%	4	4	0.00%	5	6	-16.67%	\$485,888	\$815,000	-40.38%	1.20
22	4	6	10	8	25.00%	6	7	-14.29%	5	7	-28.57%	\$563,000	\$565,000	-0.35%	2.00
23	11	7	15	5	200.00%	10	7	42.86%	4	9	-55.56%	\$474,500	\$580,000	-18.19%	3.75
24	11	11	11	13	-15.38%	7	5	40.00%	7	9	-22.22%	\$530,000	\$508,000	4.33%	1.57
25	4	9	8	13	-38.46%	1	7	-85.71%	8	10	-20.00%	\$485,000	\$557,500	-13.00%	1.00
13-25	57	79	96	96	0.00%	56	62	-9.68%	55	77	-28.57%	\$565,000	\$589,000	-4.07%	1.75
26	7	13	7	12	-41.67%	10	6	66.67%	3	5	-40.00%	\$320,000	\$546,000	-41.39%	2.33
27	8	6	5	5	0.00%	6	3	100.00%	6	10	-40.00%	\$415,000	\$415,000	0.00%	0.83
28	5	7	5	10	-50.00%	4	8	-50.00%	6	2	200.00%	\$416,500	\$357,500	16.50%	0.83
29	3	4	6	7	-14.29%	0	3	-100.00%	4	4	0.00%	\$500,000	\$412,500	21.21%	1.50
30	7	6	12	11	9.09%	11	6	83.33%	6	9	-33.33%	\$469,450	\$444,000	5.73%	2.00

26-30	30	36	35	45	-22.22%	31	26	19.23%	25	30	-16.67%	\$415,000	\$432,500	-4.05%	1.40
31	15	11	17	13	30.77%	6	8	-25.00%	4	10	-60.00%	\$379,750	\$612,500	-38.00%	4.25
32	15	7	20	10	100.00%	13	13	0.00%	8	16	-50.00%	\$1,019,875	\$537,500	89.74%	2.50
33	14	10	15	18	-16.67%	10	12	-16.67%	7	11	-36.36%	\$685,000	\$630,000	8.73%	2.14
34	15	20	10	24	-58.33%	16	16	0.00%	6	7	-14.29%	\$647,500	\$625,000	3.60%	1.67
35	15	10	8	13	-38.46%	17	5	240.00%	4	3	33.33%	\$625,000	\$730,000	-14.38%	2.00
31-35	74	58	70	78	-10.26%	62	54	14.81%	29	47	-38.30%	\$685,000	\$610,000	12.30%	2.41
36	15	24	20	32	-37.50%	21	13	61.54%	9	13	-30.77%	\$430,000	\$473,000	-9.09%	2.22
37	8	11	11	13	-15.38%	8	12	-33.33%	10	11	-9.09%	\$402,500	\$400,000	0.63%	1.10
38	8	12	13	21	-38.10%	13	8	62.50%	9	12	-25.00%	\$445,000	\$426,475	4.34%	1.44
39	12	13	20	21	-4.76%	4	11	-63.64%	5	9	-44.44%	\$495,000	\$645,000	-23.26%	4.00
40	9	9	6	15	-60.00%	3	4	-25.00%	5	3	66.67%	\$450,000	\$440,000	2.27%	1.20
36-40	52	69	70	102	-31.37%	49	48	2.08%	38	48	-20.83%	\$435,000	\$465,000	-6.45%	1.84
41	3	1	5	5	0.00%	5	1	400.00%	6	4	50.00%	\$377,500	\$427,500	-11.70%	0.83
42	17	12	17	18	-5.56%	15	16	-6.25%	7	9	-22.22%	\$500,000	\$500,000	0.00%	2.43
43	10	11	20	20	0.00%	16	16	0.00%	8	16	-50.00%	\$479,500	\$699,500	-31.45%	2.50
44	0	0	0	1	-100.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
41-44	30	24	42	44	-4.55%	36	33	9.09%	21	29	-27.59%	\$444,000	\$539,000	-17.63%	2.00
45	12	14	9	20	-55.00%	11	11	0.00%	8	11	-27.27%	\$421,000	\$392,500	7.26%	1.13
46	1	1	1	3	-66.67%	1	1	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
47	7	14	7	13	-46.15%	11	11	0.00%	3	8	-62.50%	\$429,900	\$385,000	11.66%	2.33
48	3	3	4	5	-20.00%	3	7	-57.14%	1	3	-66.67%	\$346,000	\$385,000	-10.13%	4.00
49	3	7	3	5	-40.00%	6	6	0.00%	9	8	12.50%	\$417,000	\$372,500	11.95%	0.33
50	6	7	6	8	-25.00%	7	5	40.00%	5	5	0.00%	\$415,000	\$410,000	1.22%	1.20
51	10	11	9	16	-43.75%	10	11	-9.09%	11	17	-35.29%	\$428,000	\$385,000	11.17%	0.82
52	7	12	9	14	-35.71%	9	11	-18.18%	5	13	-61.54%	\$454,750	\$399,000	13.97%	1.80
53	6	21	9	20	-55.00%	6	7	-14.29%	3	10	-70.00%	\$500,000	\$455,000	9.89%	3.00
54	4	4	3	11	-72.73%	3	1	200.00%	3	3	0.00%	\$500,000	\$440,000	13.64%	1.00
45-54	59	94	60	115	-47.83%	67	71	-5.63%	48	78	-38.46%	\$427,050	\$393,750	8.46%	1.25
