

Breakouts: GRAYS HARBOR MAP AREAS						Northwest Multiple Listing Service - September 2023									
RES+CONDO	LISTINGS					PENDING SALES			CLOSED SALES						
Map Area	New Sep 2023	New Sep 2022	Ttl Active Sep 2023	Ttl Active Sep 2022	% Change, Ttl Active	Pending Sep 2023	Pending Sep 2022	% Change, Pending	Closed Sep 2023	Closed Sep 2022	% Change, Closed	Median \$, Sep 2023	Median \$, Sep 2022	% Change, Median Price	Months of Inventory
190	0	0	1	1	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
191	2	4	30	17	76.47%	3	3	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
192	3	3	8	8	0.00%	1	0	0.00%	3	1	200.00%	\$225,000	\$365,000	-38.36%	2.67
193	0	0	0	0	0.00%	0	0	0.00%	0	1	-100.00%	\$0	\$395,000	-100.00%	0.00
194	40	56	142	157	-9.55%	25	48	-47.92%	37	45	-17.78%	\$375,000	\$405,000	-7.41%	3.84
195	0	0	2	2	0.00%	1	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
196	0	0	0	0	0.00%	1	0	0.00%	1	0	0.00%	\$1,000,000	\$0	0.00%	0.00
197	13	17	32	45	-28.89%	21	19	10.53%	13	11	18.18%	\$229,000	\$200,000	14.50%	2.46
198	28	34	55	47	17.02%	24	30	-20.00%	19	28	-32.14%	\$239,000	\$290,000	-17.59%	2.89
199	0	0	1	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
200	11	6	19	20	-5.00%	12	8	50.00%	12	8	50.00%	\$385,000	\$454,450	-15.28%	1.58
201	7	3	20	20	0.00%	3	8	-62.50%	2	8	-75.00%	\$412,500	\$349,450	18.04%	10.00
202	2	4	4	5	-20.00%	1	7	-85.71%	0	4	-100.00%	\$0	\$315,000	-100.00%	0.00
203	8	11	22	30	-26.67%	6	16	-62.50%	9	7	28.57%	\$345,000	\$340,000	1.47%	2.44
204	2	2	4	6	-33.33%	3	2	50.00%	3	3	0.00%	\$415,000	\$312,000	33.01%	1.33
205	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
206	17	11	33	28	17.86%	9	12	-25.00%	5	7	-28.57%	\$289,000	\$330,000	-12.42%	6.60
208	1	1	7	3	133.33%	1	3	-66.67%	1	4	-75.00%	\$395,000	\$285,250	38.48%	7.00
214	0	0	1	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
215	0	0	0	2	-100.00%	0	1	-100.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
216	0	0	1	0	0.00%	0	0	0.00%	0	1	-100.00%	\$0	\$285,000	-100.00%	0.00
217	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
218	0	2	1	6	-83.33%	1	3	-66.67%	0	0	0.00%	\$0	\$0	0.00%	0.00
219	4	5	6	7	-14.29%	2	10	-80.00%	2	9	-77.78%	\$367,000	\$370,000	-0.81%	3.00
220	0	1	0	1	-100.00%	2	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
All Gray Co	138	160	389	405	-3.95%	116	170	-31.76%	107	137	-21.90%	\$325,000	\$345,000	-5.80%	3.64