55	4	10	8	10	-20.00%	8	13	-38.46%	5	6	-16.67%	\$400,000	\$430,000	-6.98%	1.60
56	2	3	5	7	-28.57%	3	4	-25.00%	1	3	-66.67%	\$410,000	\$450,000	-8.89%	5.00
57	1	1	0	0	0.00%	3	2	50.00%	3	2	50.00%	\$505,000	\$419,975	20.25%	0.00
58	8	11	11	11	0.00%	5	14	-64.29%	8	5	60.00%	\$407,500	\$495,000	-17.68%	1.38
59	6	12	8	17	-52.94%	8	9	-11.11%	6	13	-53.85%	\$418,500	\$390,000	7.31%	1.33
60	6	15	7	24	-70.83%	5	10	-50.00%	4	7	-42.86%	\$520,500	\$406,285	28.11%	1.75
61	9	6	12	12	0.00%	9	12	-25.00%	10	12	-16.67%	\$445,000	\$419,000	6.21%	1.20
62	10	11	11	17	-35.29%	16	10	60.00%	6	9	-33.33%	\$369,500	\$400,000	-7.63%	1.83
55-62	46	69	62	98	-36.73%	57	74	-22.97%	43	57	-24.56%	\$412,000	\$415,000	-0.72%	1.44
63	10	15	17	20	-15.00%	14	10	40.00%	8	6	33.33%	\$390,000	\$397,500	-1.89%	2.13
64	11	23	13	21	-38.10%	8	18	-55.56%	9	8	12.50%	\$435,000	\$452,500	-3.87%	1.44
65	1	9	4	7	-42.86%	1	9	-88.89%	1	5	-80.00%	\$615,000	\$580,000	6.03%	4.00
66	1	6	3	7	-57.14%	3	4	-25.00%	2	3	-33.33%	\$412,500	\$684,000	-39.69%	1.50
67	11	9	13	26	-50.00%	7	8	-12.50%	6	4	50.00%	\$452,500	\$392,500	15.29%	2.17
68	9	20	15	30	-50.00%	8	15	-46.67%	7	15	-53.33%	\$465,000	\$449,995	3.33%	2.14
69	15	12	19	20	-5.00%	11	14	-21.43%	11	4	175.00%	\$440,000	\$371,750	18.36%	1.73
63-69	58	94	84	131	-35.88%	52	78	-33.33%	44	45	-2.22%	\$445,000	\$435,000	2.30%	1.91
70	8	12	14	10	40.00%	7	14	-50.00%	3	10	-70.00%	\$475,000	\$545,000	-12.84%	4.67
71	13	11	16	18	-11.11%	5	13	-61.54%	2	7	-71.43%	\$717,500	\$520,000	37.98%	8.00
72	10	18	30	45	-33.33%	17	14	21.43%	9	7	28.57%	\$618,000	\$630,000	-1.90%	3.33
73	2	4	1	2	-50.00%	1	2	-50.00%	3	3	0.00%	\$475,000	\$700,000	-32.14%	0.33
74	10	12	11	13	-15.38%	7	19	-63.16%	10	15	-33.33%	\$567,500	\$549,900	3.20%	1.10
70-74	43	57	72	88	-18.18%	37	62	-40.32%	27	42	-35.71%	\$570,000	\$572,450	-0.43%	2.67
79	5	7	14	17	-17.65%	6	8	-25.00%	5	12	-58.33%	\$575,000	\$563,975	1.95%	2.80
80	9	16	15	29	-48.28%	7	8	-12.50%	9	13	-30.77%	\$530,000	\$622,000	-14.79%	1.67

81	13	14	13	25	-48.00%	6	15	-60.00%	6	14	-57.14%	\$507,500	\$560,000	-9.38%	2.17
82	2	19	3	14	-78.57%	3	12	-75.00%	5	2	150.00%	\$330,000	\$725,000	-54.48%	0.60
83	3	11	11	20	-45.00%	6	10	-40.00%	5	10	-50.00%	\$380,000	\$519,975	-26.92%	2.20
84	1	3	2	3	-33.33%	0	0	0.00%	0	1	-100.00%	\$0	\$677,500	-100.00%	0.00
85	5	10	12	19	-36.84%	7	6	16.67%	6	8	-25.00%	\$723,475	\$585,000	23.67%	2.00
86	22	29	40	53	-24.53%	25	20	25.00%	18	25	-28.00%	\$588,000	\$565,000	4.07%	2.22
87	15	45	27	64	-57.81%	18	50	-64.00%	22	31	-29.03%	\$542,500	\$499,950	8.51%	1.23
88	30	39	37	94	-60.64%	28	60	-53.33%	27	45	-40.00%	\$540,000	\$535,000	0.93%	1.37
89	50	112	70	158	-55.70%	58	130	-55.38%	53	103	-48.54%	\$529,950	\$512,500	3.40%	1.32
79-89	155	305	244	496	-50.81%	164	319	-48.59%	156	264	-40.91%	\$531,000	\$535,000	-0.75%	1.56
94	23	28	43	41	4.88%	17	24	-29.17%	12	25	-52.00%	\$612,500	\$604,000	1.41%	3.58
95	2	7	5	8	-37.50%	1	4	-75.00%	4	3	33.33%	\$718,500	\$900,000	-20.17%	1.25
94-95	25	35	48	49	-2.04%	18	28	-35.71%	16	28	-42.86%	\$627,000	\$662,500	-5.36%	3.00
99	73	85	110	137	-19.71%	80	81	-1.23%	51	74	-31.08%	\$491,000	\$450,000	9.11%	2.16
99	73	85	110	137	-19.71%	80	81	-1.23%	51	74	-31.08%	\$491,000	\$450,000	9.11%	2.16
All Pier Co	1,034	1,425	1,532	2,247	-31.82%	973	1,331	-26.90%	825	1,218	-32.27%	\$530,000	\$526,000	0.76%	1.86

Breakouts: PIERCE MAP AREAS						Northwest Multiple Listing Service - September 2023									
RES ONLY	LISTINGS					PENDING SALES			CLOSED SALES						
Map Area	New Sep 2023	New Sep 2022	Ttl Active Sep 2023	Ttl Active Sep 2022	% Change, Ttl Active	Pending Sep 2023	Pending Sep 2022	% Change, Pending	Closed Sep 2023	Closed Sep 2022	% Change, Closed	Median \$, Sep 2023	Median \$, Sep 2022	% Change, Median Price	Months of Inventory
1	16	16	20	34	-41.18%	12	26	-53.85%	11	19	-42.11%	\$625,000	\$753,670	-17.07%	1.82
2	9	5	15	15	0.00%	3	8	-62.50%	6	3	100.00%	\$420,000	\$487,000	-13.76%	2.50
3	5	7	12	12	0.00%	3	4	-25.00%	3	5	-40.00%	\$1,296,625	\$1,225,000	5.85%	4.00
4	12	12	26	32	-18.75%	16	18	-11.11%	9	13	-30.77%	\$410,000	\$389,999	5.13%	2.89
5	9	4	13	8	62.50%	3	9	-66.67%	5	8	-37.50%	\$1,349,725	\$935,000	44.36%	2.60
6	15	17	25	31	-19.35%	12	14	-14.29%	19	9	111.11%	\$740,000	\$765,000	-3.27%	1.32
7	16	15	24	26	-7.69%	10	10	0.00%	13	17	-23.53%	\$940,000	\$930,000	1.08%	1.85
8	11	12	18	32	-43.75%	10	14	-28.57%	11	22	-50.00%	\$1,475,000	\$947,500	55.67%	1.64
9	13	19	29	34	-14.71%	9	13	-30.77%	18	13	38.46%	\$472,500	\$499,950	-5.49%	1.61
1-9	106	107	182	224	-18.75%	78	116	-32.76%	95	109	-12.84%	\$699,950	\$775,000	-9.68%	1.92
109	112	142	169	262	-35.50%	83	140	-40.71%	80	131	-38.93%	\$635,000	\$641,406	-1.00%	2.11
111	16	42	31	51	-39.22%	13	33	-60.61%	26	31	-16.13%	\$546,900	\$570,000	-4.05%	1.19
114	20	25	19	35	-45.71%	16	18	-11.11%	14	23	-39.13%	\$574,500	\$575,000	-0.09%	1.36
109-114	148	209	219	348	-37.07%	112	191	-41.36%	120	185	-35.14%	\$601,975	\$620,000	-2.91%	1.83
119	19	16	26	47	-44.68%	19	17	11.76%	6	21	-71.43%	\$624,500	\$485,000	28.76%	4.33
121	3	1	8	7	14.29%	4	3	33.33%	1	5	-80.00%	\$1,620,000	\$524,900	208.63%	8.00
119-121	22	17	34	54	-37.04%	23	20	15.00%	7	26	-73.08%	\$649,000	\$492,500	31.78%	4.86
12	2	10	10	15	-33.33%	6	9	-33.33%	6	7	-14.29%	\$372,500	\$437,000	-14.76%	1.67
12	2	10	10	15	-33.33%	6	9	-33.33%	6	7	-14.29%	\$372,500	\$437,000	-14.76%	1.67
122	27	41	44	57	-22.81%	18	30	-40.00%	21	38	-44.74%	\$600,000	\$537,000	11.73%	2.10
123	2	6	7	10	-30.00%	5	6	-16.67%	2	3	-33.33%	\$722,000	\$550,000	31.27%	3.50
124	5	7	12	18	-33.33%	5	6	-16.67%	7	9	-22.22%	\$529,900	\$415,000	27.69%	1.71
125	1	0	5	0	0.00%	0	0	0.00%	0	1	-100.00%	\$0	\$549,000	-100.00%	0.00
126	2	0	1	1	0.00%	1	0	0.00%	1	2	-50.00%	\$380,000	\$460,000	-17.39%	1.00
127	1	1	2	2	0.00%	0	1	-100.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
128	1	2	2	2	0.00%	1	1	0.00%	2	1	100.00%	\$477,500	\$350,000	36.43%	1.00
129	1	2	2	3	-33.33%	2	1	100.00%	1	2	-50.00%	\$674,950	\$767,500	-12.06%	2.00
134	0	1	0	2	-100.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
135	0	2	1	1	0.00%	0	0	0.00%	0	4	-100.00%	\$0	\$960,000	-100.00%	0.00
122-135	40	62	76	96	-20.83%	32	45	-28.89%	34	60	-43.33%	\$570,999	\$522,500	9.28%	2.24