Breakouts: GRAYS HARBOR MAP AREAS						Northwest Multiple Listing Service - September 2023									
RES ONLY	LISTINGS					PENDING SALES			CLOSED SALES						
Map Area	New Sep 2023	New Sep 2022	Ttl Active Sep 2023	Ttl Active Sep 2022	% Change, Ttl Active	Pending Sep 2023	Pending Sep 2022	% Change, Pending	Closed Sep 2023	Closed Sep 2022	% Change, Closed	Median \$, Sep 2023	Median \$, Sep 2022	% Change, Median Price	Months of Inventory
190	0	0	1	1	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
191	2	4	29	15	93.33%	3	2	50.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
192	3	3	8	8	0.00%	1	0	0.00%	3	1	200.00%	\$225,000	\$365,000	-38.36%	2.67
193	0	0	0	0	0.00%	0	0	0.00%	0	1	-100.00%	\$0	\$395,000	-100.00%	0.00
194	39	50	125	144	-13.19%	22	43	-48.84%	35	43	-18.60%	\$379,000	\$405,900	-6.63%	3.57
195	0	0	2	2	0.00%	1	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
196	0	0	0	0	0.00%	1	0	0.00%	1	0	0.00%	\$1,000,000	\$0	0.00%	0.00
197	13	17	32	45	-28.89%	21	19	10.53%	13	11	18.18%	\$229,000	\$200,000	14.50%	2.46
198	28	34	55	47	17.02%	24	30	-20.00%	19	28	-32.14%	\$239,000	\$290,000	-17.59%	2.89
199	0	0	1	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
200	11	6	19	20	-5.00%	12	8	50.00%	12	8	50.00%	\$385,000	\$454,450	-15.28%	1.58
201	7	3	20	20	0.00%	3	8	-62.50%	2	8	-75.00%	\$412,500	\$349,450	18.04%	10.00
202	2	4	4	5	-20.00%	1	7	-85.71%	0	4	-100.00%	\$0	\$315,000	-100.00%	0.00
203	8	11	22	30	-26.67%	6	16	-62.50%	9	7	28.57%	\$345,000	\$340,000	1.47%	2.44
204	2	2	4	6	-33.33%	3	2	50.00%	3	3	0.00%	\$415,000	\$312,000	33.01%	1.33
205	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
206	10	7	22	18	22.22%	6	8	-25.00%	4	4	0.00%	\$274,500	\$369,250	-25.66%	5.50
208	1	1	7	3	133.33%	1	3	-66.67%	1	4	-75.00%	\$395,000	\$285,250	38.48%	7.00
214	0	0	1	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
215	0	0	0	2	-100.00%	0	1	-100.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
216	0	0	1	0	0.00%	0	0	0.00%	0	1	-100.00%	\$0	\$285,000	-100.00%	0.00
217	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
218	0	2	1	6	-83.33%	1	3	-66.67%	0	0	0.00%	\$0	\$0	0.00%	0.00
219	4	5	6	6	0.00%	2	9	-77.78%	2	8	-75.00%	\$367,000	\$366,700	0.08%	3.00
220	0	1	0	1	-100.00%	2	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
All Gray Co	130	150	360	379	-5.01%	110	159	-30.82%	104	131	-20.61%	\$328,500	\$346,000	-5.06%	3.46

Breakouts: GRAYS HARBOR MAP AREAS						Northwest Multiple Listing Service - September 2023									
CONDO ONLY	LISTINGS					PENDING SALES			CLOSED SALES						
Map Area	New Sep 2023	New Sep 2022	Ttl Active Sep 2023	Ttl Active Sep 2022	% Change, Ttl Active	Pending Sep 2023	Pending Sep 2022	% Change, Pending	Closed Sep 2023	Closed Sep 2022	% Change, Closed	Median \$, Sep 2023	Median \$, Sep 2022	% Change, Median Price	Months of Inventory
190	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
191	0	0	1	2	-50.00%	0	1	-100.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
192	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
193	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
194	1	6	17	13	30.77%	3	5	-40.00%	2	2	0.00%	\$240,000	\$146,000	64.38%	8.50
195	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
196	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
197	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
198	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
199	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
200	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
201	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
202	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
203	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
204	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
205	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
206	7	4	11	10	10.00%	3	4	-25.00%	1	3	-66.67%	\$510,000	\$330,000	54.55%	11.00
208	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
214	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
215	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
216	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
217	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
218	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
219	0	0	0	1	-100.00%	0	1	-100.00%	0	1	-100.00%	\$0	\$370,000	-100.00%	0.00
220	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
All Gray Co	8	10	29	26	11.54%	6	11	-45.45%	3	6	-50.00%	\$310,000	\$280,000	10.71%	9.67