13	4	6	7	7	0.00%	4	4	0.00%	4	4	0.00%	\$657,500	\$595,000	10.50%	1.75
14	1	3	2	3	-33.33%	1	1	0.00%	1	1	0.00%	\$415,022	\$440,000	-5.68%	2.00
15	0	0	0	0	0.00%	0	1	-100.00%	1	0	0.00%	\$385,000	\$0	0.00%	0.00
16	8	10	8	11	-27.27%	10	14	-28.57%	11	12	-8.33%	\$700,000	\$632,500	10.67%	0.73
17	0	0	0	0	0.00%	0	0	0.00%	0	2	-100.00%	\$0	\$612,500	-100.00%	0.00
18	4	7	10	7	42.86%	3	5	-40.00%	6	4	50.00%	\$852,500	\$784,500	8.67%	1.67
19	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
20	1	0	2	0	0.00%	1	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
21	3	4	6	4	50.00%	3	4	-25.00%	3	5	-40.00%	\$750,000	\$955,000	-21.47%	2.00
22	4	6	10	8	25.00%	6	7	-14.29%	5	7	-28.57%	\$563,000	\$565,000	-0.35%	2.00
23	11	7	15	5	200.00%	10	7	42.86%	4	9	-55.56%	\$474,500	\$580,000	-18.19%	3.75
24	8	9	8	10	-20.00%	5	4	25.00%	7	6	16.67%	\$530,000	\$590,000	-10.17%	1.14
25	4	7	7	10	-30.00%	1	7	-85.71%	6	9	-33.33%	\$537,500	\$549,000	-2.09%	1.17
13-25	48	59	75	65	15.38%	44	54	-18.52%	48	59	-18.64%	\$597,500	\$590,000	1.27%	1.56
26	6	13	6	12	-50.00%	8	6	33.33%	2	5	-60.00%	\$411,250	\$546,000	-24.68%	3.00
27	8	6	5	5	0.00%	6	3	100.00%	6	10	-40.00%	\$415,000	\$415,000	0.00%	0.83
28	5	7	5	10	-50.00%	4	8	-50.00%	6	2	200.00%	\$416,500	\$357,500	16.50%	0.83

29	1	1	1	3	-66.67%	0	1	-100.00%	2	2	0.00%	\$910,000	\$437,000	108.24%	0.50
30	4	5	5	7	-28.57%	8	6	33.33%	4	8	-50.00%	\$469,450	\$447,000	5.02%	1.25
26-30	24	32	22	37	-40.54%	26	24	8.33%	20	27	-25.93%	\$417,500	\$444,000	-5.97%	1.10
31	12	8	12	11	9.09%	5	7	-28.57%	2	9	-77.78%	\$559,750	\$650,000	-13.88%	6.00
32	10	6	15	10	50.00%	13	12	8.33%	8	11	-27.27%	\$1,019,875	\$579,000	76.14%	1.88
33	10	8	10	17	-41.18%	7	8	-12.50%	7	9	-22.22%	\$685,000	\$707,500	-3.18%	1.43
34	11	17	9	21	-57.14%	12	13	-7.69%	5	6	-16.67%	\$675,000	\$650,000	3.85%	1.80
35	14	10	7	12	-41.67%	16	5	220.00%	4	2	100.00%	\$625,000	\$740,000	-15.54%	1.75
31-35	57	49	53	71	-25.35%	53	45	17.78%	26	37	-29.73%	\$690,000	\$675,000	2.22%	2.04
36	9	15	12	27	-55.56%	16	8	100.00%	7	6	16.67%	\$430,000	\$552,475	-22.17%	1.71
37	8	10	11	11	0.00%	8	10	-20.00%	10	8	25.00%	\$402,500	\$443,000	-9.14%	1.10
38	8	12	13	21	-38.10%	13	8	62.50%	9	12	-25.00%	\$445,000	\$426,475	4.34%	1.44
39	11	12	18	19	-5.26%	4	10	-60.00%	4	9	-55.56%	\$604,500	\$645,000	-6.28%	4.50
40	5	9	3	14	-78.57%	2	4	-50.00%	4	3	33.33%	\$560,000	\$440,000	27.27%	0.75
36-40	41	58	57	92	-38.04%	43	40	7.50%	34	38	-10.53%	\$442,500	\$473,000	-6.45%	1.68
41	3	1	5	5	0.00%	5	1	400.00%	6	4	50.00%	\$377,500	\$427,500	-11.70%	0.83
42	12	10	12	16	-25.00%	12	12	0.00%	4	8	-50.00%	\$526,250	\$505,150	4.18%	3.00
43	9	11	19	20	-5.00%	15	16	-6.25%	7	15	-53.33%	\$515,000	\$700,000	-26.43%	2.71
44	0	0	0	1	-100.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
41-44	24	22	36	42	-14.29%	32	29	10.34%	17	27	-37.04%	\$480,000	\$575,000	-16.52%	2.12
45	11	13	7	19	-63.16%	11	10	10.00%	8	8	0.00%	\$421,000	\$404,750	4.01%	0.88
46	1	1	1	2	-50.00%	1	1	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
47	7	14	7	13	-46.15%	11	11	0.00%	3	8	-62.50%	\$429,900	\$385,000	11.66%	2.33
48	3	3	2	4	-50.00%	3	5	-40.00%	1	2	-50.00%	\$346,000	\$385,000	-10.13%	2.00
49	3	7	3	5	-40.00%	6	6	0.00%	9	8	12.50%	\$417,000	\$372,500	11.95%	0.33
50	6	7	6	8	-25.00%	7	5	40.00%	5	5	0.00%	\$415,000	\$410,000	1.22%	1.20
51	10	11	9	16	-43.75%	10	11	-9.09%	11	17	-35.29%	\$428,000	\$385,000	11.17%	0.82
52	7	12	9	14	-35.71%	9	11	-18.18%	5	13	-61.54%	\$454,750	\$399,000	13.97%	1.80
53	6	21	9	20	-55.00%	6	7	-14.29%	3	10	-70.00%	\$500,000	\$455,000	9.89%	3.00
54	4	4	3	9	-66.67%	1	1	0.00%	3	3	0.00%	\$500,000	\$440,000	13.64%	1.00
45-54	58	93	56	110	-49.09%	65	68	-4.41%	48	74	-35.14%	\$427,050	\$398,000	7.30%	1.17
55	4	10	7	9	-22.22%	8	11	-27.27%	4	6	-33.33%	\$410,000	\$430,000	-4.65%	1.75
56	2	3	5	7	-28.57%	3	4	-25.00%	1	3	-66.67%	\$410,000	\$450,000	-8.89%	5.00
57	1	1	0	0	0.00%	3	2	50.00%	3	2	50.00%	\$505,000	\$419,975	20.25%	0.00
58	8	11	11	11	0.00%	5	14	-64.29%	8	5	60.00%	\$407,500	\$495,000	-17.68%	1.38
59	6	12	8	17	-52.94%	8	9	-11.11%	6	13	-53.85%	\$418,500	\$390,000	7.31%	1.33
60	6	15	7	24	-70.83%	5	10	-50.00%	4	7	-42.86%	\$520,500	\$406,285	28.11%	1.75
61	9	6	12	12	0.00%	9	12	-25.00%	10	12	-16.67%	\$445,000	\$419,000	6.21%	1.20
62	8	11	11	17	-35.29%	14	10	40.00%	6	9	-33.33%	\$369,500	\$400,000	-7.63%	1.83
55-62	44	69	61	97	-37.11%	55	72	-23.61%	42	57	-26.32%	\$413,500	\$415,000	-0.36%	1.45
63	9	14	16	18	-11.11%	14	10	40.00%	8	5	60.00%	\$390,000	\$410,000	-4.88%	2.00
64	7	18	7	19	-63.16%	7	15	-53.33%	7	8	-12.50%	\$445,000	\$452,500	-1.66%	1.00
65	1	9	4	7	-42.86%	1	9	-88.89%	1	5	-80.00%	\$615,000	\$580,000	6.03%	4.00
66	1	6	3	7	-57.14%	3	4	-25.00%	2	3	-33.33%	\$412,500	\$684,000	-39.69%	1.50
67	8	6	9	17	-47.06%	7	6	16.67%	4	2	100.00%	\$474,865	\$437,500	8.54%	2.25
68	9	18	15	29	-48.28%	8	13	-38.46%	7	15	-53.33%	\$465,000	\$449,995	3.33%	2.14
69	15	12	19	20	-5.00%	11	14	-21.43%	11	4	175.00%	\$440,000	\$371,750	18.36%	1.73
63-69	50	83	73	117	-37.61%	51	71	-28.17%	40	42	-4.76%	\$451,225	\$442,500	1.97%	1.83
70	7	11	12	9	33.33%	7	13	-46.15%	3	10	-70.00%	\$475,000	\$545,000	-12.84%	4.00
71	13	7	16	15	6.67%	5	10	-50.00%	2	7	-71.43%	\$717,500	\$520,000	37.98%	8.00
72	10	17	29	44	-34.09%	17	13	30.77%	8	7	14.29%	\$647,500	\$630,000	2.78%	3.63
73	2	4	1	2	-50.00%	1	2	-50.00%	2	3	-33.33%	\$557,500	\$700,000	-20.36%	0.50

74	9	12	11	13	-15.38%	6	19	-68.42%	10	14	-28.57%	\$567,500	\$562,450	0.90%	1.10
70-74	41	51	69	83	-16.87%	36	57	-36.84%	25	41	-39.02%	\$584,999	\$575,000	1.74%	2.76
79	4	7	13	17	-23.53%	6	8	-25.00%	5	12	-58.33%	\$575,000	\$563,975	1.95%	2.60
80	9	16	15	29	-48.28%	7	8	-12.50%	8	13	-38.46%	\$550,500	\$622,000	-11.50%	1.88
81	11	13	10	16	-37.50%	5	13	-61.54%	6	14	-57.14%	\$507,500	\$560,000	-9.38%	1.67
82	1	18	1	14	-92.86%	3	8	-62.50%	2	2	0.00%	\$380,000	\$725,000	-47.59%	0.50
83	2	7	8	16	-50.00%	5	8	-37.50%	3	9	-66.67%	\$485,000	\$529,950	-8.48%	2.67
84	1	3	2	3	-33.33%	0	0	0.00%	0	1	-100.00%	\$0	\$677,500	-100.00%	0.00
85	5	9	12	17	-29.41%	7	5	40.00%	5	7	-28.57%	\$788,950	\$595,000	32.60%	2.40
86	20	27	38	51	-25.49%	23	20	15.00%	17	21	-19.05%	\$621,000	\$585,000	6.15%	2.24
87	15	41	25	58	-56.90%	17	47	-63.83%	22	30	-26.67%	\$542,500	\$504,975	7.43%	1.14
88	29	38	35	93	-62.37%	26	57	-54.39%	26	42	-38.10%	\$540,000	\$537,000	0.56%	1.35
89	49	108	68	153	-55.56%	54	124	-56.45%	50	97	-48.45%	\$533,497	\$515,000	3.59%	1.36
79-89	146	287	227	467	-51.39%	153	298	-48.66%	144	248	-41.94%	\$540,000	\$539,500	0.09%	1.58
94	20	27	42	39	7.69%	15	23	-34.78%	12	22	-45.45%	\$612,500	\$666,250	-8.07%	3.50
95	2	7	5	8	-37.50%	1	4	-75.00%	3	3	0.00%	\$747,000	\$900,000	-17.00%	1.67
94-95	22	34	47	47	0.00%	16	27	-40.74%	15	25	-40.00%	\$620,000	\$672,500	-7.81%	3.13
99	71	79	108	133	-18.80%	79	78	1.28%	51	73	-30.14%	\$491,000	\$450,000	9.11%	2.12
99	71	79	108	133	-18.80%	79	78	1.28%	51	73	-30.14%	\$491,000	\$450,000	9.11%	2.12
All Pier Co	944	1,321	1,405	2,098	-33.03%	904	1,244	-27.33%	772	1,135	-31.98%	\$535,000	\$538,000	-0.56%	1.82

Breakouts: PIERCE MAP AREAS						Northwest Multiple Listing Service - September 2023									
CONDO ONLY	LISTINGS					PENDING SALES			CLOSED SALES						
Map Area	New Sep 2023	New Sep 2022	Ttl Active Sep 2023	Ttl Active Sep 2022	% Change, Ttl Active	Pending Sep 2023	Pending Sep 2022	% Change, Pending	Closed Sep 2023	Closed Sep 2022	% Change, Closed	Median \$, Sep 2023	Median \$, Sep 2022	% Change, Median Price	Months of Inventory
1	2	2	4	5	-20.00%	2	2	0.00%	0	2	-100.00%	\$0	\$507,500	-100.00%	0.00
2	0	0	0	0	0.00%	0	0	0.00%	0	1	-100.00%	\$0	\$425,000	-100.00%	0.00
3	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
4	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
5	0	1	0	2	-100.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
6	3	1	2	6	-66.67%	3	0	0.00%	2	0	0.00%	\$819,500	\$0	0.00%	1.00
7	0	0	0	2	-100.00%	0	1	-100.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
8	0	1	0	1	-100.00%	0	3	-100.00%	1	2	-50.00%	\$960,000	\$535,000	79.44%	0.00
9	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
1-9	5	5	6	16	-62.50%	5	6	-16.67%	3	5	-40.00%	\$950,000	\$480,000	97.92%	2.00
109	8	9	9	12	-25.00%	8	8	0.00%	7	7	0.00%	\$495,000	\$524,950	-5.71%	1.29
111	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
114	1	1	3	2	50.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
109-114	9	10	12	14	-14.29%	8	8	0.00%	7	7	0.00%	\$495,000	\$524,950	-5.71%	1.71
119	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
121	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
119-121	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
12	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
12	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
122	0	0	0	1	-100.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
123	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
124	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
125	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00

126	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
127	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
128	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
129	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
134	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
135	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
122-135	0	0	0	1	-100.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
13	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
14	0	0	1	0	0.00%	0	1	-100.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
15	2	9	6	13	-53.85%	7	2	250.00%	1	10	-90.00%	\$1,325,000	\$1,010,128	31.17%	6.00
16	1	0	0	0	0.00%	2	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
17	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
18	0	0	0	0	0.00%	0	0	0.00%	1	0	0.00%	\$445,000	\$0	0.00%	0.00
19	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
20	3	4	10	6	66.67%	0	4	-100.00%	1	3	-66.67%	\$497,000	\$400,000	24.25%	10.00
21	0	3	0	6	-100.00%	1	0	0.00%	2	1	100.00%	\$397,944	\$425,000	-6.37%	0.00
22	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
23	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
24	3	2	3	3	0.00%	2	1	100.00%	0	3	-100.00%	\$0	\$295,000	-100.00%	0.00
25	0	2	1	3	-66.67%	0	0	0.00%	2	1	100.00%	\$444,000	\$566,000	-21.55%	0.50
13-25	9	20	21	31	-32.26%	12	8	50.00%	7	18	-61.11%	\$485,888	\$570,500	-14.83%	3.00
26	1	0	1	0	0.00%	2	0	0.00%	1	0	0.00%	\$285,000	\$0	0.00%	1.00
27	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
28	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
29	2	3	5	4	25.00%	0	2	-100.00%	2	2	0.00%	\$460,000	\$412,500	11.52%	2.50
30	3	1	7	4	75.00%	3	0	0.00%	2	1	100.00%	\$463,750	\$280,000	65.63%	3.50
26-30	6	4	13	8	62.50%	5	2	150.00%	5	3	66.67%	\$394,000	\$395,000	-0.25%	2.60
31	3	3	5	2	150.00%	1	1	0.00%	2	1	100.00%	\$326,500	\$350,000	-6.71%	2.50
32	5	1	5	0	0.00%	0	1	-100.00%	0	5	-100.00%	\$0	\$450,000	-100.00%	0.00
33	4	2	5	1	400.00%	3	4	-25.00%	0	2	-100.00%	\$0	\$512,000	-100.00%	0.00
34	4	3	1	3	-66.67%	4	3	33.33%	1	1	0.00%	\$577,500	\$539,000	7.14%	1.00
35	1	0	1	1	0.00%	1	0	0.00%	0	1	-100.00%	\$0	\$675,000	-100.00%	0.00
31-35	17	9	17	7	142.86%	9	9	0.00%	3	10	-70.00%	\$340,000	\$474,500	-28.35%	5.67
36	6	9	8	5	60.00%	5	5	0.00%	2	7	-71.43%	\$395,000	\$270,000	46.30%	4.00
37	0	1	0	2	-100.00%	0	2	-100.00%	0	3	-100.00%	\$0	\$395,000	-100.00%	0.00
38	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
39	1	1	2	2	0.00%	0	1	-100.00%	1	0	0.00%	\$219,950	\$0	0.00%	2.00
40	4	0	3	1	200.00%	1	0	0.00%	1	0	0.00%	\$355,000	\$0	0.00%	3.00
36-40	11	11	13	10	30.00%	6	8	-25.00%	4	10	-60.00%	\$327,500	\$332,500	-1.50%	3.25
41	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
42	5	2	5	2	150.00%	3	4	-25.00%	3	1	200.00%	\$378,000	\$410,000	-7.80%	1.67
43	1	0	1	0	0.00%	1	0	0.00%	1	1	0.00%	\$420,000	\$294,000	42.86%	1.00
44	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
41-44	6	2	6	2	200.00%	4	4	0.00%	4	2	100.00%	\$399,000	\$352,000	13.35%	1.50
45	1	1	2	1	100.00%	0	1	-100.00%	0	3	-100.00%	\$0	\$384,000	-100.00%	0.00
46	0	0	0	1	-100.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
47	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
48	0	0	2	1	100.00%	0	2	-100.00%	0	1	-100.00%	\$0	\$380,000	-100.00%	0.00
49	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
50	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
51	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
52	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00

53	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
54	0	0	0	2	-100.00%	2	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
45-54	1	1	4	5	-20.00%	2	3	-33.33%	0	4	-100.00%	\$0	\$382,000	-100.00%	0.00
55	0	0	1	1	0.00%	0	2	-100.00%	1	0	0.00%	\$315,000	\$0	0.00%	1.00
56	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
57	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
58	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
59	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
60	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
61	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
62	2	0	0	0	0.00%	2	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
55-62	2	0	1	1	0.00%	2	2	0.00%	1	0	0.00%	\$315,000	\$0	0.00%	1.00
63	1	1	1	2	-50.00%	0	0	0.00%	0	1	-100.00%	\$0	\$346,700	-100.00%	0.00
64	4	5	6	2	200.00%	1	3	-66.67%	2	0	0.00%	\$349,500	\$0	0.00%	3.00
65	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
66	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
67	3	3	4	9	-55.56%	0	2	-100.00%	2	2	0.00%	\$382,500	\$349,975	9.29%	2.00
68	0	2	0	1	-100.00%	0	2	-100.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
69	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
63-69	8	11	11	14	-21.43%	1	7	-85.71%	4	3	33.33%	\$349,500	\$349,950	-0.13%	2.75
70	1	1	2	1	100.00%	0	1	-100.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
71	0	4	0	3	-100.00%	0	3	-100.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
72	0	1	1	1	0.00%	0	1	-100.00%	1	0	0.00%	\$400,000	\$0	0.00%	1.00
73	0	0	0	0	0.00%	0	0	0.00%	1	0	0.00%	\$399,000	\$0	0.00%	0.00
74	1	0	0	0	0.00%	1	0	0.00%	0	1	-100.00%	\$0	\$450,000	-100.00%	0.00
70-74	2	6	3	5	-40.00%	1	5	-80.00%	2	1	100.00%	\$399,500	\$450,000	-11.22%	1.50
79	1	0	1	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
80	0	0	0	0	0.00%	0	0	0.00%	1	0	0.00%	\$372,500	\$0	0.00%	0.00
81	2	1	3	9	-66.67%	1	2	-50.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
82	1	1	2	0	0.00%	0	4	-100.00%	3	0	0.00%	\$330,000	\$0	0.00%	0.67
83	1	4	3	4	-25.00%	1	2	-50.00%	2	1	100.00%	\$344,000	\$354,950	-3.08%	1.50
84	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
85	0	1	0	2	-100.00%	0	1	-100.00%	1	1	0.00%	\$375,000	\$335,000	11.94%	0.00
86	2	2	2	2	0.00%	2	0	0.00%	1	4	-75.00%	\$330,000	\$392,475	-15.92%	2.00
87	0	4	2	6	-66.67%	1	3	-66.67%	0	1	-100.00%	\$0	\$305,000	-100.00%	0.00
88	1	1	2	1	100.00%	2	3	-33.33%	1	3	-66.67%	\$420,000	\$365,000	15.07%	2.00
89	1	4	2	5	-60.00%	4	6	-33.33%	3	6	-50.00%	\$327,845	\$366,250	-10.49%	0.67
79-89	9	18	17	29	-41.38%	11	21	-47.62%	12	16	-25.00%	\$330,000	\$359,975	-8.33%	1.42
94	3	1	1	2	-50.00%	2	1	100.00%	0	3	-100.00%	\$0	\$355,000	-100.00%	0.00
95	0	0	0	0	0.00%	0	0	0.00%	1	0	0.00%	\$690,000	\$0	0.00%	0.00
94-95	3	1	1	2	-50.00%	2	1	100.00%	1	3	-66.67%	\$690,000	\$355,000	94.37%	1.00
99	2	6	2	4	-50.00%	1	3	-66.67%	0	1	-100.00%	\$0	\$250,000	-100.00%	0.00
99	2	6	2	4	-50.00%	1	3	-66.67%	0	1	-100.00%	\$0	\$250,000	-100.00%	0.00
All Pier Co	90	104	127	149	-14.77%	69	87	-20.69%	53	83	-36.14%	\$380,000	\$410,000	-7.32%	2.40